#### Proposed NU Business Name: ULLASH DIMER AROT



Project identification and prepared by: Md.Nurul islam Kaliakor Unit, Gazipur Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD: MONIR HOSSAIN		
Age	:	08/05/1985 (31 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Unmarried		
Children	:	Not applicant		
No. of siblings:	:	2 Brothers		
Address	:	Vill:Pirartaki P.O : Kaliakor P.S: Kaliakor, Dist: Gazipur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father JAMILA BEGUM JAMILA BEGUM LET :HASAM ALI Branch: Ataboho ,Kaliakor, Centre # 02 (Female), Member ID: 1114 , Group No: 05 Member since: 10/01/1988 (28 Years) First Ioan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Outstanding loan: 20,000 Brother No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	09 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01811-366061
Family's Contact No.	:	01686-100188
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

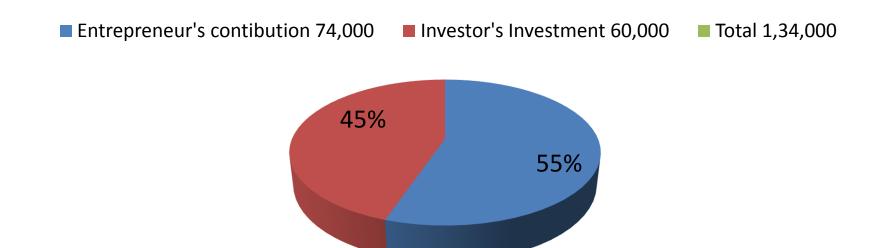
**JAMILA BEGUM** joined Grameen Bank since 28 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ULLASH DIMER AROT	
Location	:	Pirrartaki, Kaliakor, Gazipur.	
Total Investment in BDT	:	BDT 1,34,000/-	
Financing	:	Self BDT 74,000/- (from existing business) 55%	
		Required Investment BDT 60,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 30 ft= 450 square ft	
Security of the shop	:	Nill	
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; egg and Coil larki etc.</li> <li>Average 10% gain on sales.</li> <li>The business is operating by entrepreneur.</li> <li>Existing no employee.</li> <li>The shop is owner.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)			
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Coiol larki	2,000	60,000	720,000
Agg	3,000	90,000	1,080,000
Total Sales (A)	5,000	150,000	1,800,000
Less. Variable Expense			
Coiol larki	4,500	135,000	1,620,000
Total variable Expense (B)	4,500	135,000	1,620,000
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		200	2,400
Transportation		200	2,400
Mobile Bill		200	2,400
Entertainment		200	2,400
Salary (self)		5,000	60,000
Total fixed Cost (D)		5,800	69,600
Net Profit (E) [C-D)		9,200	110,400

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Coiol larki	54,000	50,000	104,000		
Agg	20,000	10,000	30,000		
Total	74,000	60,000	134,000		

### **Source of Finance**



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year(+5%)
Revenue (sales)				
Coiol larki	2,300	69,000	828,000	869,400
Agg	3,500	105,000	1,260,000	1,323,000
Total Sales (A)	5,800	174,000	2,088,000	2,192,400
Less. Variable Expense				
Coiol larki ,Agg	5,220	156,600	1,879,200	1,973,160
Total variable Expense (B)	5,220	156,600	1,879,200	1,973,160
Contribution Margin (CM) [C=(A-B)	580	17,400	208,800	219,240
Less. Fixed Expense				
Rent		0	0	0
Electricity Bill		200	2,400	2,400
Transportation		300	3,600	3,600
Mobile Bill		300	3,600	3,600
Entertainment		200	2,400	2,400
Salary (self)		5,000	60,000	60,000
Total Fixed Cost		6,000	72,000	72,000
Net Profit (E) [C-D)		11,400	136,800	147,240
Investment Payback			36,000	36,000

# Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	136,800	147,240
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		100,800
	Total Cash Inflow	196,800	248,040
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	100,800	212,040



### STRENGTH **W**EAKNESS Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 09 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Pirrartaki, Kaliakor, Political unrest Gazipur. Regular customers;

Pictures







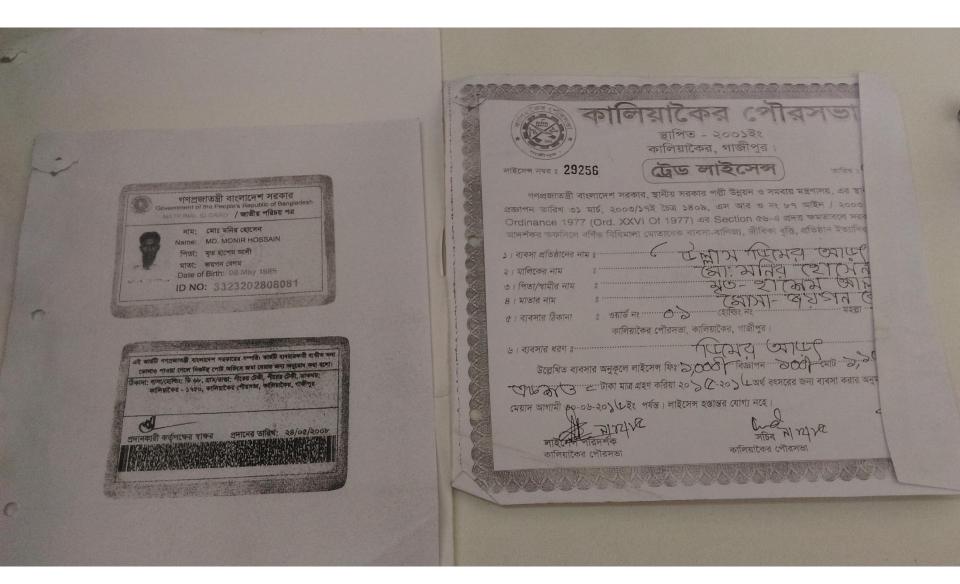












# **FAMILY PICTURE**

