Proposed NU Business Name: TOIOB ELECTRONICS



Project identification and prepared by: Romendranath Haldar Feni Unit, Feni

Project verified by: Susanta Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	ABU TOIOB		
Age	:	11-08-1983 (33 Years)		
Education, till to date	:	Class 8		
Marital status	:	Married		
Children	:	2 Son		
No. of siblings:	:	02 Brothers, 02 Sisters.		
Address	:	Vill: Rampur P.O: Feni, P.S: Feni Sadar , Dist: Feni.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father BIBI KULSUM MOJIBUL HOQ Branch: Kalidoho Feni, Centre # 43(Female), Member ID: 3032, Group No: 04 Member since: 23-07-2006 to 09-10-2011 (05 Years) First loan: BDT 5000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000/- Outstanding loan: Nil N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		10 years experience in running business. 10 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01815-074303
Family's Contact No.	:	01616-322428
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit ,Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

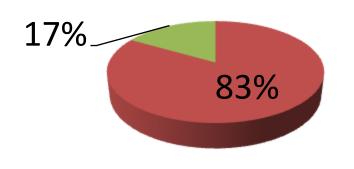
BIBI KULSUM joined Grameen Bank since 05 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	TOIOB ELECTRONICS		
Location	:	Sufi Market, Opposite of model thana, Tank road, Feni		
Total Investment in BDT	:	BDT 6,00,000/-		
Financing	:	Self BDT 5,00,000/- (from existing business) 83% Required Investment BDT 100,000/- (as equity) 17%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Security of the shop	:			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Electronics item etc Average 20% gain on sales. The business is operating by entrepreneur. Existing 2 employee. One staff will be appointed. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Elctronics item	210,000	2,520,000			
Total Sales (A)	210,000	2,520,000			
Less. Variable Expense					
Elctronics item	168,000	2,016,000			
Total variable Expense (B)	168,000	2,016,000			
Contribution Margin (CM) [C=(A-B)	42,000	504,000			
Less. Fixed Expense					
Rent	3,000	36,000			
Electricity Bill	1,000	12,000			
Mobile Bill	400	4,800			
Salary (self)	5,000	60,000			
Transportation	500	6,000			
Entertainment	400	4,800			
Salary (staff)	20,000	240,000			
Guard	100	1,200			
Total fixed Cost (D)	30,400	364,800			
Net Profit (E) [C-D)	11,600	139,200			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty.	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Television	2	15000	30,000	0	0	0	30,000	
Feni	5	3300	16,500	0	0	0	16,500	
Ceiling Fan	15	1800	27,000	0	0	0	27,000	
Charger Fan	10	1500	15,000	0	0	0	15,000	
TV remote	100	65	6,500	0	0	0	6,500	
Energy Light	200	70	14,000	0	0	0	14,000	
Speaker	20	900	18,000	0	0	0	18,000	
Charge light	50	220	11,000	0	0	0	11,000	
Computer	2	75000	150,000	0	0	0	150,000	
Mouse, Key board, Caching	435	200	87,000	0	0	0	87,000	
Charger etc								
Security	1	125000	125,000	0	0	0	125,000	
Projector	0	0	0	1	30000	30,000	30,000	
Camera	0	0	0	1	70000	70,000	70,000	
Total	840		500,000	2		100,000	600,000	

Source of Finance



- Entrepreneur's Contribution 500,000
- Investor's Investment 100,000
- Total 600,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Elctronics item	270,000	3,240,000	3,402,000	3,572,100		
Total Sales (A)	270,000	3,240,000	3,402,000	3,572,100		
Less. Variable Expense						
Elctronics item	216,000	2,592,000	2,721,600	2,857,680		
Total variable Expense (B)	216,000	2,592,000	2,721,600	2,857,680		
Contribution Margin (CM) [C=(A-B)	54,000	648,000	680,400	714,420		
Less. Fixed Expense						
Rent	3,000	36,000	36,000	36,000		
Electricity Bill	1,000	12,000	13,000	13,000		
Mobile Bill	500	6,000	5,500	5,500		
Salary (self)	5,000	60,000	60,000	60,000		
Transportation	600	7,200	8,000	8,000		
Entertainment	400	4,800	5,500	5,500		
Salary (staff)	25,000	300,000	300,000	300,000		
Guard	100	1,200	1,200	1,200		
Total Fixed Cost	35,600	427,200	429,200	429,200		
Net Profit (E) [C-D)	18,400	220,800	251,200	285,220		
Investment Payback		40,000	40,000	40,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	100,000		
1.2	Net Profit	220,800	251,200	285,220
1.3	Depreciation (Non cash item)		-	-
	Opening Balance of Cash			
1.4	Surplus		180,800	392,000
	Total Cash Inflow	320,800	432,000	677,220
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	180,800	392,000	637,220

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:2

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

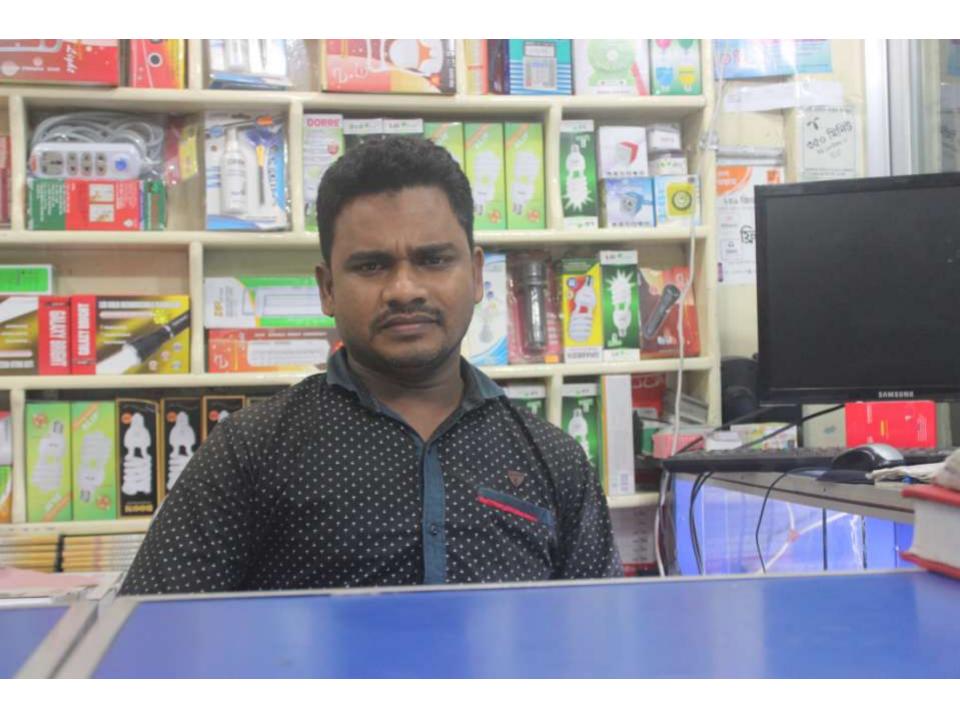
THREATS

Theft

Fire

Political unrest

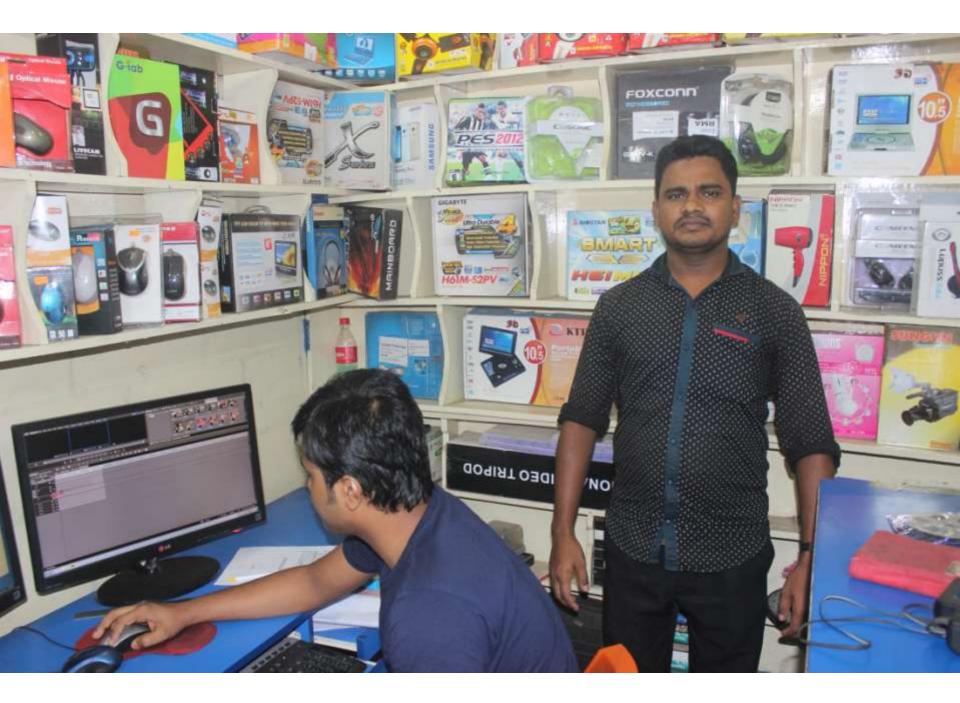
Pictures











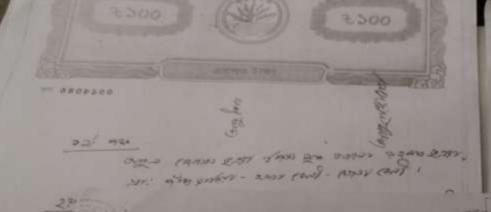












ক্ষাম নতু ২৫-২৬ (একাউনিস জল- ৮৩ ফেনী পৌরসভা ফেনী।

পেশা ও ব্যবসা নাউসেশ না; ৪৩৬ ক্রমিক নং- ১৩৬৫১



श्राहिण्ड- ३०-०४-२०३७ वर्षांड सर- ३०

্রপা নারিল ২০০০ জারিখে এস আর ও নং-৮৭ আইন/২০০০ পৌরসভা অর্ডিনেদ ১৯৭৭ (অন্তি সং- ২৬ সেকশন ৪৪ ও ৪৬ এ প্রদান কমতা বলে আর্মল কর তথ্যসিলের সরকারী ঘোষনা অনুযায়ী পেশা ও ব্যবসা বাণিয়া জী প্রতিষ্ঠানের লাইনেশ।

भाग ३ आहु टेक्सन ।

লিভা/যামীঃ মোহামদ মজিবুল হক।

পেলা, ব্যবসা-বাশিক্ষা, জীবিকা-বৃত্তি, প্রতিষ্ঠানের নাম ঃ- তৈয়ব ইলেকট্রনিক।

इक्स/ धरम :- इत्मक्तिमेखः।

दिकामा १ सुकि बाटकी, ब्राटक खास, रकमी।

অবস্থিত তথ্যৰ ব্যবসায়ল বা দোকানে উল্লেখিত পেশা ও ব্যবসা বাণিজ্ঞা পরিচালনার নিমিত্বে নির্ধারিক অপর পৃষ্ঠায় কর্ণিত শতাধীনে চলতি আর্থিক বছর ২০১৬-২০১৭ ইং সালের লাইসেল মন্ত্রুর করা পেল।



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FAMILY PICTURE

