Proposed NU Business Name: AL AMIN VETERINARY PHARMACY



Project identification and prepared by: Md. Obaidullah , Bogra Shadar Unit, Bogra

Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ANARUL ISLAM			
Age	:	11-12-1984 (32 Years)			
Education, till to date	:	H.S.C			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	02 Brothers 01 Sisters			
Address	:	Vill: Shihipur, P.O S A College, P.S: Sonatola, Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. ANISA BEGUM MD. ISMAIL HOSSEN Branch: Shonaroy Gabtoli, Centre # 17(Female), Member ID: 1582, Group No: 04 Member since: 22-05-1996 (20 Years) First loan: BDT 2000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 23,000/-, Outstanding loan: 21482/= Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has training on Livestoke and Veterinary
Other Own/Family Sources of Income	:	Nill
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01987-225821
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

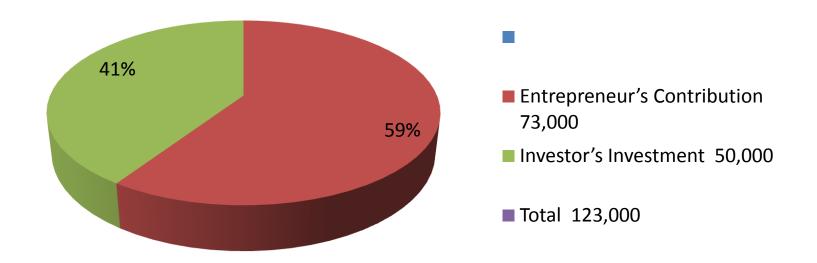
MST. ANISA joined Grameen Bank since 20 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	AL AMIN VETERINARY PHARMACY		
Location	:	Shihipur, S A College, P.S: Sonatola, Dist: Bogra		
Total Investment in BDT	:	BDT 1,23,000/-		
Financing	:	Self BDT 73,000/- (from existing business) 59%		
		Required Investment BDT 50,000/- (as equity) 41%		
Present salary/drawings from business (estimates)	:	BDT 4,000		
Proposed Salary	:	BDT 4,000		
Size of shop	:	12 ft x 09 ft= 108 square ft		
Security of the shop	:	N/A		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Sale veterinary & Agrovet Medicine etc. Average 30% gain on sales. The business is operating by entrepreneur. Existing no labor. After getting equity fund 01 labor will be appointed. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sale veterinary & Agrovet Medicine etc.	1,500	45,000	540,000		
Total Sales (A)	1,500	45,000	540,000		
Less. Variable Expense					
Sale veterinary & Agrovet Medicine etc.	1,050	31,500	378,000		
Total variable Expense (B)	1,050	31,500	378,000		
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000		
Less. Fixed Expense					
House rant		800	9,600		
Electricity Bill		200	2,400		
Transportation		300	3,600		
Salary (self)		4,000	48,000		
Salary (staf)		-	C		
Entertainment		200	2,400		
Guard		200	2,400		
Generator		-	C		
Mobile Bill		300	3,600		
Non cash item					
Depreciation		0	-4		
Total fixed Cost (D)		6,000	71,996		
Net Profit (E) [C-D)		7,500	90,004		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Veterinary medicine: tablets, injections, saline etc	73,000	50,000	123,000			
Total	73,000	50,000	123,000			

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Sale veterinary & Agrovet Medicine etc.	2,000	60,000	720,000	756,000	793,800		
Total Sales (A)	2,000	60,000	720,000	756,000	793,800		
Less. Variable Expense	6600						
Poltry Hen.	1,400	42,000	504,000	529,200	555,660		
Total variable Expense (B)	1,400	42,000	504,000	529,200	555,660		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140		
Less. Fixed Expense							
House rant		800	9,600	9,600	9,600		
Electricity Bill		200	2,400	2,400	2,400		
Transportation		300	3,600	3,600	3,600		
Salary (self)		4,000	48,000	48,000	48,000		
Entertainment		200	2,400	2,400	2,400		
Guard		200	2,400	2,400	2,400		
Mobile Bill		300	3,600	3,600	3,600		
Total fixed Cost (D)		6,000	72,000	72,000	72,000		
Net Profit (E) [C-D)		12,000	144,000	154,800	166,140		
Investment Payback			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	144,000	154,800	166,140
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		124,000	258,800
	Total Cash Inflow	194,000	278,800	424,940
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	124,000	258,800	404,940

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 17 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

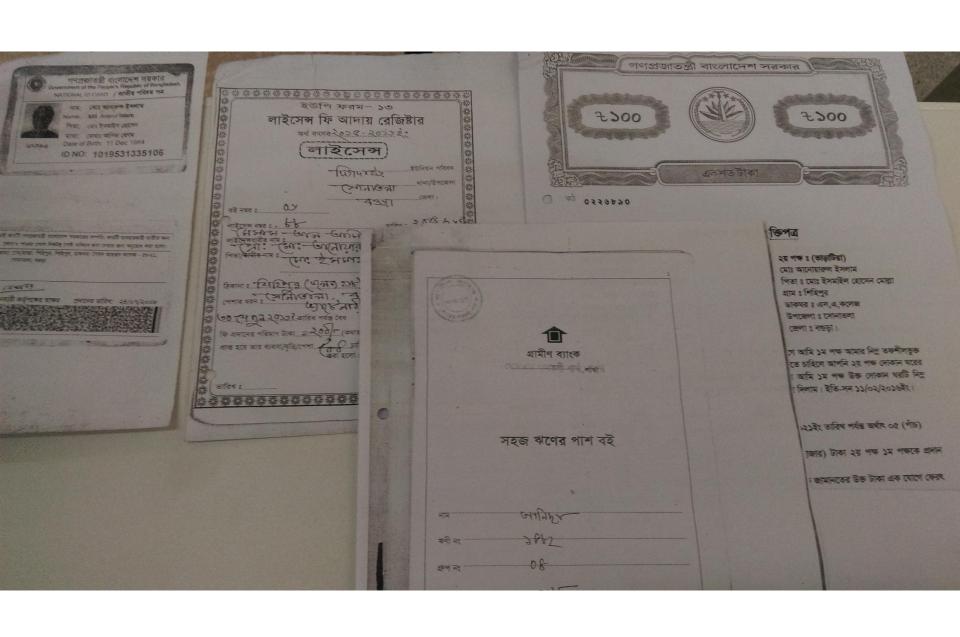












FAMILY PICTURE

