Proposed NU Business Name: BHAI BON COSMETICES



Project identification and prepared by: Obaidullah, Bogra Sadar Unit,Bogra

Project verified by: MD. Mozaharul Islam Sarkar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD JAHIDUL ISLAM		
Age	:	15-09-1982 (34 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	01 Son ,01 Daughters		
No. of siblings:	:	03 brothers, 01 sister		
Address	:	Vill: Golabari P.O: Mohishaban, P.S: Gabtoli, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. RAHELA BEGUM MD. ABDUL GONI Branch: Mohishaban, Gabtoli, Centre # 35(Female), Member ID: 2638/1; No:03 Member since: 02-09-2005(05 Years) First loan: 2000 taka.		
Further Information:		Existing Loan: BDT 10000, Outstanding loan: nill		
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No		
(vii) Grameen Education Loan		No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business. 05 years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01770-724399
Mother's Contact No.	:	01751-892874
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

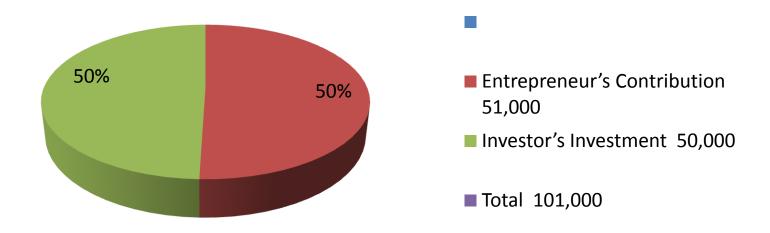
MST. RAHELA BEGUM joined Grameen Bank since 05 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	BHAI BON COSMETICES		
Location	:	Salam bari market, Golabari, Gabtoli, Bogra.		
Total Investment in BDT	:	BDT 1,01,000/-		
Financing	:	Self BDT 51,000/-(from existing business) 76% Required Investment BDT 50,000/-(as equity) 24%		
Present salary/drawings from business (estimates)	:	BDT 4,000/-		
Proposed Salary	:	BDT 4,000/-		
Size of shop	:	10 ft x 5 ft= 50 square ft		
Security of the shop	:	BDT 40,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cosmetics Item etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Cosmetics Item	2,500	75,000	900,000		
Total Sales (A)	2,500	75,000	900,000		
Less. Variable Expense					
Cosmetics Item	2,000	60,000	720,000		
Total variable Expense (B)	2,000	60,000	720,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
House rant		1,000	12,000		
Electricity Bill		500	6,000		
Transportation		200	2,400		
Salary (self)		4,000	48,000		
Salary (staf)		4,000	48,000		
Entertainment		200	2,400		
Guard		100	1,200		
Generator		150	1,800		
Mobile Bill		300	3,600		
Non cash item					
Depreciation		0	-4		
Total fixed Cost (D)		10,450	125,396		
Net Profit (E) [C-D)		4,550	54,604		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Shoap (200X30)	3,000	3,000	6,000			
Loshon (100X150)	10,000	20,000	30,000			
Coconut oil (100X100)	5,000	10,000	15,000			
Shampu (50X150)	5,000	0	5,000			
Cosmetics	15,000	10,000	25,000			
Gift item	3,000	0	3,000			
Others	10,000	7,000	17,000			
Total	51,000	50,000	101,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Sale & Sewing Shirts, Pants and other Clothes etc.	3,000	90,000	1,080,000	1,134,000	1,190,700	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700	
Less. Variable Expense	0					
Sale & Sewing Shirts, Pants and other Clothes etc.	2,400	72,000	864,000	907,200	952,560	
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140	
Less. Fixed Expense						
House rant		1000	12,000	12,000	12,000	
Electricity Bill		500	6,000	6,000	6,000	
Transportation		200	2,400	2,400	2,400	
Salary (self)		4,000	48,000	48,000	48,000	
Salary (staf)		4000	48,000	48,000	48,000	
Entertainment		200	2,400	2,400	2,400	
Guard		100	1,200	1,200	1,200	
Generator		150	1,800	1,800	1,800	
Mobile Bill		300	3,600	3,600	3,600	
Total fixed Cost (D)		10,450	125,400	125,400	125,400	
Net Profit (E) [C-D)		7,550	90,600	101,400	112,740	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	90,600	101,400	112,740
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		70,600	152,000
	Total Cash Inflow	140,600	172,000	264,740
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	70,600	152,000	244,740

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05Years

Quality goods & services; Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

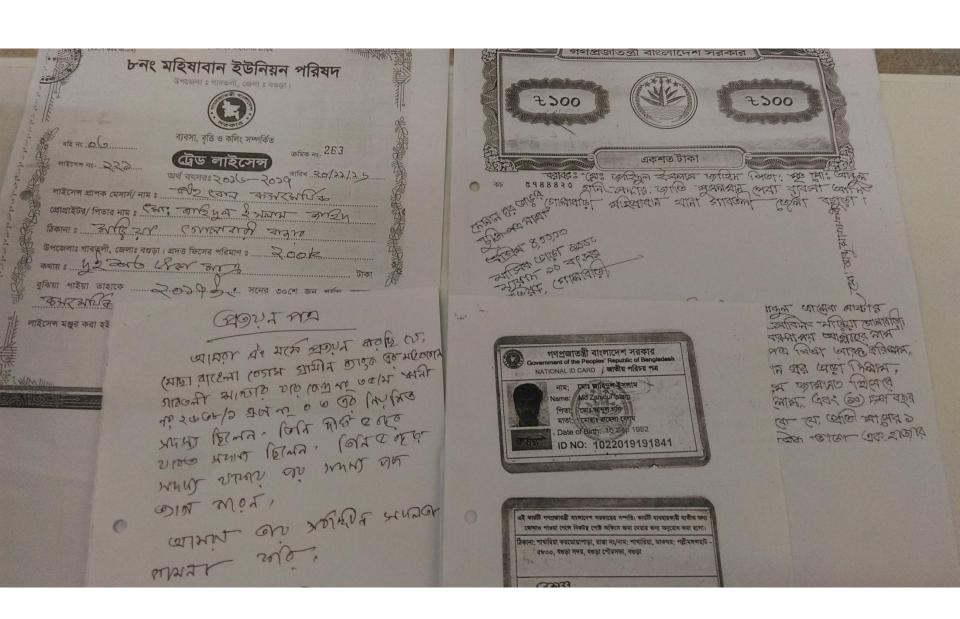
Pictures











FAMILY PICTURE

