Proposed NU Business Name: MS PRITOM ENTERPRISE



Project identification and prepared by: Md. Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	PRADIP KUMAR				
Age	:	05-07-1985 (24 Years)				
Education, till to date	:	HSC				
Marital status	:	Married				
Children	:	1Son				
No. of siblings:	:	3 Sister 1 Brother				
Address	:	Vill: Suthrapur, P.O: Sugart P.S: Sherpur, Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father AROTI RANI DEB NATH OTUL CHONDO DEB NATH Branch:Sugart Sherpur, Centre # 13 (Female), Member ID: 2078, Group No: 09 Member since: 010-10-2006 (10 Years)				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		First loan: BDT - 5000 Existing Loan: BDT 30,000, Outstanding loan: 6900 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01736-318839
Mother's Contact No.	:	01747-896482
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

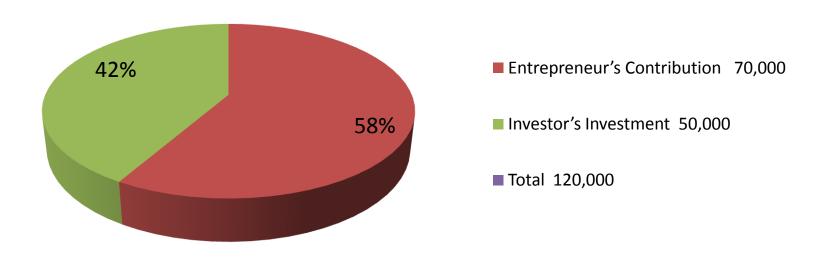
AROTI RANI DEB NATH joined Grameen Bank since 10 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MS PRITOM ENTERPRISE			
Location	:	College Rod, Sherpur.			
Total Investment in BDT	:	BDT 120,000/-			
Financing	:	Self BDT 70,000/-(from existing business) 63% Required Investment BDT 50,000/-(as equity) 37%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	15 ft x 15 ft= 225 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; cloth item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Potato, Chonacur,	7,000	210,000	2,520,000			
Total Sales (A)	7,000	210,000	2,520,000			
Less. Variable Expense						
Potato, Chonacur,	5,950	178,500	2,142,000			
Total variable Expense (B)	5,950	178,500	2,142,000			
Contribution Margin (CM) [C=(A-B)	1,050	31,500	378,000			
Less. Fixed Expense						
House rant		1,000	12,000			
Electricity Bill		150	1,800			
Transportation		4,000	48,000			
Salary (self)		5,000	60,000			
Entertainment		200	2,400			
Mobile Bill		300	3,600			
Total fixed Cost (D)		10,650	127,800			
Net Profit (E) [C-D)		20,850	250,200			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Cipes	22	70	1540	100	70	7,000	8540
potato	20	523	10460	50	523	26,150	36610
Kokij	9	588	5292	20	588	11,760	17052
choklat	2	1740	3480				3480
LoLipop	3	1584	8755				8755
Licuy	5	450	2250				2250
Chonacur	200	117	23400				23400
Others			18823			5090	23113
Total	261		70,000	170		50,000	120,000

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Potato, Chonacur, Kokij,	12,000	360,000	4,320,000	4,536,000	4,762,800		
Total Sales (A)	12,000	360,000	4,320,000	4,536,000	4,762,800		
Less. Variable Expense	6600						
Potato, Chonacur, Kokij,	10,200	306,000	3,672,000	3,855,600	4,048,380		
Total variable Expense (B)	10,200	306,000	3,672,000	3,855,600	4,048,380		
Contribution Margin (CM) [C=(A-B)	1,800	54,000	648,000	680,400	714,420		
Less. Fixed Expense							
House rant		1000	12,000	12,000	12,000		
Electricity Bill		150	1,800	1,800	1,800		
Transportation		4000	48,000	48,000	48,000		
Salary (self)		5,000	60,000	60,000	60,000		
Entertainment		200	2,400	2,400	2,400		
Mobile Bill		400	4,800	4,800	4,800		
Total fixed Cost (D)		10,750	129,000	129,000	129,000		
Net Profit (E) [C-D)		43,250	519,000	551,400	585,420		
Investment Payback			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	519,000	551,400	585,420
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		499,000	1,030,400
	Total Cash Inflow	569,000	1,050,400	1,615,820
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	499,000	1,030,400	1,595,820

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

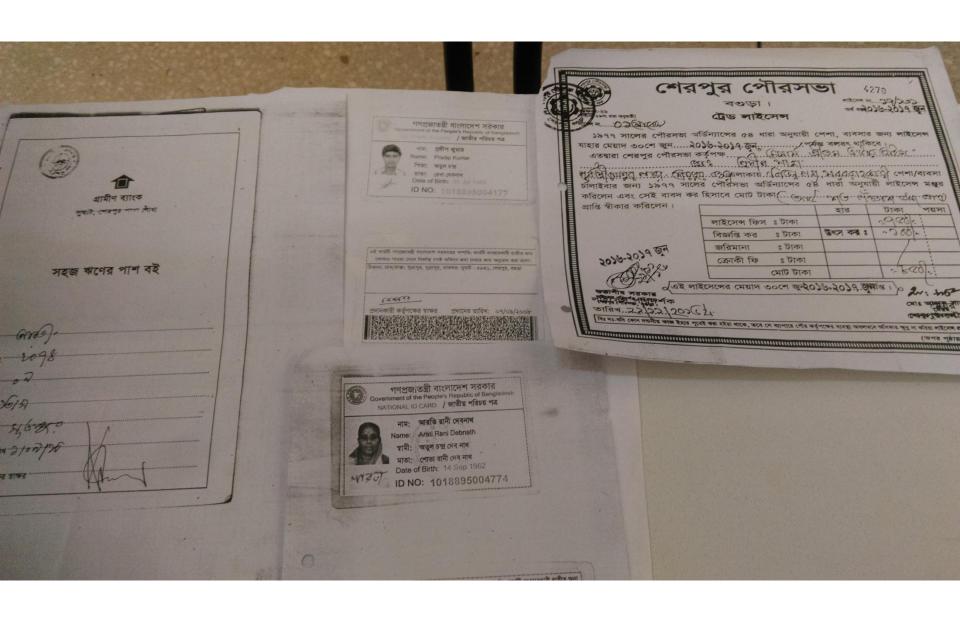
Pictures











FAMILY PICTURE

