Proposed NU Business Name: MUNTAJ FURNITURE



Project identification and prepared by: Md. Anarul Islam, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MOMTAZ UDDIN		
Age	:	20-04-1983 (33 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	1 Son 3 Daughter		
No. of siblings:	:	3 Brothers 1 Sister		
Address	:	Vill: Taltoli, P.O: Telihati, P.S: Shreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father JORINA KHATUN JORINA KHATUN KOROM ALI Branch: Tengra Shreepur, Centre # 15(Female), Member ID: 4165, Group No: 10 Member since: 02-04-1991 <i>(25Years)</i> First Ioan: BDT 2,500		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 45,000, Outstanding loan: 6,782 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01981-635895
Mother's Contact No.	:	01947-224483
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JORINA KHATUN joined Grameen Bank since 25 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MUNTAZ FURNITURE		
Location	:	Taltoly Bazar		
Total Investment in BDT	:	BDT 2,80,000/-		
Financing	:	Self BDT 220,000/-(from existing business) 79% Required Investment BDT 60,000/-(as equity) 21%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15 ft x 15 ft= 150 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Furniture Item etc. Average 35% gain on sale. The business is operating by entrepreneur. Existing 2 employees. One employee will be appointed after getting equity fund. The shop is rented. Collects goods from Taltoly,Sreepur. Agreed grace period is 3 months. 		

Existing Business (BDT)			
Particular	Monthly	Yearly	
Revenue (sales)			
Wood Furniture	65,000	7,80,000	
Total Sales (A)	65,000	7,80,000	
Less. Variable Expense			
Wood Furniture	42,250	5,07,000	
Total variable Expense (B)	42,250	5,07,000	
Contribution Margin (CM) [C=(A-B)	22,750	2,73,000	
Less. Fixed Expense			
Rent	8,00	9,600	
Electricity Bill	3,00	3,600	
Transportation	2,000	24,000	
Salary (self)	5,000	60,000	
salary (staff)	7,000	84,000	
Entertainment	3,00	3,600	
Guard	2,00	2,400	
Mobile Bill	5,00	6,000	
Total fixed Cost (D)	16,100	1,93,200	
Net Profit (E) [C-D)	6,650	79,800	

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
jack fruit Wood	54,000	18,000	72,000	
Mango Wood	9,200	13,800	23,000	
Akashmoni	40,000	12,000	52,000	
Tal Wood	15,000	10,000	25,000	
Katguri	60,000	0	60,000	
Others	1,800	6,200	8,000	
Security	40000		40000	
Total	2,20,000	60,000	2,80,000	

Source of Finance



Financial Projection (BDT)			
Particular	Monthly	1st Year	2nd Year
Revenue (sales)			
Wood Furniture	95,000	1,140,000	1,197,000
Total Sales (A)	95,000	1,140,000	1,197,000
Less. Variable Expense			
Wood Furniture	61,750	7,41,000	7,78,050
Total variable Expense (B)	61,750	7,41,000	7,78,050
Contribution Margin (CM) [C=(A-B)	33,250	3,99,000	4,18,950
Less. Fixed Expense			
Rent	8,00	9,600	9,600
Electricity Bill	5,00	6,000	6,500
Transportation	2,500	30,000	30,500
Salary (self)	5,000	60,000	60,000
salary (staff)	11,000	1,32,000	1,32,000
Entertainment	5,00	6,000	6,300
Guard	2,00	2,400	2,400
Mobile Bill	7,00	8,400	9,000
Total Fixed Cost	21,200	2,54,400	2,56,300
Net Profit (E) [C-D)	12,050	1,44,600	1,62,650
Investment Payback		36,000	36,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	1,44,600	1,62,650
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		1,08,818
	Total Cash Inflow	2,04,600	2,71,468
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan	6,782	
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	36,000	36,000
	Total Cash Outflow	1,02,782	36,000
3	Net Cash Surplus	1,08,818	2,35,468



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:04 Experience & Skill : 08 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures











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ঃ আন্তাহ আয়াপার নাম অকা করিয়া, অর পোকান তাড়া চুকিনামে গণিগ কন্দিটটোর পাব ছ করিকেছি। যেহেকু অহি অর দণিগের ১ম পক্ষ জালকণী যুৱণী বাজাবে অবস্থিয় ৬০০ চনখনা তাড়া দেওয়ার প্রস্তাব করিলে আপনি ২য় পক্ষ তায়। তাড়া দেওয়ার ইয়ে	

