#### **Proposed NU Business Name: JITU GARMENTS**



Project identification and prepared by: Md. Golam rusul, Munsigonj Unit, Munsigonj

Project verified by: Sushanto Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. AZIM MOLLAH		
Age	:	12-8-1987 (29 <i>Years</i> )		
Education, till to date	:	CLASS 6		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	1 Brothers & 4 Sister		
Address	:	Vill: Sorosoti , P.O: Ramsing, P.S: Munsigonj, Dist: Munsigonj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  ALEYA BEGUM  HALIM MOLLAH  Branch: Modina bazar munsigonj, Centre # 19(Female),  Member ID: 3521/4, Group No: 05  Member since: 01-2-1995 (10 Years)  First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 300000, Outstanding Ioan: BDT NIL N/A No No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has 7 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01730894148
Mother's Contact No.	:	01940894057
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsigonj Unit, Munsigonj

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ALEYA BEGUM** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

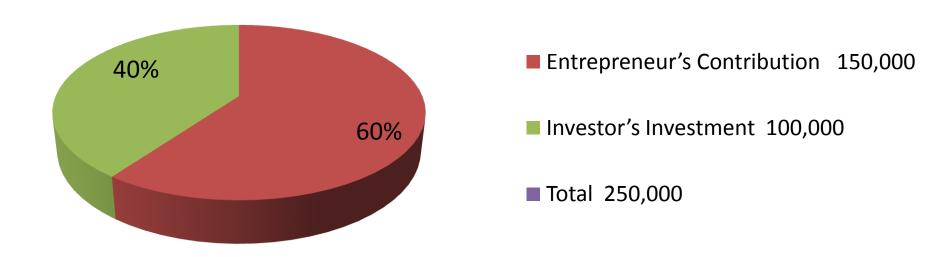
Proposed Nobin Udyokta Business Info				
Business Name	:	JITU GARMENTS		
Location	:	Sorosoti, ramsing, bojro jogini, munsigonj		
Total Investment in BDT	:	BDT 250,000/-		
Financing	:	Self BDT 150,000/-(from existing business) 60% Required Investment BDT 100,000/-(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	14ft x 20ft= 240 square ft		
Implementation	<ul> <li>The business is planned to be scaled up by investment goods like; cloths item.</li> <li>Average 40% gain on sale.</li> <li>The business is operating by entrepreneur. Existing</li> <li>The shop is own.</li> </ul>			

■Collects goods from Nobabpur, Dhaka. ■Agreed grace period is 3 months.

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cloth item	4125	123750	1485000			
Total sales (A)	4125	123750	1485000			
Less Variable Exp.						
Cloth item	2475	74250	891000			
Total Variable exp. (B)	2475	74250	891000			
Contribution Margin CM [C= (A-B)	1650	49500	594000			
less fixed exp.						
Electricity bill		2000	24000			
Transportation		800	9600			
Salary (self)		5000	60000			
Salary (staff)		36000	432000			
Entertainment		180	2160			
Mobile		300	3600			
total fixed cost (D)		44280	531360			
Net profit (E) [C-D]		5220	62640			

Investment Breakdown							
	Proposed						
Particulars Qty. Unit Price Amount			Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
spot net	1200	40	48,000	1200	40	48,000	96,000
A C net	480	60	28,800	480	60	28,800	57,600
Jorjet	700	90	63,000			0	63,000
Bata cloth	240	30	7,200			0	7,200
others	60	50	3,000			0	3,000
thread			0	12	100	1,200	1,200
Digital cloth			0	200	110	22,000	22,000
Total	2680		150,000	1892		100,000	250,000

#### **Source of Finance**



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Cloth item	4500	135000	1620000	1701000		
Total Sales (A)	4500	135000	1620000	1701000		
less variable Expenses						
Cloth item	2700	81000	972000	1020600		
Total variable Expenses (B)	2700	81000	972000	1020600		
Contribution Margin (CM)= (A-B)	1800	54000	648000	680400		
Less Fixed Expenses						
Electricity bill		2000	24000	24000		
Transportation		1000	12000	12000		
Salary (self)		5000	60000	60000		
Salary (staff)		36000	432000	432000		
Entertainment		300	3600	3600		
Mobile		400	4800	4800		
Total Fixed Cost		44700	536400	536400		
Net Profit (E) (C-D)		9300	111600	144000		
Investment Payback			60000	60000		

Cash flow projection on business plan (rec. & Pay)

	<u> </u>					
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)			
1	Cash Inflow					
1.1	Investment Infusion by Investor	100,000				
1.2	Net Profit	111,600	144,000			
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		51,600			
	Total Cash Inflow	211600	195600			
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
	Investment Pay Back (Including					
2.3	Ownership Tr. Fee)	60000	60000			
	Total Cash Outflow	160,000	60000			
3	Net Cash Surplus	51,600	135600			

## SWOT ANALYSIS

## Strength

Employment: Self: 12 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

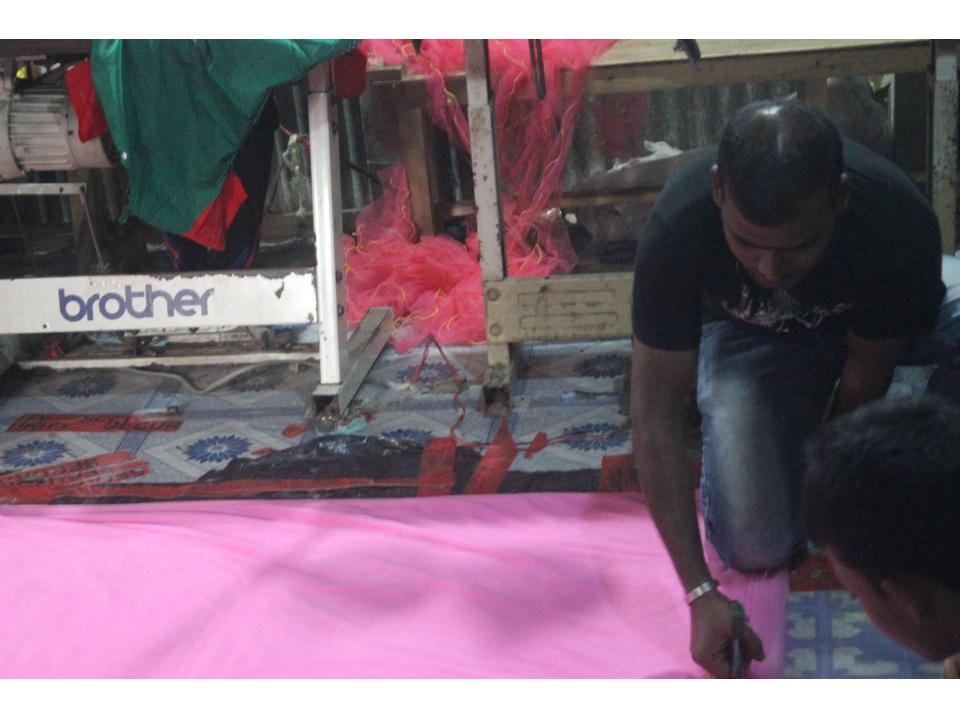
## THREATS

Theft

Fire

Political unrest

# Pictures



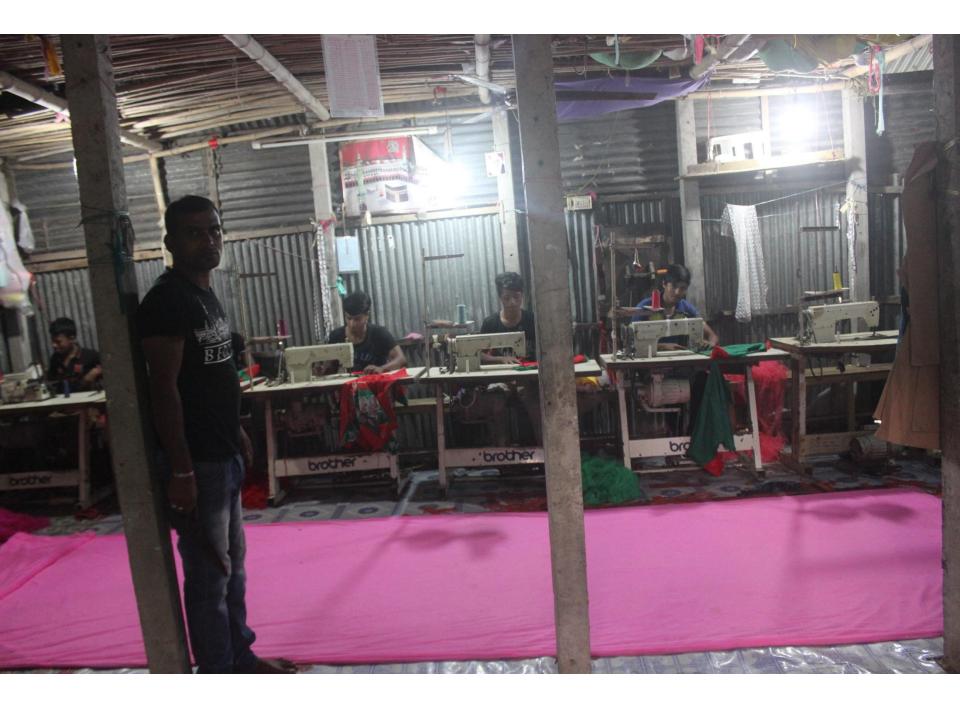




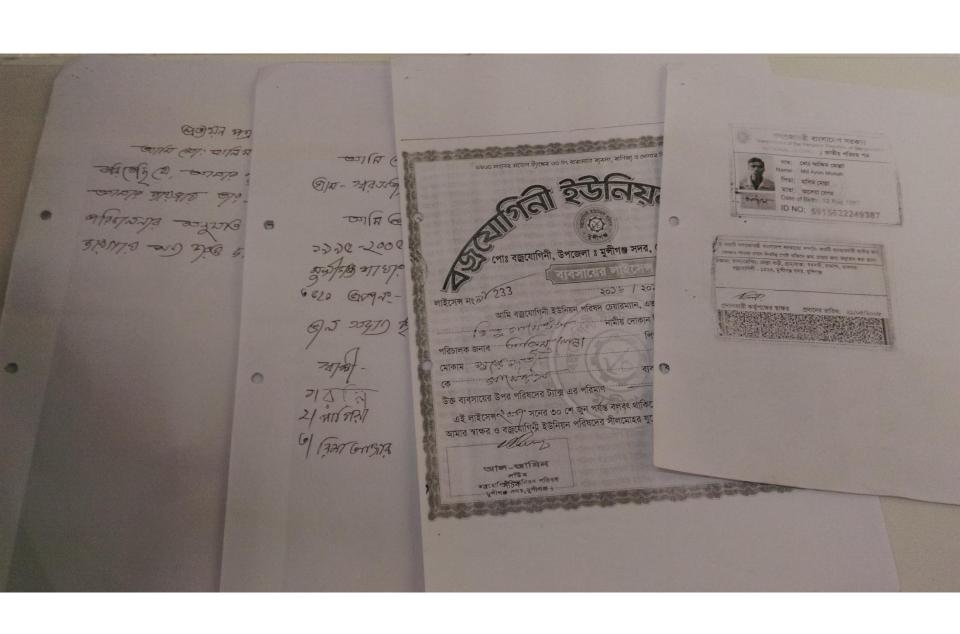












## **FAMILY PICTURE**

