#### **Proposed NU Business Name: MS TAHID GARMENTS**



Project identification and prepared by: Md Jahangir Ferdous, Munshigonj Unit, Munshigonj

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD TAHID HOSSAIN			
Age	:	01-01-1985 (31 Years)			
Education, till to date	:	Class 9			
Marital status	••	Single			
Children	••	-			
No. of siblings:	:	2 Brothers & 1 Sister			
Address	:	Vill: Rotonpur, P.O: Munshigonj, P.S: Munshigonj Sadar, Dist: Munshigonj			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  JHUNU BEGUM  MOTALEB BISWASH  Branch: Rampal Munshigonj, Centre # 26 (Female),  Member ID: 3867, Group No: 11  Member since: 18-09-2006 (10 Years)  First loan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000/- Outstanding loan: BDT 4,820/- Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has hand training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01953-679209
Family's Contact No.	:	01966-121239
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munshigonj Unit, Munshigonj

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JHUNU BEGUM** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MS TAHID GARMENTS			
Location	:	Rotonpur, Munshigonj Sadar, Munshigonj			
Total Investment in BDT	:	BDT 320,000/-			
Financing	:	Self BDT 240,000/-(from existing business) 75%			
	Required Investment BDT 80,000/-(as equity) 25%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	20 ft x 12ft = 240 Square ft			
Implementation	:	<ul> <li>Kids cloth manufacturer.</li> <li>Average 40% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 5 artisans.</li> <li>Two artisans will be appointed after getting equity fund.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Cloths	165,000	1,980,000			
Total Sales (A)	165,000	1,980,000			
Less. Variable Expense					
Cloths	99,000	1,188,000			
Total variable Expense (B)	99,000	1,188,000			
Contribution Margin (CM) [C=(A-B)	66,000	792,000			
Less. Fixed Expense					
Electricity Bill	1,300	15,600			
Mobile Bill	300	3,600			
Salary (self)	5,000	60,000			
Transportation	1,200	14,400			
Generator Bill	1,000	12,000			
Salary (staff)	50,000	600,000			
Total fixed Cost (D)	58,800	705,600			
Net Profit (E) [C-D)	7,200	86,400			

Investment Breakdown								
Existing					Proposed			
Particulars Qty. Unit			Amount	Qty.	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total	
T-shirt Cloth	2000	110	220,000	700	110	77,000	297,000	
Thread	1	8000	8,000	0	0	0	8,000	
Chain	1	10000	10,000	1	3000	3,000	13,000	
Others	1	2000	2,000	0	0	0	2,000	
Total	2003		240,000	701		80,000	320,000	

### **Source of Finance**



Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Cloths	220,000	2,640,000	2,772,000	2,910,600		
Total Sales (A)	220,000	2,640,000	2,772,000	2,910,600		
Less. Variable Expense						
Cloths	132,000	1,584,000	1,663,200	1,746,360		
Total variable Expense (B)	132,000	1,584,000	1,663,200	1,746,360		
Contribution Margin (CM) [C=(A-						
B)	88,000	1,056,000	1,108,800	1,164,240		
Less. Fixed Expense						
Electricity Bill	1,300	15,600	16,500	175,000		
Mobile Bill	400	4,800	5,500	6,500		
Salary (self)	5,000	60,000	60,000	60,000		
Transportation	1,500	18,000	20,000	22,000		
Generator Bill	1,000	12,000	13,000	14,000		
Salary (staff)	65,000	780,000	780,000	780,000		
<b>Total Fixed Cost</b>	74,200	890,400	895,000	1,057,500		
Net Profit (E) [C-D)	13,800	165,600	213,800	106,740		
Investment Payback		32,000	32,000	32,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	165,600	213,800	106,740
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		133,600	315,400
	Total Cash Inflow	245,600	347,400	422,140
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	133,600	315,400	390,140

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:07

Experience & Skill: 3 Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

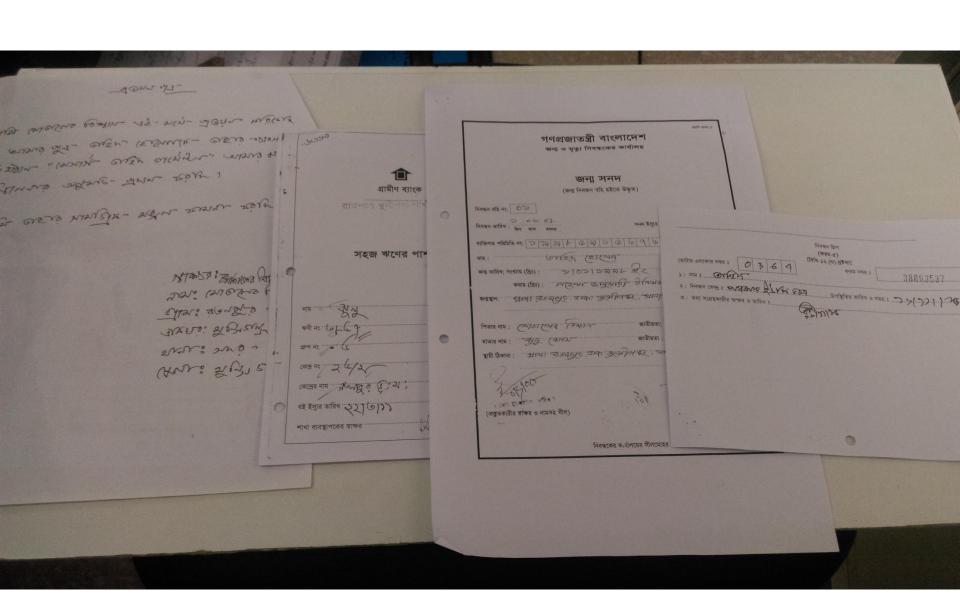
Theft
Political unrest

# Pictures









## **FAMILY PICTURE**

