Proposed NU Business Name: MS BONDHON TRADERS



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mozaharul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|---|----|---|--|--|--|--|
| Name | : | MD. ATIQUR RAHMAN | | | | |
| Age | •• | 20-12-1985(20 Years) | | | | |
| Education, till to date | •• | HSC | | | | |
| Marital status | : | Married | | | | |
| Children | • | - | | | | |
| No. of siblings: | •• | 2 Brother 01Sisters | | | | |
| Address | : | Vill: Goshaibari P.O: KusumbiP.S: Sherpur, Dist: Bogra | | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father MST. ARJINA MD. HAZROT ALI Branch: Kushumbi,Sherpur,Centre # 35 (Female), Member ID: 3956, Group No: 05 Member since: 10-12-1995 (05 Years) | | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | | First loan: BDT – 3,000 Existing Loan: BDT 8,000, Outstanding loan:BDT NILL Father No No No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 2 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01965-900703 |
| Mother's Contact No. | : | 01983-850377 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

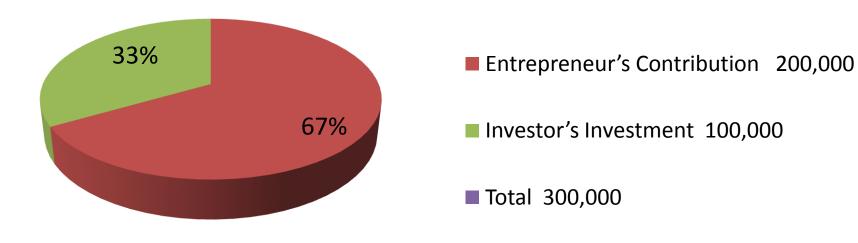
MST. ARJINA joined Grameen Bank since 05 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | | | | |
|---|----|---|--|--|--|--|
| Business Name | : | MS BONDHON TRADERS | | | | |
| Location | : | Goshaibari, Sherpur. | | | | |
| Total Investment in BDT | : | BDT 300,000/- | | | | |
| Financing | •• | Self BDT 200,000/-(from existing business) 67% Required Investment BDT 100,000/-(as equity) 33% | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- | | | | |
| Proposed Salary | : | BDT 5,000/- | | | | |
| Size of shop | : | 50 ft x 20 ft= 1000 square ft | | | | |
| Implementation | •• | The business is planned to be scaled up by investment in existing goods like; Cement, Groceries item etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing 1 employee. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. | | | | |

| Existing Business (BDT) | | | | | | |
|-------------------------------------|-------|---------|-----------|--|--|--|
| Particular | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| Rich, poto, Cement, komolpani, etc. | 8,000 | 240,000 | 2,880,000 | | | |
| Total Sales (A) | 8,000 | 240,000 | 2,880,000 | | | |
| Less. Variable Expense | | | | | | |
| Rich, poto, Cement, komolpani, etc. | 6,800 | 204,000 | 2,448,000 | | | |
| Total variable Expense (B) | 6,800 | 204,000 | 2,448,000 | | | |
| Contribution Margin (CM) [C=(A-B) | 1,200 | 36,000 | 432,000 | | | |
| Less. Fixed Expense | | | | | | |
| Electricity Bill | | 550 | 6,600 | | | |
| Transportation | | 2,500 | 30,000 | | | |
| Salary (self) | | 5,000 | 60,000 | | | |
| Entertainment | | 300 | 3,600 | | | |
| Mobile Bill | | 300 | 3,600 | | | |
| Total fixed Cost (D) | | 8,650 | 103,800 | | | |
| Net Profit (E) [C-D) | | 27,350 | 328,200 | | | |

| Investment Breakdown | | | | | | | | |
|----------------------|------|------------|-----------------|-----|---------------|-----------------|-------------------|--|
| | Exis | ting | Proposed | | | | | |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | Proposed Total | |
| Sha ciment | 300 | 380 | 118,000 | 263 | 380 | 100,000 | 218,000 | |
| Kud, voshi | 10 | 1800 | 18,000 | | | | 18,000 | |
| Komol pani | 8 | 525 | 4,200 | | | | 4,200 | |
| Rice | 10 | 3150 | 31,500 | | | | 31,500 | |
| Kosmatic | | | 10,000 | | | | 10,000 | |
| Oill | 50 | 60 | 3,000 | | | | 3,000 | |
| Moida | 2 | 750 | 1,500 | | | | 1,500 | |
| Others | | | 20,000 | | | | 20,000 | |
| Total | 380 | | 200,000 | 263 | | 100,000 | 300,000 | |

Source of Finance



| Financial Projection (BDT) | | | | | | |
|-------------------------------------|--------|---------|-----------|-----------|-----------|--|
| Particular | Daily | Monthly | 1st Year | 2nd Year | 3rd Year | |
| Revenue (sales) | | | | | | |
| Rich, poto, Cement, komolpani, etc. | 12,000 | 360,000 | 4,320,000 | 4,536,000 | 4,762,800 | |
| Total Sales (A) | 12,000 | 360,000 | 4,320,000 | 4,536,000 | 4,762,800 | |
| Less. Variable Expense | | | | | | |
| Rich, poto, Cement, komolpani, etc. | 10,200 | 306,000 | 3,672,000 | 3,855,600 | 4,048,380 | |
| Total variable Expense (B) | 10,200 | 306,000 | 3,672,000 | 3,855,600 | 4,048,380 | |
| Contribution Margin (CM) [C=(A-B) | 1,800 | 54,000 | 648,000 | 680,400 | 714,420 | |
| Less. Fixed Expense | | | | | | |
| Electricity Bill | | 550 | 6,600 | 6,600 | 6,600 | |
| Transportation | | 2500 | 30,000 | 30,000 | 30,000 | |
| Salary (self) | | 5,000 | 60,000 | 60,000 | 60,000 | |
| Entertainment | | 300 | 3,600 | 3,600 | 3,600 | |
| Mobile Bill | | 400 | 4,800 | 4,800 | 4,800 | |
| Total fixed Cost (D) | | 8,750 | 105,000 | 105,000 | 105,000 | |
| Net Profit (E) [C-D) | | 45,250 | 543,000 | 575,400 | 609,420 | |
| Investment Payback | | | 40,000 | 40,000 | 40,000 | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 100,000 | | |
| 1.2 | Net Profit | 543,000 | 575,400 | 609,420 |
| 1.3 | Depreciation (Non cash item) | 0 | 0 | 0 |
| 1.4 | Opening Balance of Cash Surplus | | 503,000 | 1,038,400 |
| | Total Cash Inflow | 643,000 | 1,078,400 | 1,647,820 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 100,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 40,000 | 40,000 | 40,000 |
| | Total Cash Outflow | 140,000 | 40,000 | 40,000 |
| 3 | Net Cash Surplus | 503,000 | 1,038,400 | 1,607,820 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









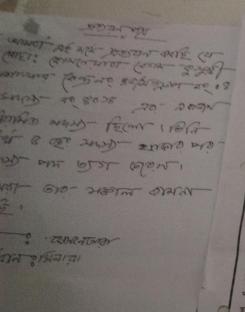












NORMASOL I.V.

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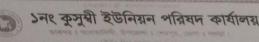
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ব্যবসা এবং বৃত্তির জন্য লাইসেল

292/3024-2029 ह विकामा है किसार जातिक (कर्तिक प्राप्त नागर) केरि DE 13 1918) GETC

जातिब-20/00/200U

FAMILY PICTURE

