### **Proposed NU Business Name: MS TAREK DAIRY FIRM**



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	<b>:</b>	MD. TAREK HASAN ROKI			
Age	:	20-10-1995(21 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	-			
No. of siblings:	:	-			
Address	:	Vill: Bagra, P.O: Sherpur, P.S: Sherpur, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOST. HOSNEARA  MD. ABDUL MALAK  Branch: Kusumbi, Sherpur Centre #45(Female),  Member ID: 4014, Group No: 04  Member since:20-10-2006 (05 Years)			
Further Information:		First loan: BDT 3,000 Existing Loan: BDT 12,000, Outstanding loan: BDT NILL			
(v) Who pays GB loan installment (vi) Mobile lady	:	Father			
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738-472009
Mother's Contact No.	:	01747-081962
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. HOSNEARA** joined Grameen Bank since 5 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

<b>Proposed</b>	<b>Nobin</b>	Udvokta	<b>Business</b>	Info
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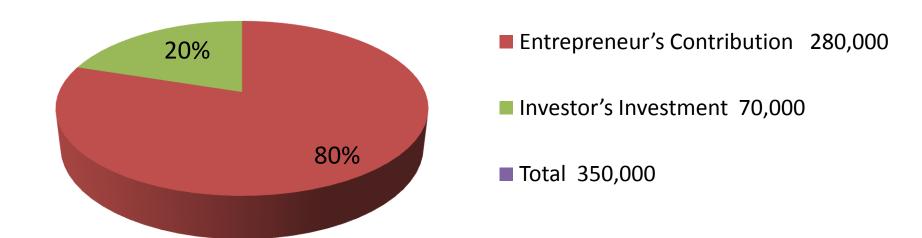
Business Name	:	MS TAREK DAIRY FIRM
Location	:	Bogra,Kutumbi, Sherpur .
Total Investment in BDT	:	BDT 350,000/-
Financing	:	Self BDT 280,000/-(from existing business) 80% Required Investment BDT 70,000/-(as equity) 20%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10ft x 15 ft= 150 square ft
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like. Milks.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Sherpu, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Millk(12*50)	600	18,000	216,000		
Total Sales (A)	600	18,000	216,000		
Less. Variable Expense					
Feed & Medicine	120	3,600	43,200		
Total variable Expense (B)	120	3,600	43,200		
Contribution Margin (CM) [C=(A-B)	480	14,400	172,800		
Less. Fixed Expense					
Electricity Bill		200	2,400		
Transportation		1,500	18,000		
Salary (self)		5,000	60,000		
Entertainment		300	3,600		
Feed & Medicine		2,000	24,000		
Mobile Bill		200	2,400		
Total fixed Cost (D)		9,200	110,396		
Net Profit (E) [C-D)		5,200	62,404		

Investment	Broa	1	OWN
mvesiment	DIEd	KU	IOWII

Existing					Proposed			
Particulars	Qty.	<b>Unit Price</b>	Amount	t Qty Unit		Amount	Proposed	
			(BDT)		Price	(BDT)	Total	
Cow ( Cross )	3	70,000	210,000	1	70,000	70,000	280,000	
Small Cow	1	15,000	30,000				30,000	
Small Cow	2	20,000	40,000				40,000	
Total	6		165,000	1		70000	350,000	

### **Source of Finance**



<b>Financia</b>	l Projection	(BDT)
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Financia	ii Project	וטח (פטו)			
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Parasut, Baliful, Cuth, Maril,	1,200	36,000	432,000	453,600	476,280
Total Sales (A)	1,200	36,000	432,000	453,600	476,280
Less. Variable Expense					
Parasut,Baliful, Cuth,Maril,	240	7,200	86,400	90,720	95,256
Total variable Expense (B)	240	7,200	86,400	90,720	95,256
Contribution Margin (CM) [C=(A-B)	960	28,800	345,600	362,880	381,024
Less. Fixed Expense					
Electricity Bill		200	2,400	2,400	2,400
Transportation		1500	18,000	18,000	18,000
Salary (self)		5,000	60,000	60,000	60,000
Entertainment		300	3,600	3,600	3,600
Guard		2000	24,000	24,000	24,000
Mobile Bill		400	4,800	4,800	4,800
Total fixed Cost (D)		9,400	112,800	112,800	112,800
Net Profit (E) [C-D)		19,400	232,800	250,080	268,224
Investment Payback			28,000	28,000	28,000

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	405,600	431,520	458,736
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		377,600	781,120
	Total Cash Inflow	475,600	809,120	1,239,856
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	377,600	781,120	1,211,856

## SWOT ANALYSIS

# Strength

Employment: Self: 0Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

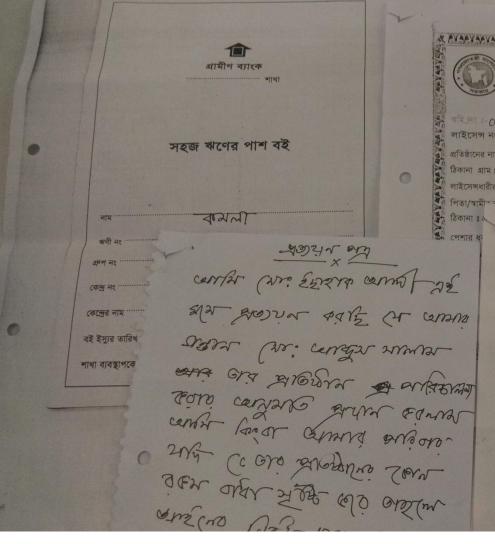


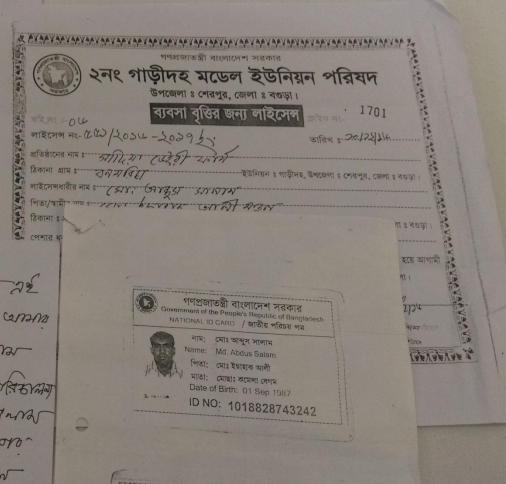












এই কাডটি গণগুজাতখ্ৰী বাংলাদেশ সংকারের সম্পরি। কাডটি ব্যবহারকারী বাইতে অন্য কোখাও পাওয়া গেলে নিকটছ পোছ অফিলে জন্ম দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: বনমরিচা, বনমরিচা, ডাকমর: শেরপুর - ৫৮৪০, শেরপুর, বহুড়া

# **FAMILY PICTURE**

