Proposed NU Business Name: EMDAD STORE



Project identification and prepared by: Md.Sirajul Islam (Rasal), Kaliakor Unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD:MONIR HOSSAIN			
Age	:	04/02/1989 (27 Years)			
Education, till to date	:	Class Nine			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	3 Brothers, 5 Sisters.			
Address	:	Vill: Vannara P.O: Mouchak P.S: Kaliakor, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father JABADA BAGUM MD.AMDAD HOSSAN Branch: Vannara vumi, Centre # 40 (Female), Member ID: 4091, Group No: 06 Member since: 21/01/1991 (25 Years) First loan: BDT 3,000 /-			
Further Information:		Existing loan: 1,60,000 Outstanding loan:			
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	06 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01915-823669
Family's Contact No.	•	01711-519649
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JABADA BAGUM joined Grameen Bank since 25 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	EMDAD STORE		
Location	:	Vannara Bazar ,Kaliakor, Gazipur.		
Total Investment in BDT	:	BDT 78,000/-		
Financing	:	Self BDT 28,000/- (from existing business) 36% Required Investment BDT 50,000/- (as equity) 64%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 18 ft= 270 square ft		
Security of the shop	:	: Nill		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soft drinks, light, milk, tea etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is Wonerd. Collects goods from Company. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Particular	Daily	Monthly	Yearly		
Revenue (sales)			_		
Soft drink,biskit,balb,milk etc.	1,000	30,000	360,000		
Tea sales	500	15,000	180,000		
Total Sales (A)	1,500	45,000	540,000		
Less. Variable Expense					
Soft drink,biskit,balb,milk etc.	800	24,000	288,000		
Tea sales	200	6,000	72,000		
Total variable Expense (B)	1,000	30,000	360,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		200	2,400		
Transportation		200	2,400		
Mobile Bill		100	1,200		
Entertainment		100	1,200		
Salary		5,000	60,000		
Total fixed Cost (D)		5,600	67,200		
Net Profit (E) [C-D)		9,400	112,800		

Investment Breakdown							
Particulars	Q	Unit (Prise)	Existing	Q	Unit (Prise)	Proposed	Proposed Total
Soft Drink	5	420	2,100	15	420	6,300	8,400
Biskit	50	40	2,000	75	40	3,000	5,000
Sueage	60	20	1,200	90	20	1,800	3,000
Tooth Powder	25	30	750	30	30	900	1,650
Millk	70	50	3,500	20	50	1,000	4,500
Koiol	25	50	1,250	20	50	1,000	2,250
Sop	20	35	700	50	35	1,750	2,450
Balb	18	250	4,500	40	250	10,000	14,500
Coklet	6	220	1,320	5	220	1,100	2,420
Washing powder	15	45	675	70	45	3,150	3,825
Others			10,005			20,000	30,005
Total			28,000			50,000	78,000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	
Revenue (sales)					
Soft drink,biskit,balb,milk etc.	1,500	45,000	540,000	567,000	
Tea sales	600	18,000	216,000	226,800	
Total Sales (A)	2,100	63,000	756,000	793,800	
Less. Variable Expense					
Soft drink,biskit,balb,milk etc.	1,200	36000	432000	453600	
Tea sales	250	7,500	90,000	94,500	
Total variable Expense (B)	1,450	43,500	522,000	548,100	
Contribution Margin (CM) [C=(A-B)	650	19,500	234,000	245,700	
Less. Fixed Expense					
Rent		0	0	0	
Electricity Bill		300	3,600	3,600	
Transportation		300	3,600	3,600	
Mobile Bill		300	3,600	3,600	
Entertainment		200	2,400	2,400	
Salary (sttaf)		0	0	0	
Salary (self)		5,000	60,000	60,000	
Total Fixed Cost		6,100	73,200	73,200	
Net Profit (E) [C-D)		13,400	160,800	172,500	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	160,800	172,500
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		130,800
	Total Cash Inflow	210,800	303,300
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	130,800	273,300

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Vannara Bazar ,Kliakor,Gazipur Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







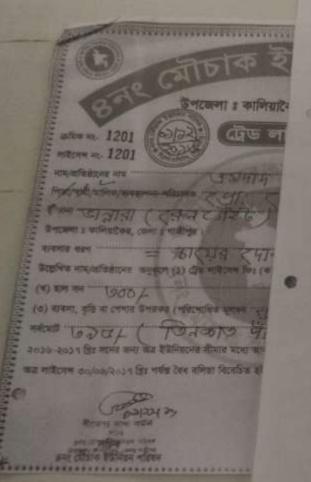








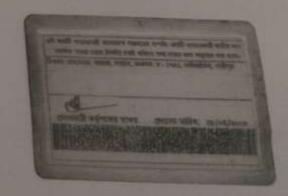




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2 Style



FAMILY PICTURE

