Proposed NU Business Name: MS ALOM ENTERPRISE



Project identification and prepared by: Ramendra Nath Haldar, Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|---|-------|--|--|--|--|--|
| Name | : | MD. NOOR ALOM | | | | |
| Age | : | 01-02-1989 (28 Y <i>ears</i>) | | | | |
| Education, till to date | : | Class 8 | | | | |
| Marital status | •• | Married | | | | |
| Children | •• | 01 Sons | | | | |
| No. of siblings: | : | 05 Brothers | | | | |
| Address | : | Vill: Sultanpur P.O: Feni ; P.S: Feni Sadar ; Dist: Feni | | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father GOLAPI BEGUAM MD. YONUS Branch: Dhormapur Feni, Centre # 20 (Female), Member ID: 6575, Group No: 07 Member since: 27-11-2010 (06 Years) First loan: BDT 5000/- | | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 20,000 Outstanding loan: 20,000 Father No No No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | : | 05 years. |
| Training Info | : | He has no training |
| Other Own/Family Sources of Income | : | |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01840-242735 |
| Family's Contact No. | : | 01916-772947 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

GOLAPI BEGUAM joined Grameen Bank since 06 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info | | | | | |
|---|---|---|--|--|--|
| Business Name | : | MS ALOM ENTERPRISE | | | |
| Location | : | C .O Office Bazar, Feni | | | |
| Total Investment in BDT | : | BDT 280,000/- | | | |
| Financing | : | Self BDT 200,000/- (from existing business) 71% Required Investment BDT 80,000/- (as equity) 29% | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | | |
| Proposed Salary | : | BDT 5,000 | | | |
| Size of shop | : | 14 ft x 10 ft= 140 square ft | | | |
| Implementation : | | The business is planned to be scaled up by investment in existing goods like; Rice, Atta, Sugar, Oil, Cosmetics etc Average 10% gain on sales. The shop is rented. The business is operating by entrepreneur. Existing no employee. Collects goods from Feni. Agreed grace period is 3 months. | | | |

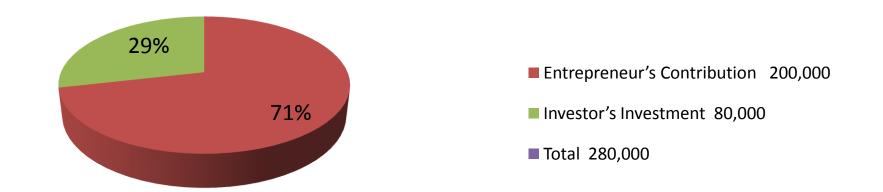
| Existing Bu | siness (BDT) |
|--------------------|--------------|
|--------------------|--------------|

| | , | | |
|---------------------------------------|-------|---------|-----------|
| Particular | Daily | Monthly | Yearly |
| Revenue(Sales) | | | |
| Rice, Atta, Sugar, Oil, Cosmetics etc | 7000 | 210,000 | 2,520,000 |
| Total Sales (A) | 7000 | 210,000 | 2,520,000 |
| Less Variable Expense | | | |
| Rice, Atta, Sugar, Oil, Cosmetics etc | 6,300 | 189,000 | 2,268,000 |
| Total variable Expense (B) | 6,300 | 189,000 | 2,268,000 |
| Contribution Margin (CM) [C=(A-B) | 700 | 21,000 | 252,000 |
| Less Variable Expense | | | |
| Rent | | 1500 | 18,000 |
| Electricity bill | | 1200 | 14,400 |
| Transportation | | 1000 | 12,000 |
| Salary (self) | | 5,000 | 60,000 |
| Entertainment | | 300 | 3600 |
| Mobile bill | | 300 | 3600 |
| Total fixed cost (D) | | 9,300 | 111,600 |
| Net Profit (E)= [C-D] | | 11,700 | 140,400 |

Investment Breakdown

| | ting | | Proposed | | | | |
|-------------|------|------------|----------|-----|------------|--------|----------|
| Particulars | Qty. | Unit Price | Amount | Qty | Unit Price | Amount | Proposed |
| | | | (BDT) | 1 | | (BDT) | Total |
| Cosmetics | 0 | 60,000 | 60,000 | | 0 | 15,000 | 75,000 |
| Rice | 4 | 2,000 | 8,000 | 5 | 2,000 | 10,000 | 18,000 |
| Dal | 2 | 2300 | 4600 | 10 | 2300 | 23,000 | 27,600 |
| Sugar | 1 | 3200 | 3200 | 10 | 3200 | 32,000 | 35,200 |
| Oil | 0 | 0 | 15,000 | 0 | 0 | 0 | 15,000 |
| Atta | 1 | 1200 | 1200 | 0 | 0 | 0 | 12,00 |
| Flour | 1 | 1600 | 1600 | 0 | 0 | 0 | 16,00 |
| Chaff | 1 | 1200 | 1200 | 0 | 0 | 0 | 12,00 |
| Others | 0 | 0 | 55,200 | 0 | 0 | 0 | 55,200 |
| Security | 1 | 50,000 | 50,000 | 0 | 0 | 0 | 50,000 |
| Total | 11 | 0 | 200,000 | 25 | 0 | 80,000 | 280,000 |

Source of Finance



| E: '. I.D. '. '.' /DDT) | | | | | | |
|--|-------|---------|-----------|-----------|-----------|--|
| Financial Projection (BDT) | | | | | | |
| Paticular | Daily | Monthly | Year1 | Year 2 | Year 3 | |
| Revenue(Sales) | | | | | | |
| ■Rice, Atta, Sugar, Oil, Cosmetics etc | 7800 | 234,000 | 2,808,000 | 2,948,000 | 3,095,820 | |
| Total Sales (A) | 7800 | 234,000 | 2,808,000 | 2,948,000 | 3,095,820 | |
| Less Variable Expense | | | | | | |
| Rice, Atta, Sugar, Oil, Cosmetics etc | 7,020 | 210,600 | 2,527,200 | 2,653,560 | 2,786,238 | |
| Total variable Expense (B) | 7,020 | 210,600 | 2,527,200 | 2,653,560 | 2,786,238 | |
| Contribution Margin (CM) [C=(A-B) | 780 | 23,400 | 280,800 | 294,840 | 309,582 | |
| Less Variable Expense | | | | | | |
| Rent | | 1500 | 18,000 | 18,000 | 18,000 | |
| Electricity bill | | 1500 | 18,000 | 18,500 | 19,000 | |
| Transportation | | 1500 | 18,000 | 18,600 | 19,000 | |
| Salary (self) | | 5,000 | 60,000 | 60,000 | 60,000 | |
| Entertainment | | 300 | 3600 | 3600 | 3600 | |
| Mobile bill | | 400 | 4800 | 5,000 | 5,300 | |
| Total fixed cost (D) | | 10,200 | 122,400 | 123,700 | 124,900 | |
| Net Profit (E)= [C-D] | | 13,200 | 158,400 | 171,140 | 184,682 | |
| Investment Payback | | | 32,000 | 32,000 | 32,000 | |

Cash flow projection on business plan (rec. & Pay)

| | | | · . | |
|-----|--|--------------|--------------|--------------|
| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 80,000 | | |
| 1.2 | Net Profit | 158,400 | 171,140 | 184,682 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 126,400 | 265,540 |
| | Total Cash Inflow | 238,400 | 297,540 | 450,222 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 80,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 32,000 | 32,000 | 32,000 |
| | Total Cash Outflow | 112,000 | 32,000 | 32,000 |
| 3 | Net Cash Surplus | 126,400 | 265,540 | 418,222 |

SWOT ANALYSIS

Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





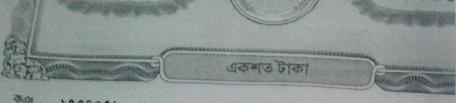












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বিস্মিল্লাহির রাহ্মানির রাহ্ম

দোকান ঘর ভাড়ার চুক্তিপত্র

অত্র দোকান দর ভাড়ার চুক্তি ১ জুলাই ২০১৬ ভারিখে দাঞ্চরিত হয়।

জনাব মোঃ আবুল মতিন, পিতা-মৃত ইবাহিম মিয়া, গ্রাম-সুলতানপুর, পোঃ ফেনী, উপজেলা-ফে সদর, জেলা-ফেনী। মোবাইল: ০১৮১৮-৬২৭৩৫৩

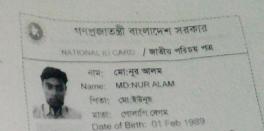
- ১ম পক্ষ দোকানের মালিং

জনাব মোঃ নুর আলম, পিতা-মোঃ ইউনুছ, গ্রামঃ সুলতানপুর, পোঃ ফেনী, উপজেলা-ফেনী সদর क्रमा-रक्नी। ०३४८०-२८२१७०

- ২য় পক্ষ ভাড়াটিয়া

ষেহেতু ১ম পক্ষ দোকানের মালিক তাহার ফেনীর, সিও অফিস বাজার এর পশ্চিমে ৩ সার্টার এর এক কৃষ্ণ বিশিষ্ট আধা পাকা ঘর যাহার মোট আয়তন আনুামানিক ১৪০ বর্গফুট ভাড়া দেওয়ার আগ্রহ প্রকাশ করিলে, ২য় পক্ষ নিমু তফসিলভুক্ত দোকান ঘর যাচাই বাছাই করিয়া সর্বোচ্ছ মাসিক ভাড়া ১,৫০০/- (এক হাজার পাঁচশত টাকা) ভাড়া নিতে আগ্রহ প্রকাশ করিলে উভয় পক্ষের আলাপ আলোচনার মাধ্যমে নিমু নার্ভাবলীতে সমত হইয়া এই চুক্তি পত্র সম্পাদন করিলেন।

চলমান পাতা-০২



ID NO: 3022906132116

এই কাণ্ডি আপুজাক্তী বাংলাদেশ সরকারের সংশক্তি কাণ্ডিটি বাবহারকারী বাসীত অনা কোখাও পাওয়া লেলে নিকটছ পোষ্ট অঞ্চিমে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা বাহি নং ৩৮৩, রাজা নংশাম: বিমান বন্দর সভক, স্থতান পুর, ছাক্ষর: ফেনী - ৩৯০০, ফেনী সদত্ত, ফেনী পৌরসভা, ফেনী

Holly श्रमार्गत जातियः ०८/०२/२००४

