#### Proposed NU Business Name: NON STOP ELITRONICK SUPPLAI



Project identification and prepared by Md. Nurul Islam kaliakor Unit , Gazipur .

Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD:MIRAJ HOSSAIN			
Age	:	06-08-1993 (23 Years)			
Education, till to date	•	Diploma			
Marital status	:	Unmarried			
Children	:	Not Applicant			
No. of siblings:	:	02 Brothers, 5 sister			
Address	:	Vill: Rakaliacala P.O: Mouchak P.S: Kaliakore, Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father JAHANARA BEGUM MD: SIRAJUL ISLAM Branch: Mouchak , Centre # 1 (Male), Member ID: 1048 , Group No: 01 Member since:11/01/2009 ( 7 Years) First Ioan: BDT 10,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 55,000 Mother No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	1 years experience in running business.
Training Info	-	He has training
Other Own/Family Sources of Income	-	Yes
Other Own/Family Sources of Liabilities		Auto Garage
Entrepreneur Contact No.		01915-573918
Family's Contact No.	:	01724-990556
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit, Dhaka.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**JAHANARA BEGUM** joined Grameen Bank since 07 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	NON STOP ELITRONICK SUPPLAI			
Location	:	Rakaliacala ,Kaliakore, Gazipur			
Total Investment in BDT	:	BDT 1,13,000/-			
Financing	:	Self BDT 63,000/- (from existing business) 56% Required Investment BDT 50,000/- (as equity) 44%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop		10ft x 12 ft= 120 square ft			
Security of the shop	:	10,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Paip,bod,suich, etc.</li> <li>Average Studio 20% gain on sales.</li> <li>The business is operating by entrepreneur.</li> <li>Existing one employee.</li> <li>After getting equity fund no employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka .</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existin	g Business (BDT)		
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Paip,bod,socat,etc	1,500	45,000	540,000
Servesing	300	9,000	108,000
Total Sales (A)	1,800	54,000	648,000
Less. Variable Expense			
Paip,bod,socat,etc	1,200	36,000	432,000
Servesing	0	0	0
Total variable Expense (B)	1,200	36,000	432,000
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000
Less. Fixed Expense			
Rent		1,000	12,000
Electricity Bill		250	3,000
Transportation		300	3,600
Mobile Bill		200	2,400
Entertainment		200	2,400
Salary (self)		5,000	60,000
Genator		150	1,800
Total fixed Cost (D)		7,100	85,200
Net Profit (E) [C-D)		10,900	130,800

		Investm	ent Breakdov	wn		
Particulars	Q	Unit (P)	Existing	Q	Proposed	Proposed Total
Paip 3/4	150	50	7,500	0	0	7,500
Paip 1/2	100	27	2,700	80	2,160	4,860
Gang Bod-3	50	52	2,600	0	0	2,600
Gang bod -2	50	32	1,600	0	0	1,600
Gang bod -1	80	14	1,120	0	0	1,120
3/3" box	70	14	980	50	700	1,680
3/5 bod	50	18	900	50	900	1,800
Enargi Balb	24	250	6,000	40	10,000	16,000
Balb	36	22	792	50	1,100	1,892
Tar	150	55	8,250	600	33,000	41,250
Others			30,558		2,140	32,698
Total			63,000		50,000	113,000

## **Source of Finance**



Financial	Projectio	on (BDT)		
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Paip,bod,socat,etc	2,200	66,000	792,000	831,600
Servesing	400	12,000	144,000	151,200
Total Sales (A)	2,600	78,000	936,000	982,800
Less. Variable Expense				
Paip,bod,socat,etc	1,760	52800	633600	665280
Servesing	0	0	0	0
Total variable Expense (B)	1,760	52,800	633,600	665,280
Contribution Margin (CM) [C=(A-B)	840	25,200	302,400	317,520
Less. Fixed Expense				
Rent		1,000	12,000	12,000
Electricity Bill		250	3,000	3,000
Transportation		300	3,600	3,600
Mobile Bill		200	2,400	2,400
Entertainment		200	2,400	2,400
Salary (self)		5,000	60,000	60,000
Genarator		150	1,800	1,800
Total Fixed Cost		7,100	85,200	85,200
Net Profit (E) [C-D)		18,100	217,200	232,320
Investment Payback			30,000	30,000

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	217,200	232,320
1.3	Depreciation (Non cash item)	1,800	1,800
1.4	Opening Balance of Cash Surplus		189,000
	Total Cash Inflow	269,000	423,120
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	189,000	393,120



### STRENGTH **X**EAKNESS Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 1 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Rakaliacala , Kaliakore, Political unrest Gazipur Regular customers;

Pictures

















#### আন্তীম পৰিচিন্তি বিবনগ



লান
Name
পিতা
মাজ
Date of Birth
NID No.
Blood Group
বৰ্তমান ঠিকালা

দো: মিৰাশ যোগাইন MD. MIRAZ HOSSAIN নিৰাকুল ইমলাম বাহালাৰো বেনাম 06-08-1993 19933313266000818

গান/ হাজি: -, গ্রাথ/পানা। বাবালিবচালা, -, ভারণক মৌহার - ১৭৫১, কালিগাঁকন, কাই, ঝার্হাকুন

# **FAMILY PICTURE**

