Proposed NU Business Name: HIMU DECORATOR



Project identification and prepared by: Md Anarul Mowna Unit, Gazipur

Project verified by: Md Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD AMDADUL HAQUE			
Age	:	10-02- 1983 (33 Years)			
Education, till to date	:	Class (VIII)			
Marital status	:	Married			
Children	:	02 Sons			
No. of siblings:	:	07 Brothers 02 Sisters			
Address	:	Vill: Tepirbari , P.O: Tengra , P.S: Sreepur , Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father FAZILA KHATUN LATE MOMTAZ UDDIN Branch: Tengra Sreepur, Centre 12 (Female), Member ID: 8761, Group No: 02 Member since: 10-04-1998 (15 Years) First loan: BDT 2500			
Further Information:		Existing loan: BDT 30000 Outstanding loan: Nil NA			
(v) Who pays GB loan installment(vi) Mobile lady(vii) Grameen Education Loan(viii) Any other loan like GB,	:	No No No			
BRAC ASA etc					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nill
Business Experiences and	••	08 years experience in running business. 08 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	NA
Other Own/Family Sources of Liabilities	••	
Entrepreneur Contact No.	••	01711710377
Family's Contact No.	:	01910112383 (Wife)
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mowna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FAZILA KHATUN joined Grameen Bank since 15 years ago. At first she took BDT 2500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	HIMU DECORATOR		
Location	:	Teoir Bari, Ansar Baazar.		
Total Investment in BDT	:	BDT 300,000/-		
Financing	:	Self BDT 410,000/- (from existing business) 80% Required Investment BDT 80,000/- (as equity) 20%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 15 ft= 300 sq ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Decoration Service. Average 25% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Mowna. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Service	3800	114000	1368000
Total Sales (A)	3800	114000	1368000
Less Variable Expense			
Service	3040	91200	1094400
Total variable Expense (B)	3,040	91200	1094400
Contribution Margin (CM) [C=(A-B)	760	22800	273600
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Transportation		500	6000
Salary (self)		5000	60000
Salary(Staff)		5500	66000
Entertainment		300	3600
Guard		300	3600
Generator		200	2400
Mobile bill		500	6000
Total fixed cost (D)		14,600	175200
Net Profit (E)= [C-D]		8,200	98400

Investment	Brea	kdowr	
		KUUVVI	

	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Qty Unit Price		Proposed
			(BDT)			(BDT)	Total
Plastic Chair	15	6000	90,000	5	6,000	30,000	120,000
Cooking pot	200	350	70,000	100	350	35,000	105,000
Plate	300	40	12,000	125	40	5,000	17,000
Others	1	8000	8,000	1	10000	10,000	18,000
Security	1	150000	150,000	0	0	0	150,000
\Total	517	0	330,000	231	0	80,000	410,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Service item	5200	156000	1872000	1965600	2063880	
Total Sales (A)	5200	156000	1872000	1965600	2063880	
Less Variable Expense						
Service item	4160	124800	1497600	1572480	1651104	
Total variable Expense (B)	4,160	124800	1497600	1572480	1651104	
Contribution Margin (CM) [C=(A-B)	1,040	31200	374400	393120	412776	
Less Variable Expense						
Rent		2,000	24000	24,000	24000	
Electricity bill		500	6000	6500	7000	
Transportation		700	8400	8,900	9400	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		5500	66000	66000	66000	
Entertainment		300	3600	3600	3600	
Guard		300	3600	3600	3600	
Generator		200	2400	2400	2400	
Mobile bill		600	7200	7300	7400	
Total fixed cost (D)		15,100	178,800	179,900	181000	
Net Profit (E)= [C-D]		16100	193200	213,220	231776	
Investment Payback			32000	32000	32000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	136,800	125,860	136478
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		104,800	198660
	Total Cash Inflow	216800	230660	335138
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	104,800	198660	303138

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













8500000

वासून क्रिन

দোকান ভাড়া চুক্তিপত্ৰ নামা

জামানত বাবদ= ১,৫০,০০০/- (এক লক্ষ পঞ্চাশ হাজার) টাকা মাসিক ভাড়া- ৭০০ (সাতশত) টাকা। মোয়াদ- ৩ (তিন) বৎসর।

১। **আব্দুল জলিল মাষ্টার,** পিতা- মরহুম হাজ্বী চাঁন মিয়া, সাং- টেংরা, পোঃ-টেংরা, উপজেলা- শ্রীপুর, জেলা- গাজীপুর, ধর্ম- ইসলাম, পেশা- চাকুরী, জাতীয়তা- বাংলাদেশী।



= 88)य शक चत्रत्र यानिक।

১। মোঃ এমদাদৃদ হক, পিতা-মরহম মোদ্ভাজ উদ্দিন, সাং- টেপিরবাড়ী, পোঃ টেংরা, উপজেলা- শ্রীপুর, জেলা- গাজীপুর, ধর্ম- ইসলাম, পেশা ব্যবসা, জাতীয়তা- জন্ম সূত্রে বাংলাদেশী।







