Proposed NU Business Name: RONY ENTERPRISE



Project identification and prepared by: Md. Ataur Rahman , Bashon Unit, Gazipur Project verified by: MD. Rofiqul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MST. RUKSANA			
Age	:	20-10-1981 (35 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	2 Sons & 1 Daughter			
No. of siblings:	:	4 Sisters & 1 Brother			
Address	:	Vill: Chandana P.O: Chandana P.S: Gazipur Sadar ; Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. ANOWARA KHATUN ATAUR RAHMAN (Husband) Branch: Bashon , Centre # 5(Female), Member ID: 1076/4, Group No: 01 Member since: 18-09-2001 (15Years) First Ioan: BDT 3000/-			
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 30000 Outstanding loan: 7680 Mother			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	-	He has 3 Month training
Other Own/Family Sources of Income	-	None
Other Own/Family Sources of Liabilities		House Rent (BDT 125000 Monthly)
Entrepreneur Contact No.	-	01674066823
Family's Contact No.	-	01981751785
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ANOWARA KHATUN joined Grameen Bank since 15 years ago. At first she took BDT 3000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Buying Cow .

Proposed Nobin Udyokta Business Info					
Business Name	:	RONY ENTERPRISE			
Location	:	Chandana , Gazipur			
Total Investment in BDT	:	BDT 2,10,000/-			
Financing	:	Self BDT 1,30,000/- (from existing business) 62% Required Investment BDT 80,000/- (as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 3,000			
Proposed Salary	:	BDT 3,000			
Size of shop	:	10 ft x 10 ft= 100 square ft			
Security of the shop	:	-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Sharee,Lungi,Three pice,Print kapor,Gos kapor, Centering Instument etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund no employee will be appointed. Entrepreneur is owner of the shop Collects goods from Tangi, Gazipur. Agreed grace period is 3 months. 			

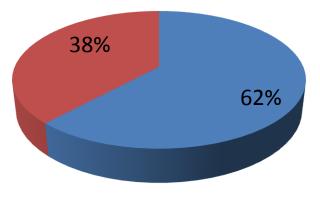
Existing Business (BDT) D					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sharee,Lungi,Three pice,Print kapor,Gos kapor,Shart pice,pant pice etc.	1500	45000	540000		
Daily Rent (Centering) =(1000*30/100=300)	300	9000	108000		
Total Sales (A)	1800	54000	648000		
Less. Variable Expense					
.Sharee,Lungi,Three pice,Print kapor,Gos kapor,Shart pice,pant pice etc.	1200	36000	432000		
Total variable Expense (B)	1200	36000	432000		
Contribution Margin (CM) [C=(A-B)	600	18000	216000		
Less. Fixed Expense					
Rent					
Electricity Bill		300	3600		
Mobile Bill		150	1800		
Salary (self)		5000	60000		
Transportation		500	6000		
Entertainment		150	1800		
Guard		200	2400		
Generator					
Total fixed Cost (D)		6750	81000		
Net Profit (E) [C-D)		11250	135000		

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Three pice	6000	7500	13500
Gos kapor	18000	12500	30500
Orna	1050	-	1050
Sharee	-	10000	10000
Centering	100000	50000	150000
Others	4950	-	4950
Total :	130000	80000	210000

Source of Finance

- Enterpreneur Contribution=130000
 Investors Investment=80000
- Total=210000



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year		
Revenue (sales)							
Three pice, Orna, Print kapor, Gos kapor etc.	2000	60000	720000	756000	793800		
Daily Rent (Centering) =(1500*30/100=450)	450	13500	162000	170100	178605		
Total Sales (A)	2450	73500	882000	926100	972405		
Less. Variable Expense							
Three pice, Orna, Print kapor, Gos kapor etc.	1600	48000	576000	604800	635040		
Total variable Expense (B)	1600	48000	576000	604800	635040		
Contribution Margin (CM) [C=(A-B)	850	25500	306000	321300	337365		
Less. Fixed Expense							
Rent							
Electricity Bill		300	3600	3700	3800		
Mobile Bill		200	2400	2500	2600		
Salary (self)		5000	60000	60000	60000		
Transportation		1000	30000	31000	32000		
Entertainment		200	2400	2500	2600		
Guard		200	2400	2500	2600		
Generator							
Total fixed Cost (D)		6900	82800	102200	103600		
Net Profit (E) [C-D)		18600	223200	219100	233765		
Investment Payback			32000	32000	32000		

Cash flow projection on business plan (rec. & Pay)

		Year 1		
<i>SI #</i>	Particulars	(BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000	-	
1.2	Net Profit	223200	219100	233765
1.3	Depreciation (Non cash item)	-	-	
1.4	Opening Balance of Cash Surplus	-	200200	416300
	Total Cash Inflow	312200	419300	650065
2	Cash Outflow			
2.1	Purchase of Product	80000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112000	32000	32000
3	Net Cash Surplus	200200	416300	618065



S TRENGTH Employment: Self: 01 Family:0 10thers:01 Experience & Skill : 10 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES	T HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures









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FAMILY PICTURE

