#### Proposed NU Business Name: HASAIN HOSSAIN POLTRY FARM



Project identification and prepared by: Md Obaidullah, Bogra shadar Unit, Bogra Project verified by: Md Mozaharul Sarker



Brief Bio of The Proposed Nobin Udyokta				
Name		MD BADSHA MAHMUD		
Age	:	03-03-1993(23 Years)		
Education, till to date	•	Class 8		
Marital status	:	Married		
Children	:	02 Son		
No. of siblings:	:	2 Brothers 01Sisters		
Address	:	Vill: Konapara, P.O: Betgari P.S: Shahjahanpur Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. KHALEDA BEGUM MD NURUL ISLAM Branch: Madla Shahjahanpur, Centre # 11 (Female), Member ID: 1091, Group No: 03 Member since: 25-05-2006 (10 Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000/-, Outstanding Ioan: BDT 8,053/- Father No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-474216
Mother's Contact No.	:	01744-353561
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra shadar Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

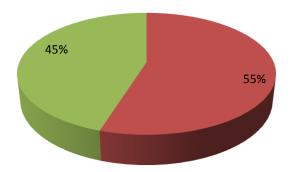
**MST. KHALEDA BEGUM** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	HASAIN HOSSAIN POLTRY FARM			
Location	:	Grameen GC Eye hospital, Betgari, Shahjahanpur, Bogra			
Total Investment in BDT	:	BDT 1,33,000/-			
Financing	:	Self BDT 73,000/-(from existing business) 55%			
		Required Investment BDT 60,000/-(as equity) 55%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	40 ft x 25 ft= 1000 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Poltry Hen, etc.</li> <li>10% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>01 will be appointed in the future.</li> <li>Collects goods from Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Poltry Hen.	6,667	200,010	2,400,120		
Total Sales (A)	6,667	200,010	2,400,120		
Less. Variable Expense					
Poltry Hen.	6,000	180,000	2,160,000		
Total variable Expense (B)	6,000	180,000	2,160,000		
Contribution Margin (CM) [C=(A-B)	667	20,010	240,120		
Less. Fixed Expense					
Electricity Bill		1,000	12,000		
Transportation		2,000	24,000		
Salary (self)		5,000	60,000		
Mobile Bill		300	3,600		
Total fixed Cost (D)		8,300	99,596		
Net Profit (E) [C-D)		11,710	140,524		

Investment Breakdown							
Particulars	Existing	Proposed	Proposed Total				
Chiken(1000 x52)	52,000	0	52,000				
Feed (10 x 2100)	21,000	60,000	81,000				
Total	73,000	60,000	133,000				

### **Source of Finance**



Entrepreneur's Contribution 73,000

Investor's Investment 60,000

Total 133,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Poltry Hen.	7,667	230,010	2,760,120	2,898,126	3,043,032	
Total Sales (A)	7,667	230,010	2,760,120	2,898,126	3,043,032	
Less. Variable Expense						
Poltry Hen.	6,900	207,000	2,484,000	2,608,200	2,738,610	
Total variable Expense (B)	6,900	207,000	2,484,000	2,608,200	2,738,610	
Contribution Margin (CM) [C=(A-B)	767	23,010	276,120	289,926	304,422	
Less. Fixed Expense						
Electricity Bill		1000	12,000	12,000	12,000	
Transportation		2000	24,000	24,000	24,000	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staf)		4000	48,000	48,000	48,000	
Mobile Bill		300	3,600	3,600	3,600	
Total fixed Cost (D)		12,300	147,600	147,600	147,600	
Net Profit (E) [C-D)		10,710	128,520	142,326	156,822	
Investment Payback			24,000	24,000	24,000	

	Cash flow projection on business plan (rec. & Pay)						
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	60,000					
1.2	Net Profit	128,520	142,326	156,822			
1.3	Depreciation (Non cash item)	0	0	0			
1.4	Opening Balance of Cash Surplus		104,520	222,846			
	Total Cash Inflow	188,520	246,846	379,668			
2	Cash Outflow						
2.1	Purchase of Product	60,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000			
	Total Cash Outflow	84,000	24,000	24,000			
3	Net Cash Surplus	104,520	222,846	355,668			



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 08 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of farm; Political unrest Regular customers;

Pictures





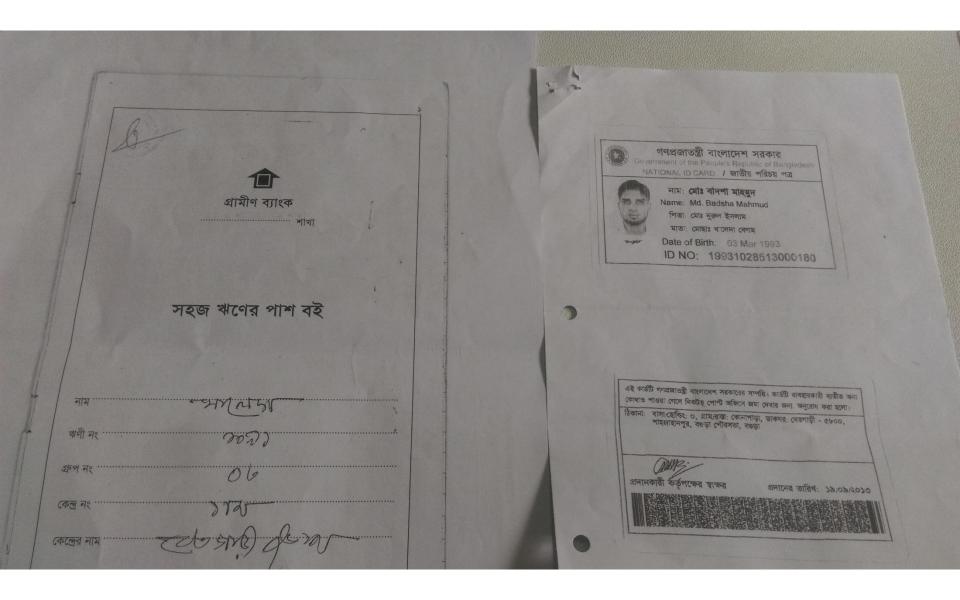












# **FAMILY PICTURE**

