#### Proposed NU Business Name: M/S SADIA & SAMIA TREDARS



Project identification and prepared by: MD. Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam Sarkar



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. MUNSUR ALI KHAN				
Age		25-12-1983(33 Years)				
Education, till to date	:	HSC				
Marital status	:	Married				
Children	:	02 Daughter				
No. of siblings:	:	02 Sister				
Address	:	Vill: Loknath Para, P.O: Loknath Para, P.S: Kahalu, Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST MONUWARA BEGUM MD FUZLUL HOQUE KHAN Branch: Durgapur Kahalu, Centre # 53 (Female), Member ID: 3221/2, Group No: 05 Member since: 13-05-1996 (12 Years) First Ioan: BDT 2000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 20,000, Outstanding Ioan: Nil Father No No No				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business 10 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01719-737155
Mother's Contact No.	:	01770-365559
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

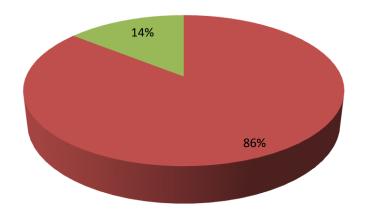
**MONUWARA BEGUM** joined Grameen Bank since 16 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	M/S SADIA & SAMIA TREDARS				
Location	:	Rail get to charmatha road , Talora, Bogra				
Total Investment in BDT	:	BDT 700,000/-				
Financing	:	Self BDT 600,000/-(from existing business) 67% Required Investment BDT 100,000/-(as equity) 33%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	25 ft x 14 ft= 350 square ft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Plastic pipe, Door, tank ,tubwele &amp; Sanitary Feting</li> <li>20% Gain of sale</li> <li>The business is operating by entrepreneur. Existing 03.</li> <li>01 will be appointed in the future.</li> <li>Collects goods from Bogra, Khulna, Dupchachia</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Busine	ss (BDT)		
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Plastic pipe, Door, tank , Sanitary Feting	10000	300000	3600000
Total sales (A)	10000	300000	3600000
Less Variable Exp.		0	0
Plastic pipe, Door, tank , Sanitary Feting	8500	255000	3060000
Total Variable exp. (B)	8500	255000	3060000
Contribution Margin CM [C= (A-B)	1500	45000	540000
less fixed exp.			0
Rent		2000	24000
Electricity bill		300	3600
Transportation		1000	12000
Salary (self)		5000	60000
Salary (staff)		18000	216000
Entertainment		600	7200
Guard		250	3000
Mobile		1000	12000
Total fixed cost (D)		28150	337800
Net Profit (E) (C-D)		16850	202200

	Investment Breakdown							
	Exist	ting	Proposed					
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Proposed		
			(BDT)	l		(BDT)	Total	
Plastic Pipe	1000	200	200,000	200	200	80,000	280,000	
Water Tank	5	5000	25,000	0	0	0	25,000	
Plastic door	7	6000	42,000	3	6000	20,000	62,000	
Tubwel	20	4500	90,000	0	0	0	90,000	
Sanitary Fitting	500	100	50,000	0	0	0	50,000	
Pan	25	2000	50,000	0	0	0	50,000	
Bassing	30	3000	90,000	0	0	0	90,000	
Others	1	53,000	53,000	0	0	0	53,000	
	1587	0	600,000	203	0	100,000	700,000	

### **Source of Finance**



- Entrepreneur's Contribution 600,000
- 600,000 Investor's Investment 100,000

Total 700,000

### **Financial Projection (BDT)**

			- /		1
Particular	Daily	Monthly	1st Year	2nd Year	Year 3
Revenew (sales)					
Plastic pipe, Door, tank , Sanitary Feting	12000	360000	4320000	4536000	476280
Total Sales (A)	12000	360000	4320000	4536000	476280
less variable Expenses		0	0	0	
Plastic pipe, Door, tank , Sanitary Feting	10200	306000	3672000	3855600	404838
Total variable Expenses (B)	10200	306000	3672000	3855600	404838
Contribution Margin (CM)= (A-B)	1800	54000	648000	680400	71442
Less Fixed Expenses			0	0	
Rent		2000	24000	25200	2646
Electricity bill		400	4800	5040	529
Transportation		1500	18000	18900	1984
Salary (self)		5000	60000	63000	6615
Salary (staff)s		24000	288000	302400	31752
Entertainment		800	9600	10080	1058
Guard		400	4800	5040	529
Mobile		1200	14400	15120	1587
Total Fixed Cost		35300	423600	444780	46701

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	100,000		
1.2	Net Profit	224400	235620	247401
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		184400	380020
	Total Cash Inflow	324,400	420020	627421
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	184,400	380020	587,421



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:01 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



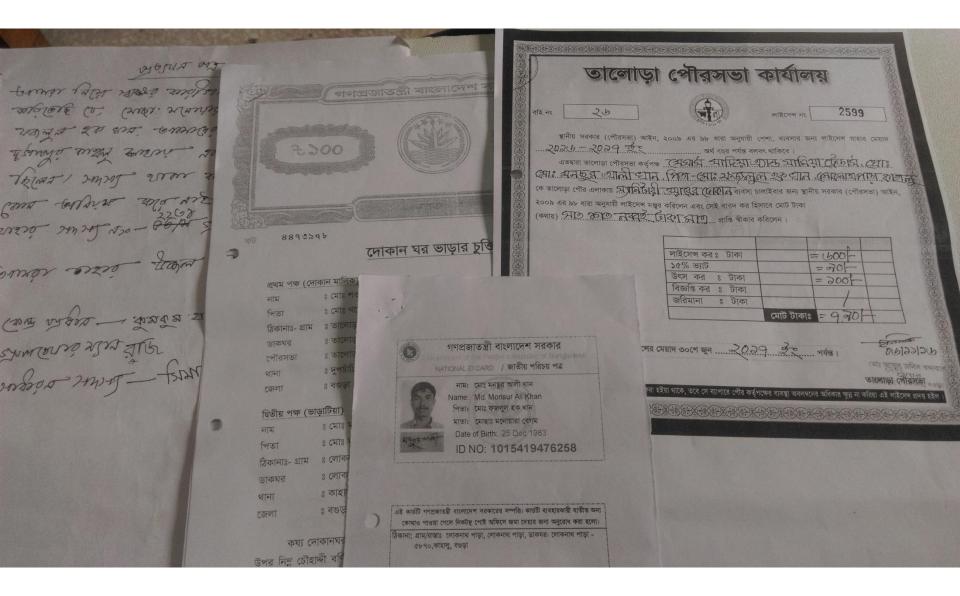












# **FAMILY PICTURE**

