#### Proposed NU Business Name: PARVAZ DAIRY FIRM



Project identification and prepared by: Md Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. PARVAZ SARDAR				
Age	:	08-11-1995 (21 Years)				
Education, till to date	:	Hounar's				
Marital status	:	Unmarried				
Children	:					
No. of siblings:	:	01 Bother				
Address	:	Vill: Narhotto (Sardar Para), P.O: Narhotto Thana: Kahalu Dist: Bogra				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MST PARVIN AKTAR				
(iii) Father's name	:	MD FUZLUL BARI				
(iv) GB member's info	:	Branch: Narhotto Kahalu, Centre # 38(Female),				
		Member ID: 3211/3, Group No: 03				
		Member since: 05-10-2001 (14 Years)				
		First loan: BDT 5000				
Further Information:		Existing Loan: BDT: 20,000, Outstanding loan: BDT: Nil				
(v) Who pays GB loan installment	:	Father				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	01 years experience in running business.
Training Info	-	He has No Years training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	-	01963-079701
Mother's Contact No.	-	01942-247126
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST PARVIN AKTAR** joined Grameen Bank since 14 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

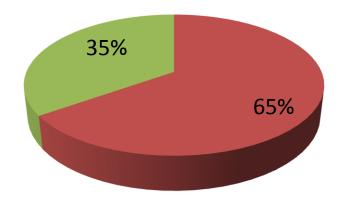
Proposed Nobin Udyokta Business Info					
Business Name	:	PARVAZ DAIRY FIRM			
Location	:				
Total Investment in BDT	:	BDT 230,000/-			
Financing	:	Self BDT 150,000/-(from existing business) 65% Required Investment BDT 80,000/-(as equity) 35%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 20 ft= 200 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Dupchachia, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
Milk (05*50)	450	13500	162000			
Total Sales (A)	450	13500	162000			
Less Variable Expense		0	0			
Cow feed	135	4050	48600			
Total variable Expense (B)	135	4050	48600			
Contribution Margin (CM) [C=(A-B)	315	9450	113400			
Less Variable Expense			0			
Electricity bill		100	1200			
Transportation		500	6000			
Salary (self)		5000	60000			
Entertainment		200	2400			
Mobile bill		300	3600			
Total fixed cost (D)		6,100	73200			
Net Profit (E)= [C-D]		3,350	40200			

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Investment Breakdown							
Existing Proposed							
Particulars	Particulars Qty. Unit Price Amount			Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Cow(Australian)	2	60000	120,000	2	40,000	80,000	200,000
Calf	1	30,000	30,000		0	0	30,000
Total	3		150,000	2		80,000	230,000

#### **Source of Finance**



- Entrepreneur's Contribution 150,000
- Investor's Investment 80,000
- Total 230,000

## **Financial Projection (BDT)**

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Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Milk ( 20 litre*50)	1000	30000	360000	378000	389340
Total Sales (A)	1000	30000	360000	378000	389340
Less Variable Expense		0	0	0	0
Feed & Medicine	300	9000	108000	113400	116802
Total variable Expense (B)	300	9000	108000	113400	116802
Contribution Margin (CM) [C=(A-B)	700	21000	252000	264600	272538
Less Variable Expense			0	0	0
Electricity bill		200	2400	2520	2595.6
Transportation		700	8400	8820	9084.6
Salary (self)		5000	60000	63000	64890
Salary(Staff)		3000	36000	37800	38934
Entertainment		200	2400	2520	2595.6
Mobile bill		400	4800	5040	5191.2
Total fixed cost (D)		9,500	114000	119700	123291
Net Profit (E)= [C-D]		11,500	138000	144900	149247
Investment Payback			28000	28,000	28,000

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor	70,000				
1.2	Net Profit	138,000	144,900	149,24		
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		110,000	22690		
	Total Cash Inflow	208000	254900	37614		
2	Cash Outflow					
2.1	Purchase of Product	70,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	2800		
	Total Cash Outflow	98,000	28000	2800		
3	Net Cash Surplus	110,000	226900	34814		



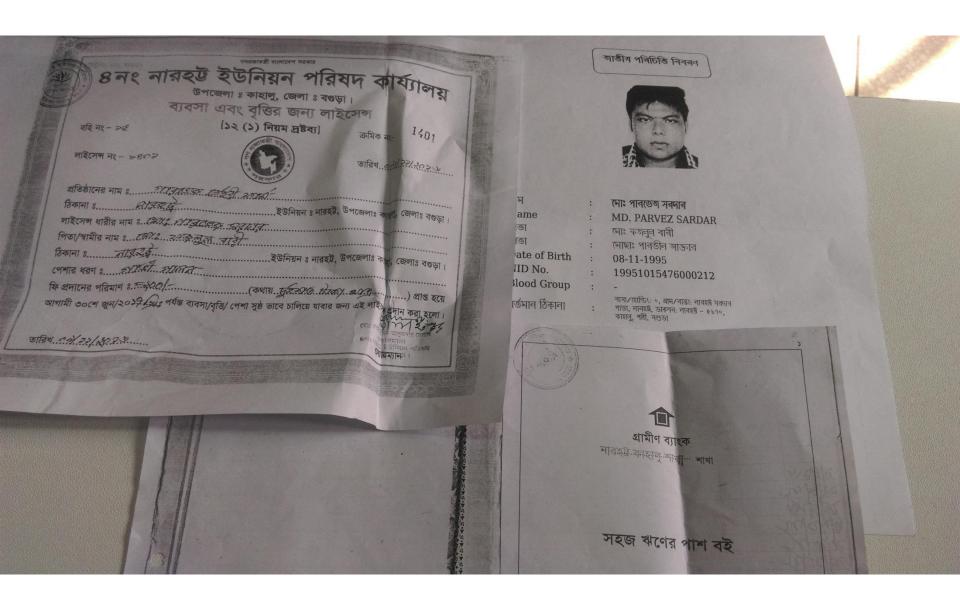
### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 01 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures









# **FAMILY PICTURE**

