#### Proposed NU Business Name: RABBI MINI DAIRY FIRM



Project identification and prepared by: Md. Shaha Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name		MD. MAMUNOR RASHID			
Age	:	29-03-1983(33 Years)			
Education, till to date	•	Class: Five			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	01 Bother & 03 Sister			
Address	:	Vill: Shekhar P.O: Kazi Para, Thana: Kahalu Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST MERINA BIBI MD ABDUS STTAR PRA. Branch: Birkedar Kahalu , Centre # 20(Female), Member ID:1792/1 Group No: 02 Member since: 20-10-1995 (20 Years) First Ioan: BDT 3000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 16,000, Outstanding Ioan: BDT: 11072 Father No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	-	He has No Years training.
Other Own/Family Sources of Income	-	-
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	-	01770-355935
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MERINA BIBI** joined Grameen Bank since 20 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

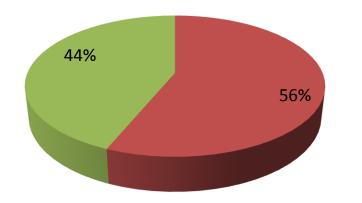
Proposed Nobin Udyokta Business Info					
Business Name	:	RABBI MINI DAIRY FIRM			
Location	:	Shekhar, Kazipara, Kahalu			
Total Investment in BDT	:	BDT 160,000/-			
Financing	:	Self BDT 90,000/-(from existing business) 65% Required Investment BDT 70,000/-(as equity) 35%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	09 ft x 18 ft= 162 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Dupchachia, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing	<b>Business</b>	(BDT	)
			_

Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Steel & Plastic item	500	15000	180000			
Total sales (A)	500	15000	180000			
Less Variable Exp.		0	0			
Steel & plastic item	250	7500	90000			
Total Variable exp. (B)	250	7500	90000			
Contribution Margin CM [C= (A-B)	250	7500	90000			
less fixed exp.			0			
Rent		0	0			
Electricity bill		200	2400			
Transportation		200	2400			
Salary (self)		5000	60000			
Mobile		200	2400			
Total fixed cost (D)		5600	67200			
Net Profit (E) (C-D)		1900	22800			

Investment Breakdown							
	Existing Proposed						
Particulars	ulars Qty. Unit Price Amount				Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Cow(Australian)	2	35000	70,000	1	70,000	70,000	140,000
Calf	1	20,000	20,000		0	0	20,000
Total	3		90,000	1		70,000	160,000

#### **Source of Finance**



- Entrepreneur's Contribution 90,000
- Investor's Investment 70,000

Total 160,000

## **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year	Year 3
Revenew (sales)					
Steel & Plastic Item	1000	30000	360000	378000	396900
Total Sales (A)	1000	30000	360000	378000	396900
less variable Expenses		0	0	0	0
Steel & Plastic	500	15000	180000	189000	198450
Total variable Expenses (B)	500	15000	180000	189000	198450
Contribution Margin (CM)= (A-B)	500	15000	180000	189000	198450
Less Fixed Expenses			0	0	0
Rent		0	0	0	0
Electricity bill		300	3600	3780	3969
Transportation		400	4800	5040	5292
Salary (self)		5000	60000	63000	66150
Mobile		300	3600	3780	3969
Total Fixed Cost		6000	72000	75600	79380
Net Profit (E) (C-D)		9000	108000	113400	119070
Investment Payback			28000	28000	28000

### **Cash flow projection on business plan (rec. & Pay)**

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	70,000		
1.2	Net Profit	108000	113400	119070
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		80,000	165,400
	Total Cash Inflow	178,000	193,400	284,470
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
2	Not Coch Surplus			
3	Net Cash Surplus	80,000	165,400	256,470



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:01 Others:0 Experience & Skill: 08 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures







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# **FAMILY PICTURE**

