### Proposed NU Business Name: M/S NASIM DAIRY FIRM



Project identification and prepared by: Md Shahinur Rhaman, Sherpur Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.ALHAZ HOSSEN			
Age	:	20-10-1985(31 Years)			
Education, till to date	:	Calssc 7			
Marital status	••	Married			
Children	:	02Son			
No. of siblings:	:	02 Brothers 2 Sisters			
Address	:	Vill: Varta P.O: Khanpur, P.S: Sherpur Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. KOMLA BEGUM  MD. MOSER ALI AKODDO  Branch: Mirjapur, Sherpur Centre # 04(Female),  Member ID: 1345, Group No: 06  Member since: 05-07-1998(14Years)  First loan: BDT 4000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 15,000, Outstanding loan: BDT NILL Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725-243282
Mother's Contact No.	:	01797-491518
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. KOMLA BUGEM** joined Grameen Bank since 7 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	M/S NASIM DAIRY FIRM		
Location	:	Vatra , Sherpur .		
Total Investment in BDT	:	BDT 175,000/-		
Financing	:	Self BDT 105,000/-(from existing business) 81% Required Investment BDT 70,000/-(as equity) 19%		
Present salary/drawings from business (estimates)	:	BDT 3,000/-		
Proposed Salary	:	BDT 3,000/-		
Size of shop	:	21 ft x 11 ft= 144 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like. Milks.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Sherpu, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>		

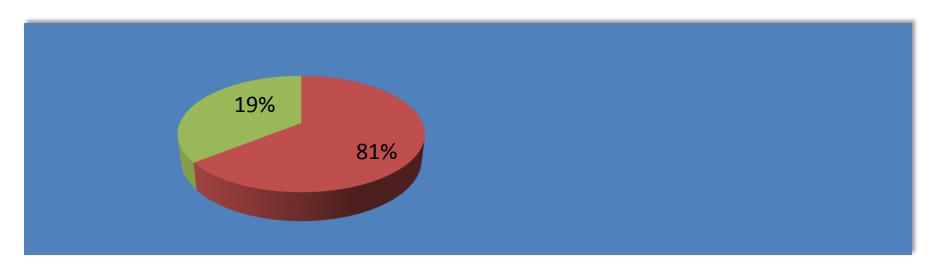
# **Existing Business (BDT)**

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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Millk ,(10*50)	300	9,000	108,000
Total Sales (A)	300	9,000	108,000
Less Variable Expense			
Millk	300	9000	9450
Total variable Expense (B)	300	9000	9450
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000
Less Variable Expense			
Rent			
Electricity bill		50	600
Transportation		300	3,600
Salary (self)		4,000	48,000
Entertainment		100	1,200
Feed & Medicine		700	8400
Mobile bill		200	2,400
Total fixed cost (D)		5,350	63,600
Net Profit (E)= [C-D]		3,650	44,400

Investment	Rroa	VOOWIN
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	Proposed						
Particulars	Particulars Qty. Unit Price A		Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Cow ( Cross )	1	50,000	60,000	1	70,000	70,000	120,000
Calf ( Cross )	1	30,000	35,000				35,000
Small Calf	1	25,000	20,000				20,000
Total	3		105,000	1		70,000	175,000

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Milks(50*20)	500	15000	180000	189000	198450	
Total Sales (A)	500	15000	180000	189000	198450	
Less Variable Expense						
Milks.	500	15000	180000	189000	198450	
Total variable Expense (B)	500	15000	180000	189000	198450	
Contribution Margin (CM) [C=(A-B)	500	15000	180000	189000	198450	
Less Variable Expense						
Rent						
Electricity bill		50	600	630	661.5	
Transportatio		300	3600	3780	3969	
Salary (self		4,000	48000	50400	52920	
Entertainment		100	1200	1260	1323	
Guard		700	8400	8820	9261	
Mobile bill		200	2400	2520	2646	
Total fixed cost (D)		5,350	64200	63630	70780.5	
Net Profit (E)= [C-D]		9,650	115800	125370	127669.5	
Investment Payback			28,000	28,000	28,000	

<b>Cash flow</b>	projection on	business	plan	(rec. &
	Pay			

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	120,600	131,400	131,400
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		60,600	60,600
	Total Cash Inflow	220600	192000	192000
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	160,000	28000	28000
3	Net Cash Surplus	60,600	132000	132000

### SWOT ANALYSIS

# Strength

Employment: Self: 02 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

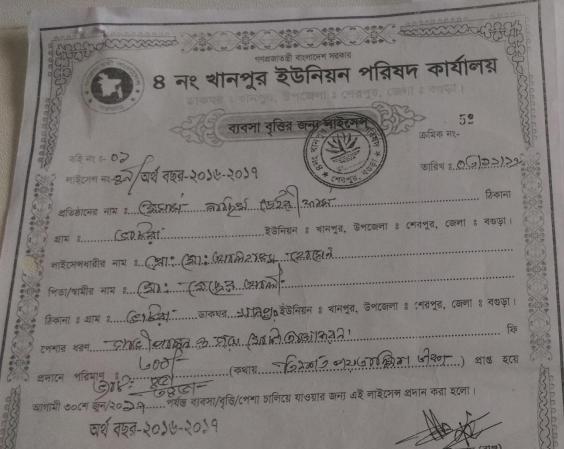
# Pictures











৪ নং খানপুর ইউনিয়ন পরিষদ



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোঃ আপহাজ হোসেন Name: Md. Alhaz Hossain

পিতা: মোঃ মছের আলী আকন্দ মাতা: মোছাঃ কমলা বেগম

Commen

Date of Birth: 20 Oct 1985

ID NO: 1018847844379

এই কাউটি গণপ্রজাতত্তী বাংগাদেশ সরকারের সম্পত্তি। কাউটি বাবহারকারী ব্যতীত অনা কোথাও পাওয়া গেলে নিকটছ পোষ্ট অফিসে জমা দেয়াব জনা অনুরোধ করা হলো। ঠিকানা: প্রাম/বাস্তা: ভাটরা, ভাটরা, ভাকমর: খানপুর - ৫৮৪০, শেরপুর, বঙড়া

GOOGG

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ০১/০৯/২০০৮

# **FAMILY PICTURE**

