Proposed NU Business Name: ZAKLIN DAIRY FIRM



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. JAMIL PARVES		
Age	:	10-07-1996(29 Years)		
Education, till to date	:	S,S,C		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	02 Brothers 1 Sisters		
Address	:	Vill: Bagrabosti P.O: Sherpur, P.S: Sherpur Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. HABIBA BUGEM MD . NURUL HAQ Branch: Kusumbi Sherpur Centre #42(Female), Member ID: 3644/3, Group No: 07 Member since: 12-20-2010(05Years) First loan: BDT 12,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000, Outstanding loan: BDT 9,880/- Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740-031337
Mother's Contact No.	:	01768-213268
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. HABIBA BUGEM joined Grameen Bank since 5 years ago. At first she took 12,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ZAKLIN DAIRY FIRM			
Location	:	Bagrabosti , Sherpur .			
Total Investment in BDT	:	BDT 200,000/-			
Financing	:	Self BDT 140,000/-(from existing business) 70% Required Investment BDT 70,000/-(as equity) 30%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	8 ft x 8 ft= 64 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like. Milks . The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Sherpu, Bogra Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Millk ,(10*50)	500	15,000	180,000
Total Sales (A)	500	15,000	180,000
Less Variable Expense			
Millk	250	7500	7875
Total variable Expense (B)	250	7500	7875
Contribution Margin (CM) [C=(A-B)	250	7,500	90,000
Less Variable Expense			
Rent			
Electricity bill		200	2,400
Transportation		300	3,600
Salary (self)		5,000	60,000
Entertainment		200	2,400
Feed & Medicine		1000	12000
Mobile bill		200	2,400
Total fixed cost (D)		6,900	80,400
Net Profit (E)= [C-D]		600	9,600

Investment Breakdown							
Existing Proposed							
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Cow (Cross)	2	50,000	100,000	1	60,000	60,000	160,000
Small Calf	1	20,000	40,000				40,000

140,000

Total

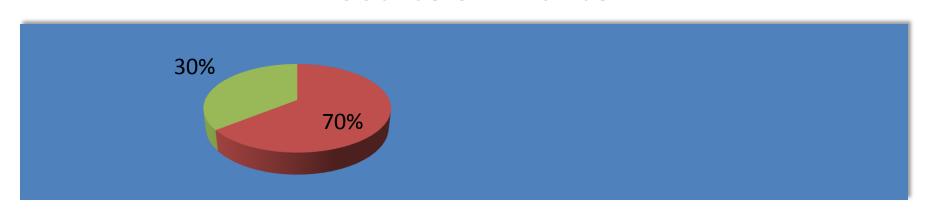
3

Source of Finance

1

60,000

200,000



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Milks(10*50)	700	21000	252000	264600	277830	
Total Sales (A)	700	21000	252000	264600	277830	
Less Variable Expense						
Milks.	350	10500	126000	132300	138915	
Total variable Expense (B)	350	10500	126000	132300	138915	
Contribution Margin (CM) [C=(A-B)	350	10500	126000	132300	138915	
Less Variable Expense						
Rent						
Electricity bill		200	2400	2520	2646	
Transportatio		300	3600	3780	3969	
Salary (self		5,000	60000	63000	66150	
Entertainment		200	2400	2520	2646	
Guard		1000	12000	12600	13230	
Mobile bill		200	2400	2520	2646	
Total fixed cost (D)		6,900	82800	83160	91287	
Net Profit (E)= [C-D]		3,600	43200	49140	186543	
Investment Payback			24,000	24,000	24,000	

Cash flow	projection on	business	plan	(rec. &
	Pay			

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	120,600	131,400	131,400
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		60,600	60,600
	Total Cash Inflow	220600	192000	192000
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	160,000	24000	24000
3	Net Cash Surplus	60,600	132000	132000

SWOT ANALYSIS

Strength

Employment: Self: 02 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













The Juffeld ডাক্ষর ঃ আলতাদিখী, উপজেলা ঃ শেরপুর, জেলা ঃ বভড়া (ইউঃ পিঃ ফরম নং-১৩) ल्याम (सर अप्राष्ट्र अंग्रमत अह गरि ব্যবসা এবং বৃত্তির জন্য লাইসেন্স বহি নং- ০ ৬ जातिय- C 22 202 (दे TO DIN CALE (DI CONDING OF) नार्टाम नम्ब : 202/2024-2029 প্রতিষ্ঠানের নাম ঃ (হাস্পর্টেক স্থানিত তেইর) West. ampour Enventer OLO ঠিকানা ঃ ব্যাহারে ব্রাক্তি হিন্দ্রন ঃ কুসুখী, উপজেলা ঃ শেরপুর, জে नारेरान थातीत नाम लिए द्वारूपः न्यारिया LINGTHA DIEN CONTRAINE भिजा/मुर्मीत नाम (का Y? प्राटी दूल) ठिकाना ३ शाम ३ व्या जाएए व्या छि oshagua aneus ; or sevenos উপজেলা-শেরপুর, জেলা-বগুড়া न्निकारीय स्थित त्यामण प्रह मार क्षेत्र कार्य दिए मेळ ANTAR COSH - BATI - Describe lock to 80/2 2008 200 800 8 3 200 40 8 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার nt of the Peoples' Republic of Bangladesh NATIONAL ID CARD / पार्टी व निविद्य निव 21 9 800 Portono angoto BINT নাম: ৰোছাঃ শামিষা ইয়াস্থিন Name: Mst. Shamima Yesmin 16th Dedu Bushow orhop Blux স্বামী: শাহ মশিউর রহমান মাতা: মৃত জাহেদা LACTO Date of Birth: 12 Mar 1982 conside exists survey ID NO: 1022012112500

FAMILY PICTURE

