Proposed NU Business Name: MONIR FURNITURE



Project identification and prepared by: MD Sirajul Islam Keraniganj Unit, Dhaka

Project verified by: Susanta Kumar Biswash



Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. MONIR HOSSAIN			
Age	:	09-01-1982 (34 Y <i>ears)</i>			
Education, till to date	:	Class IV			
Marital status	:	Married			
Children	:	1 son, 1 daughter			
No. of siblings:	:	03 Brothers, 3 sisters			
Address	:	Vill:Bottola P.O:Rajabari P.S: Keraniganj, Dist: Dhaka			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:				
(iii) Father's name	:	LATE ABDUL MIA			
(iv) GB member's info	:	Branch : Basta, Centre 19 (Male),			
		Member ID: 6552/2, Group No: 02			
		Member since: 10-02-1991 (08 Years)			
		First loan: BDT 5,000/-			
Further Information:		Existing loan: BDT 0 Outstanding loan: 0			
(v) Who pays GB loan installment	:	Nill			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	
Business Experiences and	:	12 years experience in running business. 12 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	-	
Other Own/Family Sources of Liabilities		
Entrepreneur Contact No.	:	01822-610630
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangil Sadar Unit,Tangil

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AKLIMA BEGUM joined Grameen Bank since 08 years ago. At first she took BDT 5,000 loan from Grameen Bank.She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info						
Business Name	:	MONIR FURNITURE				
Location	:	Bottola, Rajabari, Keraniganj, Dhaka				
Total Investment in BDT	:	BDT 3,20,000/-				
Financing	:	Self BDT 2,50,000/- (from existing business) 78% Required Investment BDT 70,000/- (as equity) 22%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	30 ft x 15 ft= 450 square ft				
Implementation :		 The business is planned to be scaled up by investment by providing service like – Wood Furniture. The business is operating by entrepreneur. Existing no employee. 30% gain on sales. The shop is rented. Collects goods from Tangail. Agreed grace period is 3 months. 				

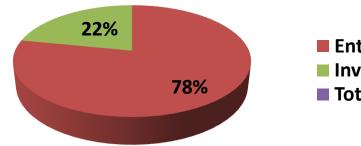
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wooden furniture	1800	54000	648000
Total Sales (A)	1800	54000	648000
Less Variable Expense			
Wooden furniture	1260	37800	453600
Total variable Expense (B)	1,260	37800	453600
Contribution Margin (CM) [C=(A-B)	540	16200	194400
Less Variable Expense			
Rent		2,000	24000
Electricity bill		300	3600
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		300	3600
Total fixed cost (D)		7,800	93600
Net Profit (E)= [C-D]		8,400	100800

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Existing					Proposed			
Particulars Qty. 0 Amount				Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Cot	3	50000	150,000	0	0	0	150,000	
Waredrove	1	25000	25,000	0	0	0	25,000	
Wood	22	2500	55,000	35	2000	70,000	125,000	
Security	1	20000	20,000	0	0	0	20,000	
Total	27	0	250,000	35	0	70,000	320,000	

Source of Finance



Entrepreneur's Contribution 250,000
 Investor's Investment 70,000
 Total 320,000

Financial Projection (BDT)							
Paticular	Daily	Monthly	Year1	Year 2	Year 3		
Revenue(Sales)							
Wooden furniture	2600	78000	936000	982800	1031940		
Total Sales (A)	2600	78000	936000	982800	1031940		
Less Variable Expense							
Wooden furniture	1820	54600	655200	687960	722358		
Total variable Expense (B)	1,820	54600	655200	687960	722358		
Contribution Margin (CM) [C=(A-B)	780	23400	280800	294840	309582		
Less Variable Expense							
Rent		2,000	24000	24,000	24000		
Electricity bill		500	6000	6500	7000		
Salary (self)		5000	60000	60000	60000		
Entertainment		200	2400	2400	2400		
Mobile bill		400	4800	4900	5000		
Total fixed cost (D)		8,100	97,200	97,800	98400		
Net Profit (E)= [C-D]		15300	183600	197,040	211182		
Investment Payback			28,000	28,000	28,000		

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	70,000					
1.2	Net Profit	183,600	196,540	210182			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		155,600	324140			
	Total Cash Inflow	253600	352140	534322			
2	Cash Outflow						
2.1	Purchase of Product	70,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000			
	Total Cash Outflow	98,000	28000	28000			
3	Net Cash Surplus	155,600	324140	506322			



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 12 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





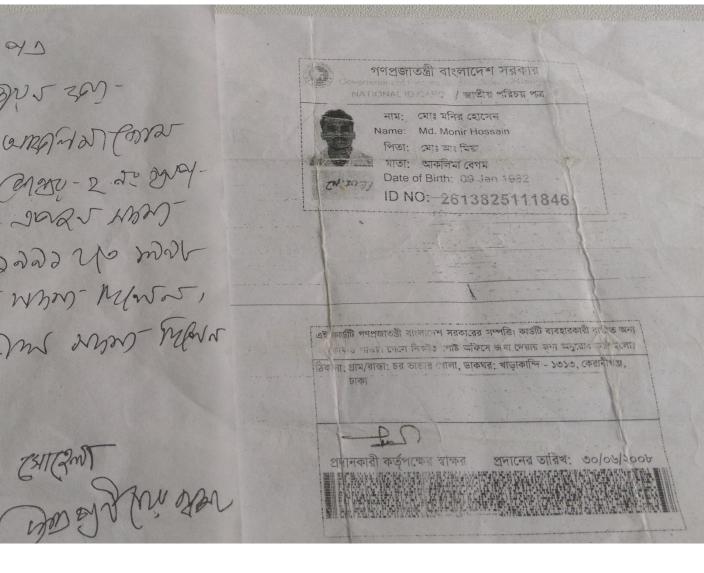






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FAMILY PICTURE

