Proposed NU Business Name: AZAD MEDICAL STORE



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mozaharul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | |
|--|---|---|--|
| Name | : | MD. ARIFUR RAHMAN | |
| Age | : | 29-11-1984(32 Years) | |
| Education, till to date | : | HSC | |
| Marital status | | Married | |
| Children | : | 1 Son | |
| No. of siblings: | : | 2 Sisters & 1 Brothers | |
| Address | : | Vill: Garidah ,P.O: R D A, P.S: Sherpur,Dist: Bogra | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father MUNJILA BEGUM MD. ABDUS SHOBAN Branch: Garidah,Sherpur,Centre # 10 (Female), Member ID:1825, Group No: 09 Member since: 03-02-1995 <i>(5Years)</i> | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | | First Ioan: BDT – 2,000/- Existing Loan: BDT 5,000, Outstanding Ioan:BDT : NILL Father No No | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | - | Nil |
|---|---|--|
| Business Experiences and | : | 7 years experience in running business. |
| Training Info | : | He has Not training. |
| Other Own/Family Sources of Income | : | - |
| Other Own/Family Sources of Liabilities | | None |
| Entrepreneur Contact No. | : | 01723-083836 |
| Mother's Contact No. | : | 01935-881738 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra |

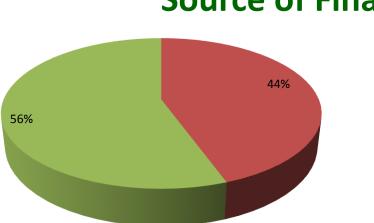
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MUNJILA BEGUM joined Grameen Bank since 5 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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|--|----|--|
| Propose | 90 | Nobin Udyokta Business Info |
| Business Name | : | AZAD MEDICAL STORE |
| Location | : | Garidah, Sherpur. |
| Total Investment in BDT | : | BDT 90,000/- |
| Financing | : | Self BDT 40,000/-(from existing business) 44% |
| | | Required Investment BDT 50,000/-(as equity) 56% |
| Present salary/drawings from business (estimates) | : | BDT 5,000/- |
| Proposed Salary | : | BDT 5,000/- |
| Size of shop | : | 10 ft x 9 ft= 90 square ft |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Napa ,Ranidin,scelo, Sef-3, ppi, fluclox, cte. Average 25 % gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. |

| Existing Busi | ness (BDT) | | |
|--|------------|---------|---------|
| Particular | Daily | Monthly | Yearly |
| Revenue (sales) | | | |
| Napa ,Ranidin,scelo, Sef-3, ppi, fluclox, cte. | 1,500 | 45,000 | 540,000 |
| Total Sales (A) | 1,500 | 45,000 | 540,000 |
| Less. Variable Expense | | | |
| Napa ,Ranidin,scelo, Sef-3, ppi, fluclox, cte. | 1,125 | 33,750 | 405,000 |
| Total variable Expense (B) | 1,125 | 33,750 | 405,000 |
| Contribution Margin (CM) [C=(A-B) | 375 | 11,250 | 135,000 |
| Less. Fixed Expense | | | |
| House rant | | 1,000 | 12,000 |
| Electricity Bill | | 500 | 6,000 |
| Transportation | | 600 | 7,200 |
| Salary (self) | | 5,000 | 60,000 |
| Entertainment | | 600 | 7,200 |
| Guard | | 200 | 2,400 |
| Generator | | 80 | 960 |
| Mobile Bill | | 300 | 3,600 |
| Total fixed Cost (D) | | 8,280 | 99,360 |
| Net Profit (E) [C-D) | | 2,970 | 35,640 |

| | Investment Breakdown | | | | | | |
|-------------|----------------------|------------|-----------------|----------|------------|-----------------|-------------------|
| | Exist | ing | | Proposed | | | |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | Proposed Total |
| Fluclox | 90 | 300 | 2700 | | | | 2700 |
| Ranidin | 30 | 375 | 11250 | 60 | 375 | 22500 | 33750 |
| Scelo | 15 | 500 | 7500 | 30 | 500 | 15000 | 22500 |
| Sef-3 | 15 | 420 | 6300 | 20 | 420 | 8400 | 14700 |
| Sinkara | 16 | 150 | 2400 | | | | 2400 |
| ррі | 18 | 90 | 1620 | | | | 1620 |
| Tuska | 40 | 65 | 2600 | | | | 2600 |
| Others | | | 5630 | | - | 4100 | 9730 |
| Total | 224 | | 40,000 | 110 | | 50,000 | 90,000 |



Source of Finance

Entrepreneur's Contribution 40,000

Investor's Investment 50,000

Total 90,000

| Financia | al Project | ion (BDT) | | | |
|---|------------|-----------|----------|----------|----------|
| Particular | Daily | Monthly | 1st Year | 2nd Year | 3rd Year |
| Revenue (sales) | | | | | |
| Napa ,Ranidin,scelo, Sef-3, fluclox, cte. | 2,500 | 75,000 | 900,000 | 945,000 | 992,250 |
| Total Sales (A) | 2,500 | 75,000 | 900,000 | 945,000 | 992,250 |
| Less. Variable Expense | | | | | |
| Napa ,Ranidin,scelo, Sef-3, fluclox, cte. | 1,875 | 56,250 | 675,000 | 708,750 | 744,188 |
| Total variable Expense (B) | 1,875 | 56,250 | 675,000 | 708,750 | 744,188 |
| Contribution Margin (CM) [C=(A-B) | 625 | 18,750 | 225,000 | 236,250 | 248,063 |
| Less. Fixed Expense | | | | | |
| House rant | | 1000 | 12,000 | 12,000 | 12,000 |
| Electricity Bill | | 500 | 6,000 | 6,000 | 6,000 |
| Transportation | | 600 | 7,200 | 7,200 | 7,200 |
| Salary (self) | | 5,000 | 60,000 | 60,000 | 60,000 |
| Entertainment | | 600 | 7,200 | 7,200 | 7,200 |
| Guard | | 200 | 2,400 | 2,400 | 2,400 |
| Generator | | 80 | 960 | 960 | 960 |
| Mobile Bill | | 400 | 4,800 | 4,800 | 4,800 |
| Total fixed Cost (D) | | 8,380 | 100,560 | 100,560 | 100,560 |
| Net Profit (E) [C-D) | | 10,370 | 124,440 | 135,690 | 147,503 |
| Investment Payback | | | 20,000 | 20,000 | 20,000 |

| | Cash flow projection on bus | iness plan (rec | . & Pay) | |
|------|--|-----------------|--------------|--------------|
| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 124,440 | 135,690 | 147,503 |
| 1.3 | Depreciation (Non cash item) | 0 | 0 | 0 |
| 1.4 | Opening Balance of Cash Surplus | | 104,440 | 220,130 |
| | Total Cash Inflow | 174,440 | 240,130 | 367,633 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20,000 | 20,000 | 20,000 |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 |
| 3 | Net Cash Surplus | 104,440 | 220,130 | 347,633 |



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 07 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures











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| LICENCE TO SELL, MOCK A BIOLOGICAL AND OTHER SPEC | | গ বারী, পিতা-মৃত বেঙ্গু আৰুন্দ, গ্রাম- শবপর জেলা-বহুড়া। |

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Date. 2.8/201.2.2

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- উপজেলা-শেরপুর, জেলা-বস্তড়া।
- ২য় পক্ষ ঃ মোঃ আরিফুর রহমান (সাজু), .পিতা- মোঃ আন্দুস সোবাহান,
 - নগর, পোঃ- আরডিএ, উপজেলা-শেরপুর, জেলা-বগুড়া।

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fis আমরা ১ম ও ২য় পক্ষ নিয়লিখিত শর্তসমূহ সাপেক্ষে দোকান ঘর ভাড়া চুক্তি না যদি কোন পক্ষ এই চুক্তি নামার কোন শর্ত ভঙ্গ বা অবহেলা করেন তবে তিনি থাকিবেন।

- জেলা-বগুড়া, থানা-শেরপুর, মৌজা-কলতাপাড়া, জেএল নং-১২৭, এম নং- ২২২ ও দাগ নং-২৯৬, ৫ শতক জমি । উজ্জমি শেরপুর থানার অব সংলগ্ন আরডিএ- বগুড়া এর স্কুল গেটের পূর্ব পার্শে অবস্থিত। উক্ত দাগের দোকান ঘরের ০৩ টি পশ্চিমমূখী কক্ষ রহিয়াছে। প্রতিটি কক্ষ ৮ ফুট প্রস্থ এবং
- ২য় পক্ষের দোকান ঘর নির্ধারিত হইল দক্ষিণ পার্শ হইতে ০৩ নং ঘর এব 3 বৎসরের জন্য ভাড়া দেওয়া হইল।
- ২য় পক্ষ প্রথম পক্ষকে ফেরৎ যোগ্য ১০,০০০/= (দশ হাজার) টাকা জামানং 9. করিয়াছে। এই টাকা ২য় পক্ষ দোকান ছাড়িয়া দিলে ১ম পক্ষ তাহাকে তাৎক ফেরত প্রদান করিবেন।

| 78410 | উপজেলা ঃ শেরপুর, জেলা ঃ বঙ্জা। ব্যাবসা বৃত্তির জন্য লাইসেপ | |
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্রিই কার্টট গশ্বপ্রজানন্ত্রী বালেদেশ সহকারের লম্পন্তি। কার্টট মানেহারকার্টী ব্যালিত করা ¹ কোমাও পাওয়া সেমে নির্কাষ্ট পোনট অকিনে জনা দেখায়াত জনা মন্ত্রামে করা হয়ে। ঠিবননা: গ্রাম/বান্ধাঃ গান্ধীনহ (বহুমান নগর), গান্ধীদহ, ভারুমর: গর্রী উন্নয়ন একাডেমী- ৫৮৪২, শেরপুর, বছরা। REAR নকারী কর্তৃপক্ষের স্বাক্ষর

FAMILY PICTURE

