Proposed NU Business Name: MUKTI SHOE STORE



Project identification and prepared by: Md Shahinur Rahman, Sherpur Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	••	MD. AHMED SORIF				
Age	••	16-08-1984(32 Years)				
Education, till to date	••	Classc 6				
Marital status		Married				
Children	•	2 Son				
No. of siblings:	••	3 Sisters & 4 Brothers				
Address	••	Vill: Chokrajib ,P.O: Chonka , P.S: Sherpur,Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. RABAYA MD. NURHOSSEN Branch:Mirjapur,Sherpur,Centre # 09 (Female), Member ID: 1535, Group No: 03 Member since: 01-07-1993 (7 Years)				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		First loan: BDT –3,000/- Existing Loan: BDT 15,000, Outstanding loan:BDT: NILL Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	09 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01757-966389
Mother's Contact No.	:	01721-711805
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

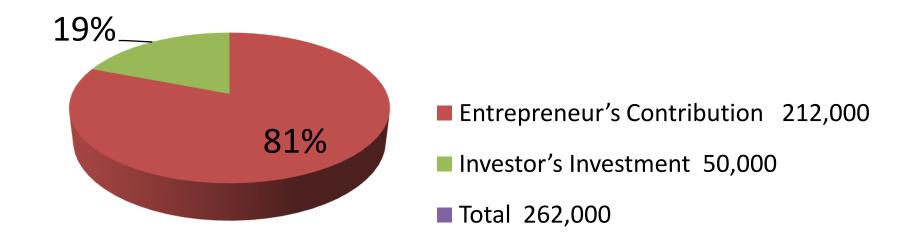
MD. RABAYA joined Grameen Bank since 07 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	MUKTI SHOE STORE				
Location	:	Mirjapur, Sherpur.				
Total Investment in BDT	:	BDT 262,000/-				
Financing	:	Self BDT 212,000/-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%				
Present salary/drawings from business (estimates)	:	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop	:	12 ft x 7 ft= 84 square ft				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Chomra juta, Batta shoe, Hill, Ball, Ladthar, etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Chomra juta, Batta shu, Hill, Ball, Ladthar, etc.	7,000	210,000	2,520,000			
Total Sales (A)	7,000	210,000	2,520,000			
Less. Variable Expense						
Chomra juta, Batta shu, Hill, Ball, Ladthar, etc.	6,300	189,000	2,268,000			
Total variable Expense (B)	6,300	189,000	2,268,000			
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000			
Less. Fixed Expense						
House rant		550	6,600			
Electricity Bill		400	4,800			
Transportation		2,000	24,000			
Salary (self)		4,000	48,000			
Entertainment		200	2,400			
Guard		300	3,600			
Mobile Bill		300	3,600			
Total fixed Cost (D)		7,750	93,000			
Net Profit (E) [C-D)		13,250	159,000			

Investment Breakdown							
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Chomra juta	1	8,400	8,400	5	8,400	42,000	50,200
Bata shu	15	3,000	75,000	3	3,000	8,000	86,000
Barmis	50	1,000	50,000				50,000
Hill	25	2,000	50,000				50,000
Bage	30	300	9,000				9,000
Ladthar	7	400	2,800				2,800
Ball	50	100	5,000				5,000
Others	30	400	12,00				12,000
Total	208		212,000	8		50,000	262,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Chomra juta, Batta shu, Hill, Ball, Ladthar, etc.	9,000	270,000	3,240,000	3,402,000	3,572,100	
Total Sales (A)	9,000	270,000	3,240,000	3,402,000	3,572,100	
Less. Variable Expense						
Chomra juta, Batta shu, Hill, Ball, Ladthar, etc.	8,100	243,000	2,916,000	3,061,800	3,214,890	
Total variable Expense (B)	8,100	243,000	2,916,000	3,061,800	3,214,890	
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000	340,200	357,210	
Less. Fixed Expense						
House rant		550	6,600	6,600	6,600	
Electricity Bill		400	4,800	4,800	4,800	
Transportation		2000	24,000	24,000	24,000	
Salary (self)		4,000	48,000	48,000	48,000	
Entertainment		200	2,400	2,400	2,400	
Guard		300	3,600	3,600	3,600	
Mobile Bill		400	4,800	4,800	4,800	
Total fixed Cost (D)		7,850	94,200	94,200	94,200	
Net Profit (E) [C-D)		19,150	229,800	246,000	263,010	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	229,800	246,000	263,010
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		209,800	435,800
	Total Cash Inflow	279,800	455,800	698,810
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	209,800	435,800	678,810

SWOT ANALYSIS

Strength

Employment: Self: 0 Family: 03 Others:0

Experience & Skill: 9 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

Political unrest

Pictures

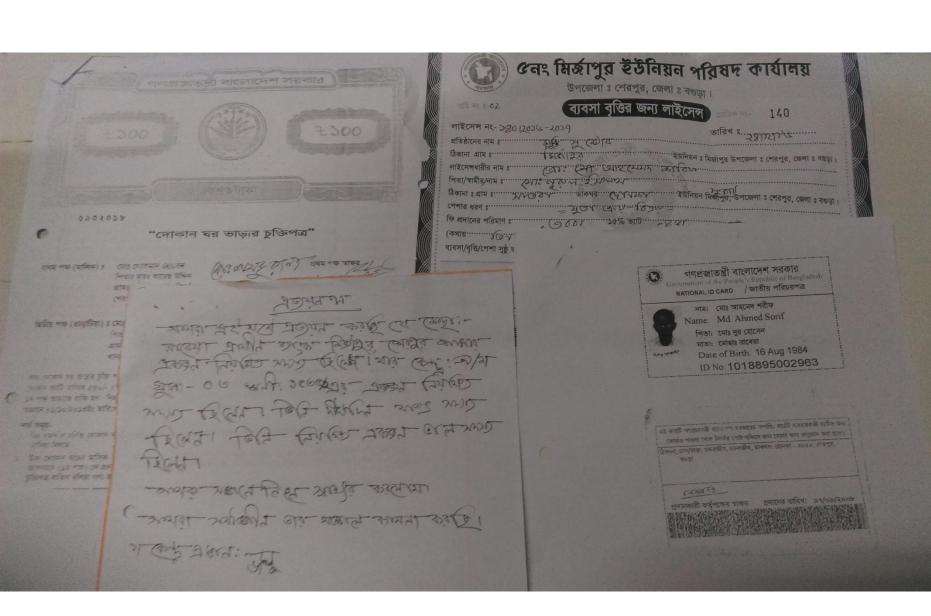












FAMILY PICTURE

