Proposed NU Business Name: **EMRAN DUGDO KHAMAR**



Project identification and prepared by: Md . Obaidullah, Bogra Shadar Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. SAMIM HASAN			
Age	:	15-12-1994 (22 Years)			
Education, till to date	:	Diploma in civil			
Marital status	••	Married			
Children	••	Nil			
No. of siblings:	:	01 Brothers, 01 Sister			
Address	:	Vill: Banirpara P.O Moria P.S: Gabtoli, Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST. CHAMALI BEGUM MD. MANIK MIA Branch: Mohishaban Gabtoli, Centre # 9(Female), Member ID:10674, Group No: 03 Member since: 01-05-2009 (05 Years) First loan: BDT 5000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	18 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01700-641514
Family's Contact No.	:	01725-950874
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. CHAMALI BEGUM joined Grameen Bank since 05 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

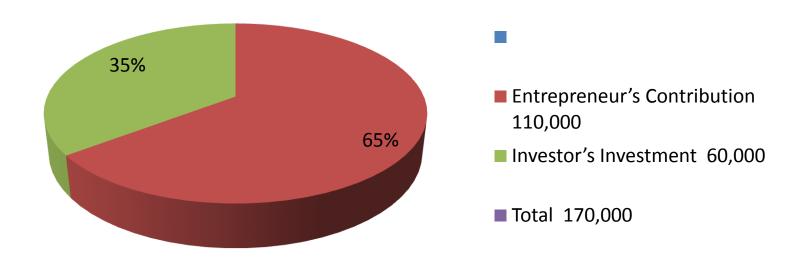
Proposed Nobin Udyokta Business Info					
Business Name	:	EMRAN DUGDO KHAMAR			
Location	:	Banirpara,golabari,Gabtoli, Bogra			
Total Investment in BDT	:	BDT 1,70,000/-			
Financing	:	Self BDT 1,10,000/- (from existing business) 65% Required Investment BDT 60,000/- (as equity) 35%			
Present salary/drawings from business (estimates)	•	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	15 ft x 10 ft= 150 square ft			
Security of the shop	:	N/A			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 			

Existing	Busi	ness	(BDT)	

Existing Dusiness (DD1)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk (10 ltX40)	400	12,000	144,000		
Total Sales (A)	400	12,000	144,000		
Less. Variable Expense					
Milk (10 ltX40)	200	6,000	72,000		
Total variable Expense (B)	200	6,000	72,000		
Contribution Margin (CM) [C=(A-B)	200	6,000	72,000		
Less. Fixed Expense					
Electricity Bill		100	1,200		
Transportation		300	3,600		
Salary (self)		4,000	48,000		
Mobile Bill		300	3,600		
Total fixed Cost (D)		4,700	56,400		
Net Profit (E) [C-D)		1,300	15,600		

		Investi	ment Brea	akdow	/n		
Existing					Proposed		
Particulars	Qty.	Unit Price	Amount	nt Qty Unit Amount Pr			Proposed
			(BDT)			(BDT)	Total
Milk Cow	1	50000	50,000	1	60000	60,000	110,000
Oxen	1	40000	40,000	0	0	0	40,000
culf	1	20000	20,000	0	0	0	20,000
	0	0	110,000	0	0	60,000	170,000

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Milk (14 ltX40)	560	16,800	201,600	201,600	211,680		
Total Sales (A)	560	16,800	201,600	201,600	211,680		
Less. Variable Expense							
Milk (14 ltX40)	280	8,400	100,800	105,840	111,132		
Total variable Expense (B)	280	8,400	100,800	105,840	111,132		
Contribution Margin (CM) [C=(A-B)	280	8,400	100,800	95,760	100,548		
Less. Fixed Expense							
Electricity Bill		100	1,200	1,200	1,200		
Transportation		300	3,600	3,600	3,600		
Salary (self)		4,000	48,000	48,000	48,000		
Mobile Bill		300	3,600	3,600	3,600		
Total fixed Cost (D)		4,700	56,400	56,400	56,400		
Net Profit (E) [C-D)		3,700	44,400	39,360	44,148		
Investment Payback			24,000	24,000	24,000		

Cash flow projection on business plan (rec. & Pay

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	44,400	39,360	44,148
1.3	Depreciation (Non cash item)	0	C	0
1.4	Opening Balance of Cash Surplus		20,400	35,760
	Total Cash Inflow	104,400	59,760	79,908
2	Cash Outflow			
2.1	Purchase of Product	60,000	C	0
2.2	Payment of GB Loan	0	C	0
1	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	20,400	35,760	55,908

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

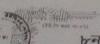












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ন্যনসা, পৃত্তি ও কলিং সম্পর্কিত

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শাখা ব্যবস্থাপকের স্বাক্তর

শাখা যাবহ এক গ্রামাণ ব্যাহক



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FAMILY PICTURE

