Proposed NU Business Name: JANNATUL FIZA PHARMACY



Project identification and prepared by: Md Anowar Hossain Mohastanj Unit, Bogra

Project verified by: Md Mozaharul Islam



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|---|-------|---|--|--|--|
| Name | : | MST HOSNE ARA AKTER | | | |
| Age | : | 20-10-1983 (33 Years) | | | |
| Education, till to date | : | Alim | | | |
| Marital status | : | Married | | | |
| Children | : | 02 Daughter | | | |
| No. of siblings: | : | 02 Brothers 01Sister | | | |
| Address | : | Vill: Vandaqr Paika , P.O: Madla , P.S: Shibganj , Dist: Bogra | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father LATE TAHERA BEGUM MD FAZLUR RAHMAN Branch: Raynagar Shibganj, Centre: 62(Female), Member ID: 2022, Group No: 04 Member since: 20-01-2008 (05 Years) First loan: BDT 20000 | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Ioan: BDT 20000 Outstanding Ioan: NIL NA No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nill |
|---|---|--|
| Business Experiences and | : | 05 years experience in running business. 05 Years in own business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | : | NA |
| Other Own/Family Sources of Liabilities | : | |
| Entrepreneur Contact No. | : | 01733-368000 |
| Family's Contact No. | : | 01718-943112 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Mohastan Unit, Bogra |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE TAHERA BEGUM joined Grameen Bank since 05 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info | | | | | | |
|---|---|---|--|--|--|--|
| Business Name | : | JANNATUL FIZA PHARMACY | | | | |
| Location | : | Shibganj Road, Mohastan | | | | |
| Total Investment in BDT | : | BDT 860000/- | | | | |
| Financing | : | Self BDT 760000/- (from existing business) 88% Required Investment BDT 100000/- (as equity) 12% | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | | | |
| Proposed Salary | : | BDT 5,000 | | | | |
| Size of shop | : | 8ft x 20ft= 160 sq ft | | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like Medicine Average 10% gain on sales. The business is operating by entrepreneur. Existing one employee. The shop is rented. Collects goods from Bogra City Agreed grace period is 3 months. | | | | |

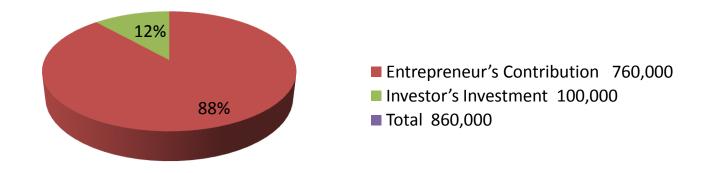
Existing Business (BDT)

| | <u> </u> | | |
|-----------------------------------|----------|---------|---------|
| Particular | Daily | Monthly | Yearly |
| Revenue(Sales) | | | |
| Medicine | 6300 | 189000 | 2268000 |
| Total Sales (A) | 6300 | 189000 | 2268000 |
| Less Variable Expense | | | |
| Medicine | 5670 | 170100 | 2041200 |
| Total variable Expense (B) | 5,670 | 170100 | 2041200 |
| Contribution Margin (CM) [C=(A-B) | 630 | 18900 | 226800 |
| Less Variable Expense | | | |
| Rent | | 4,500 | 54000 |
| Electricity bill | | 300 | 3600 |
| Transportation | | 200 | 6000 |
| Salary (self) | | 5000 | 2500 |
| Entertainment | | 500 | 6000 |
| Guard | | 100 | 1200 |
| Mobile bill | | 300 | 3600 |
| Total fixed cost (D) | | 10,900 | 130800 |
| Net Profit (E)= [C-D] | | 8,000 | 96000 |

| nvestment | Broa | 4 | lown |
|-----------|------|----|-------|
| uvezunent | DIEd | KU | IUWII |

| | Exis | ting | Proposed | | | | |
|------------------|------|-------------------|----------|-----|-------------------|---------|----------|
| Particulars Qty. | | Unit Price Amount | | Qty | Unit Price | Amount | Proposed |
| | | | (BDT) | | | (BDT) | Total |
| Omi plasol | 100 | 500 | 50,000 | 200 | 100 | 20,000 | 70,000 |
| Calsiam | 150 | 2500 | 375,000 | 40 | 750 | 30,000 | 405,000 |
| Renitid | 100 | 370 | 37,000 | 50 | 350 | 17,500 | 54,500 |
| Isomiplasol | 100 | 420 | 42,000 | 100 | 200 | 20,000 | 62,000 |
| Sefifrozin | 50 | 500 | 25,000 | 50 | 250 | 12,500 | 37,500 |
| Fluxosin | 60 | 500 | 30,000 | 0 | 0 | 0 | 30,000 |
| Others | 1 | 1000 | 1,000 | 0 | 0 | 0 | 1,000 |
| Security | 1 | 200000 | 200,000 | 0 | 0 | 0 | 200,000 |
| Total | 562 | 0 | 760,000 | 440 | 0 | 100,000 | 860,000 |

Source of Finance



| Financial Projection (BDT) | | | | | | |
|-----------------------------------|-------|---------|---------|---------|---------|--|
| Paticular | Daily | Monthly | Year1 | Year 2 | Year 3 | |
| Revenue(Sales) | | | | | | |
| Medicine | 9000 | 270000 | 3240000 | 3402000 | 3572100 | |
| Total Sales (A) | 9000 | 270000 | 3240000 | 3402000 | 3572100 | |
| Less Variable Expense | | | | | | |
| Medicine | 8100 | 243000 | 2916000 | 3061800 | 3214890 | |
| Total variable Expense (B) | 8,100 | 243000 | 2916000 | 3061800 | 3214890 | |
| Contribution Margin (CM) [C=(A-B) | 900 | 27000 | 324000 | 340200 | 357210 | |
| Less Variable Expense | | | | | | |
| Rent | | 4,500 | 54000 | 54,000 | 54000 | |
| Electricity bill | | 500 | 6000 | 6500 | 7000 | |
| Transportation | | 400 | 4800 | 5,300 | 5800 | |
| Salary (self) | | 5000 | 60000 | 60000 | 60000 | |
| Entertainment | | 500 | 6000 | 6000 | 6000 | |
| Guard | | 100 | 1200 | 1200 | 1200 | |
| Mobile bill | | 400 | 4800 | 4900 | 5000 | |
| Total fixed cost (D) | | 11,400 | 136,800 | 137,900 | 139000 | |
| Net Profit (E)= [C-D] | | 15600 | 187200 | 202,300 | 218210 | |
| Investment Payback | | | 40,000 | 40,000 | 40,000 | |

Cash flow projection on business plan (rec. & Pay)

| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 100,000 | | |
| 1.2 | Net Profit | 187,200 | 202,300 | 218210 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 147,200 | 309500 |
| | Total Cash Inflow | 287200 | 349500 | 527710 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 100,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 40000 | 40000 | 40000 |
| | Total Cash Outflow | 140,000 | 40000 | 40000 |
| 3 | Net Cash Surplus | 147,200 | 309500 | 487710 |

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















0000008

প্রিক্তির - ব।

প্রিক্তির : ক্রম্মে

ক্রম্মের ক্রম্মের

ক্রম্মের কর্মের

ক্রম্মের কর্মের কর্মের

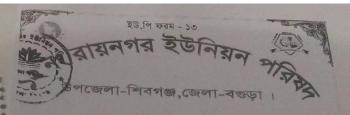
ক্রমের কর্মের কর্মের

ক্রমের কর্মের কর্মে

अपि उत्तर विकास वितास विकास वितास विकास व

The sound of the s

अन् - जिल्ला कार्या क्रिका



ব্যবসা বৃত্তির লাইসেন্স

বহি নং - 88 পাইসেজ নং 8৩৩৪

নাম/মেসার্গ **জারাত্র কিজা ফার্মেরী** পিতা/সামীর নাম মোঃ **অসুস ছালা**ম ত্ৰনিক নং - ৪৩৩৪

তারিখ ঃ ০৮/০৮/২০১৬ ইং। থো ঃ মোছাঃ হোসেন আরা আক্তার

্রাম ঃ মহাস্থান (মাদ্রাসা গেট)

य इइत्त ।



विष्

এই কাকটি গণপ্ৰভাৱন্তী বাংগাদেশ সরকারের সম্পত্তি। কাকটি ব্যবহারকারী বাজীত অন কোষাও গাওয়া গোলে নিকটছ পোট অজিনে জমা দেয়াত জন্য অনুযোগ করা হলো। ঠিকানা: ভাডারপাইকা, বাজা নগোমা: ভাডারপাইকা মতল পাড়া, ভাকঘর: মানলা -বিচতে, শাজাহানপুর, বঙড়া

GOOG!

প্রদানকারী কর্তৃথকের হাকর প্রদানের তারিখ: ১৬/০৪/২০০৮

FAMILY PICTURE

