Proposed NU Business Name: NIRJON GARMENTS



Project identification and prepared by: Md Golam Rosul, Munshigonj Unit, Munshigonj

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	NIRJON			
Age	:	03-02-1993 (24 Years)			
Education, till to date	:	Class 8			
Marital status	:	Single			
Children	:	N/A			
No. of siblings:	:	3 Brothers & 2 Sisters			
Address	:	Vill: Shakhari Bazaar, P.O: Rampal. P.S: Munshigonj Sadar, Dist: Munshigonj.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father SHIKHA BEGUM SIRAJ MADBOR Branch: Ponchosar Munshigonj, Centre # 28 (Female), Member ID: 3910, Group No: 03 Member since: 01-02-2000 to 2012(12 Years) First loan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 100,000/- Outstanding loan: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and	••	04 years experience in running business. 3 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Business
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01985-834992
Family's Contact No.	:	01951-200887
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munshigonj Unit ,Munshigonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY

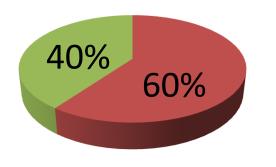
SHIKHA BEGUM joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	NIRJON GARMENTS		
Location	:	Shakhari Bazaar, Rampal, Munshigonj		
Total Investment in BDT	:	BDT 200,000/-		
Financing	:	Self BDT 120,000/- (from existing business) 60% Required Investment BDT 80,000/- (as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Implementation	:	 Manufacturer of kids cloths. Average 40% gain on sales. The business is operating by entrepreneur. Existing 5 employee. Two more employee will be appointed The farm is owned. Collects goods from Islampur, Narayngonj. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Monthly	Yearly				
Revenue (sales)						
Cloths	120,000	1,440,000				
Total Sales (A)	120,000	1,440,000				
Less. Variable Expense						
Cloths	72,000	864,000				
Total variable Expense (B)	72,000	864,000				
Contribution Margin (CM) [C=(A-B)	48,000	576,000				
Less. Fixed Expense						
Electricity Bill	1,200	14,400				
Mobile Bill	300	3,600				
Salary (self)	5,000	60,000				
Transportation	1,000	12,000				
Entertainment	300	3,600				
Salary (staff)	35,000	420,000				
Total fixed Cost (D)	42,800	513,600				
Net Profit (E) [C-D)	5,200	62,400				

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit	Amoun	Qty.	Unit	Amount	Proposed	
		Price	t (BDT)		Price	(BDT)	Total	
China Net	115	115	13,225	360	115	41,400	54,625	
AC Net	300	100	30,000	306	100	30,600	60,600	
Shirting	200	20	4,000	400	20	8,000	12,000	
Astor	700	15	10,500	0	0	0	10,500	
Ready made	1	60000	60,000	0	0	0	60,000	
Others	1	2275	2,275	0	0	0	2,275	
Total	1317		120,000	1,066	·	80,000	200,000	

Source of Finance



- Entrepreneur's Contribution 120,000
- Investor's Investment 80,000
- Total 200,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Cloths	160,000	1,920,000	2,016,000	2,116,800		
Total Sales (A)	160,000	1,920,000	2,016,000	2,116,800		
Less. Variable Expense						
Cloths	96,000	1,152,000	1,209,600	1,270,080		
Total variable Expense (B)	96,000	1,152,000	1,209,600	1,270,080		
Contribution Margin (CM) [C=(A-B)	64,000	768,000	806,400	846,720		
Less. Fixed Expense						
Electricity Bill	1,200	14,400	15,500	16,500		
Mobile Bill	400	4,800	5,500	6,000		
Salary (self)	5,000	60,000	60,000	60,000		
Transportation	1,500	18,000	20,000	22,000		
Entertainment	300	3,600	4,000	45,000		
Salary (staff)	45,000	540,000	540,000	540,000		
Total Fixed Cost	53,400	640,800	645,000	689,500		
Net Profit (E) [C-D)	10,600	127,200	161,400	157,220		
Investment Payback		32,000	32,000	32,000		

Cash flow projection on business plan (rec. & Pay)

		•	
Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
Cash Inflow			
Investment Infusion by			
Investor	80,000		
Net Profit	127,200	161,400	157,220
Depreciation (Non cash item)		-	-
Opening Balance of Cash			
Surplus		95,200	224,600
Total Cash Inflow	207,200	256,600	381,820
Cash Outflow			
Purchase of Product	80,000		
Payment of GB Loan			
Investment Pay Back (Including			
Ownership Tr. Fee)	32,000	32,000	32,000
Total Cash Outflow	112,000	32,000	32,000
Net Cash Surplus	95,200	224,600	349,820
	Cash Inflow Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Cash Outflow Purchase of Product Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow	Cash Inflow Investment Infusion by Investor 80,000 Net Profit 127,200 Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow 207,200 Cash Outflow Purchase of Product 80,000 Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) 32,000 Total Cash Outflow 112,000	Cash Inflow Investment Infusion by Investor Net Profit Depreciation (Non cash item) Opening Balance of Cash Surplus Total Cash Inflow Purchase of Product Payment of GB Loan Investment Pay Back (Including Ownership Tr. Fee) Total Cash Outflow Total Cash Outflow Total Cash Outflow Purchase of Product B0,000 32,000 32,000 Total Cash Outflow Total Cash Outflow 112,000 32,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:07

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





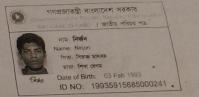


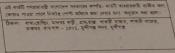


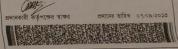




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FAMILY PICTURE

