Proposed NU Business Name: JAHID BEDING STORE



Project identification and prepared by: Md Anisar Rahman Dagonbhuiyan Unit, Feni

Project verified by: Susanta Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD SAIDUL ISLAM				
Age	:	02-03-1982 (34 Years)				
Education, till to date	:	Class V				
Marital status	:	Married				
Children	:	02 Son 01 Daughter				
No. of siblings:	:	04 Brothers 03 Sisters				
Address	:	Vill: Choto Ahammedpur , P.O: Gozaria , P.S: Dagonbhuiyan , Dist: Feni				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST KHAYREN NESA LATE ABDUR ROB Branch: Charmazlish Sonagazi, Centre: 15(Female), Member ID: 1415, Group No: 01 Member since: 14-09-2007 (09 Years) First loan: BDT 5000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 70000 Outstanding loan: BDT 62300 Mother No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nill
Business Experiences and		20 years experience in running business. 17 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	NA
Other Own/Family Sources of Liabilities	••	
Entrepreneur Contact No.	:	01828-985826
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST KHAYREN NESA joined Grameen Bank since 09 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	JAHID BEDING STORE			
Location	:	Kurir Hat, Uttar Baazar, Sonagazi, Feni			
Total Investment in BDT	:	BDT 300000/-			
Financing	:	Self BDT 220000/- (from existing business) 73% Required Investment BDT 80,000/- (as equity) 27%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 10 ft= 200 sq ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Quilt, Mattress, Quilt cover etc Average 15% gain on sales. The business is operating by entrepreneur. Existing 01 employee. One will be appointed after receiving equity money. The shop is rented. Collects goods from Feni. Agreed grace period is 3 months. 			

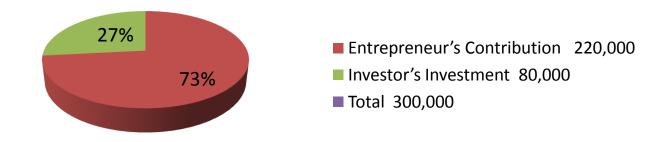
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
	Dally	IVIOITITITY	rearry
Revenue(Sales)			
Quilt, Mattress, Quilt cover etc	6600	198000	2376000
Total Sales (A)	6600	198000	2376000
Less Variable Expense			
Quilt, Mattress, Quilt cover etc	5610	168300	2019600
Total variable Expense (B)	5,610	168300	2019600
Contribution Margin (CM) [C=(A-B)	990	29700	356400
Less Variable Expense			
Rent		4,500	54000
Electricity bill		1000	12000
Transportation		300	3600
Salary (self)		5000	60000
Salary(Staff)		10000	120000
Entertainment		200	2400
Guard		50	600
Generator		300	3600
Mobile bill		500	6000
Total fixed cost (D)		21,850	262200
Net Profit (E)= [C-D]		7,850	94200

Investment Breakdown

	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Quilt	15	2500	37,500	0	0	0	37,500
Matress	15	3000	45,000	0	0	0	45,000
Quilt cover	220	90	19,800	200	90	18,000	37,800
Matree cover	200	70	14,000	300	70	21,000	35,000
Security	1	50000	50,000	0	0	0	50,000
Other	1	3700	3,700	1	1000	1,000	4,700
Torn cloth	0	0	0	1	40000	40,000	40,000
Security	1	50000	50,000	0	0	0	50,000
Total	453	0	220,000	502	0	80,000	300,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Quilt, Mattress, Quilt cover etc	9500	285000	3420000	3591000	3770550	
Total Sales (A)	9500	285000	3420000	3591000	3770550	
Less Variable Expense						
Quilt, Mattress, Quilt cover etc	8075	242250	2907000	3052350	3204967.5	
Total variable Expense (B)	8,075	242250	2907000	3052350	3204967.5	
Contribution Margin (CM) [C=(A-B)	1,425	42750	513000	538650	565582.5	
Less Variable Expense						
Rent		4,500	54000	54,000	54000	
Electricity bill		1400	16800	17300	17800	
Transportation		800	9600	10,100	10600	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		15000	180000	180000	180000	
Entertainment		200	2400	2400	2400	
Guard		50	600	600	600	
Generator		300	3600	3600	3600	
Mobile bill		600	7200	7300	7400	
Total fixed cost (D)		27,850	330,600	331,700	332800	
Net Profit (E)= [C-D]		14900	178800	206,950	232782.5	
Investment Payback			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	178,800	206,950	232782.5
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		146,800	321750
	Total Cash Inflow	258800	353750	554532.5
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	146,800	321750	522532.5

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 20 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



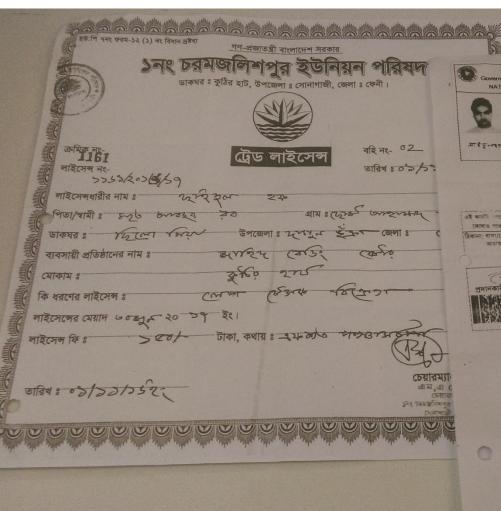


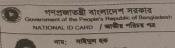














Name: SAIDUL HAQUE পিতা: আবদুর রব

মাতা: খায়রেন নেছা

Date of Birth: 02 Mar 1982

ID NO: 3012538832036

এই কার্য্য এপুজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্য্য বাবহারকারী বাহীত সদ্য কোষাও পাওয়া গেলে নিকটণ্ড পোই অফিসে জমা দেয়ার জনা অনুরোধ করা হলে। ঠিকানা: বাসা/হোডিঃ: বিয়াক ঃজিন মিজি বাড়ী, গ্রাম/বাঙা; ছোট আহমানপুর, ছোট আহামদপুর, ভাকমণ ভাবিয়া বাজার - ৩৯০০, দাগনভূঞা, ফেনী

প্রদানের তারিষ: ০৩/০৬/২০০৮

FAMILY PICTURE

