### **Proposed NU Business Name: DOMURUA METAL & ENGINEERING WORKSHOP**



Project identification and prepared by: Md Anisar Rahman Dagonbhuiyan Unit, Feni

Project verified by: Susanta Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta						
Name	:	AMAN ULLAH RUBEL				
Age	:	01-01-1993 (23 Years)				
Education, till to date	:	Class VIII				
Marital status	:	Married				
Children	:	-				
No. of siblings:	:	06 Brothers 01 Sister				
Address	:	Vill: Domuria , P.O: Elahiganj , P.S: Feni , Dist: Feni				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MONOWARA BEGUM ABDUL MUNAF Branch: Shahshadi, Feni, Centre: 35 (Female), Member ID: 2694, Group No: 02 Member since: 2008 to 2014 (05 Years) First loan: BDT 5000				
Further Information: (v) Who pays GB loan installment	   :	Existing Ioan: BDT 20000 Outstanding Ioan: NIL NA				
(vi) Mobile lady		No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	10 years experience in running business. 06 Years in own business.
Training Info	:	He has 04 years training.
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01824-946577
Family's Contact No.	:	01836-787712
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit, Feni.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MONOWARA BEGUM** joined Grameen Bank since 05 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info						
Business Name	:	DOMURUA METAL & ENGINEERING WORKSHOP				
Location	:	Dumria Road, Rajapur Baazar, Dagonbhuiyan.				
Total Investment in BDT	:	BDT 280000/-				
Financing	:	Self BDT 200000/- (from existing business) 83% Required Investment BDT 80000/- (as equity) 17%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	15 ft x 15 ft= 225 sqft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Steel furniture &amp; Others Items Etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing 05 employee.</li> <li>One will be appointed after receiving equity money.</li> <li>The shop is rented.</li> <li>Collects goods from Temuhoni.</li> <li>Agreed grace period is 3 months.</li> </ul>				

### **Existing Business (BDT)**

Daily	Monthly	Yearly
5600	168000	2016000
5600	168000	2016000
4480	134400	1612800
4,480	134400	1612800
1,120	33600	403200
	3,200	38400
	1500	18000
	300	3600
	5000	60000
	15000	180000
	100	1200
	50	600
	150	1800
	300	3600
	25,600	307200
	8,000	96000
	5600 5600 4480 4,480	5600 168000 5600 168000 4480 134400 4,480 134400 1,120 33600 3,200 1500 300 5000 15000 1500 1500 1500 1500 300 25,600

Investment Breakdown								
	Exis	sting		Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Steel Furniture	1	100000	100,000	0	0	0	100,000	
Steel	1	50000	50,000	1	40000	40,000	90,000	
Plane sheet		0	0	1	40000	40,000	40,000	
Security	1	50000	50,000	0	0	0	50,000	
	0	0	0	0	0	0	0	
Total	3	0	200,000	2	0	80,000	280,000	

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Steel Furnitures & Others	7800	234000	2808000	2948400	3095820	
Total Sales (A)	7800	234000	2808000	2948400	3095820	
Less Variable Expense						
Steel Furnitures & Others	6240	187200	2246400	2358720	2476656	
Total variable Expense (B)	6,240	187200	2246400	2358720	2476656	
Contribution Margin (CM) [C=(A-B)	1,560	46800	561600	589680	619164	
Less Variable Expense						
Rent		3,200	38400	38,400	38400	
Electricity bill		1800	21600	22100	22600	
Transportation		500	6000	6,500	7000	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		20000	240000	240000	240000	
Entertainment		100	1200	1200	1200	
Guard		50	600	600	600	
Generator		150	1800	1800	1800	
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		31,200	372,600	373,700	374800	
Net Profit (E)= [C-D]		15600	187200	215,980	244364	
Investment Payback			32,000	32,000	32,000	

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	187,200	215,980	244364
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		155,200	339180
	Total Cash Inflow	267200	371180	583544
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	155,200	339180	551544

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

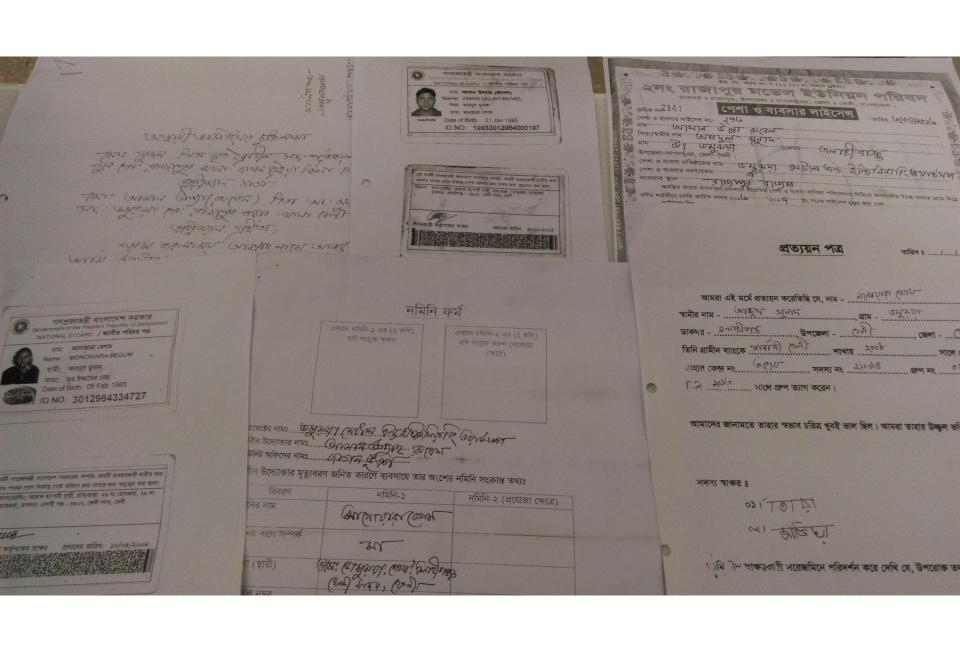
# Pictures











# **FAMILY PICTURE**

