### **Proposed NU Business Name: SAIDUL GORUR KHAMAR**



Project identification and prepared by: Md Zahidul Kamal Tangail Sadar Unit, Tangail

Project verified by: Md Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SAIDUL ISLAM			
Age	:	15-10-1995 (21 Years)			
Education, till to date	:	SSC			
Marital status	:	Unmarried			
Children	:	NA			
No. of siblings:	:	01 Brother 02 Sisters			
Address	:	Vill: Agbikromhati , P.O: Shibpur , P.S: Tangail Sadar , Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST SHAFIA BEGUM  LATE MOAZZEM HOSSAIN  Branch: Gala, Tangail Centre: 12 (Female),  Member ID: 1497, Group No: 03  Member since: 25-06-2008 (08 Years)  First loan: BDT 5000			
Further Information:	١.	Existing loan: BDT 50000 Outstanding loan: NIL NA			
(v) Who pays GB loan installment (vi) Mobile lady	<del>:</del>	No			
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	05 years experience in running business. 05 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01937-926543
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST SHAFIA BEGUM** joined Grameen Bank since 08 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SAIDUL GORUR KHAMAR			
Location	:	Ag Bikramhati, Shibpur			
Total Investment in BDT	:	BDT 200000/-			
Financing	:	Self BDT 140000/- (from existing business) 70% Required Investment BDT 60000/- (as equity) 30%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:				
existing  The b employe  One wi  Collects		<ul> <li>The business is planned to be scaled up by investment in existing goods like Milk etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed after receiving equity money.</li> <li>Collects goods from Elenga</li> <li>Agreed grace period is 3 months.</li> </ul>			

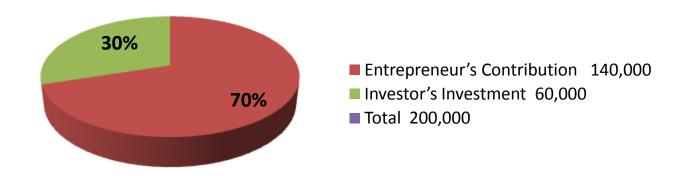
### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Milk ( 10*50)	500	15000	180000
Total Sales (A)	500	15000	180000
Less Variable Expense			
Feed & Medicine	130	3900	46800
Total variable Expense (B)	130	3900	46800
Contribution Margin (CM) [C=(A-B)	370	11100	133200
Less Variable Expense			
Electricity bill		150	1800
Salary (self)		5000	60000
Mobile bill		300	3600
Total fixed cost (D)		5,450	65400
Net Profit (E)= [C-D]		5,650	67800

Investment	Duca	
INVACTMANT	REAL	KAAMA

	Proposed						
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Cow	2	70000	140,000	1	60,000	60,000	200,000
Total	2	70000	140,000	1	60,000	60,000	200,000

### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Milk ( 15*50)	750	22500	270000	283500	297675	
Total Sales (A)	750	22500	270000	283500	297675	
Less Variable Expense						
Feed & Medicine	210	6300	75600	79380	83349	
Total variable Expense (B)	210	6300	75600	79380	83349	
Contribution Margin (CM) [C=(A-B)	540	16200	194400	204120	214326	
Less Variable Expense						
Electricity bill		250	3000	3500	4000	
Transportation		О	0	500	1000	
Salary (self)		5000	60000	60000	60000	
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		5,650	67,800	68,900	70000	
Net Profit (E)= [C-D]		10550	126600	135,220	144326	
Investment Payback			24,000	24,000	24,000	

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	126,600	135,220	144326
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		102,600	213820
	Total Cash Inflow	186600	237820	358146
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24000	24000
3	Net Cash Surplus	102,600	213820	334146

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





























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नाम त्साः गावेनुस वेक्साम Name

MD. SAIDUL ISLAM POST THE SHAPE OF THE PARTY ा स्थापक सर्वाच्या समान

Date of Birth : 15-10-1995 NID No.

19000319541000190

Blood Group AB+

# **FAMILY PICTURE**

