#### **Proposed NU Business Name: SHAHIN PAN CHASH**



Project identification and prepared by: Md. Sahabuddin , Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.SHAHIN ALI				
Age	:	01-03-1984 (32 Years)				
Education, till to date	:	H.S.C				
Marital status	:	Unmarried				
Children	:	Nill				
No. of siblings:	:	01 Brother And 03 Sister				
Address	:	Vill: Chadpur, P.O: Boshontokedar P.S:Mohanpur , Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Fathe  MOST. ROMESA  MD. ABDUL ALIM  Branch: Mowgasi, Mohanpur Centre 24 (Female),  Member ID: 1913/1, Group No: 03  Member since: 25-11-2009(7Years)  First loan: BDT 3,000  Existing Loan: BDT 10,000 Outstanding loan: 772/=				
(v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc	: : :	Father No No No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01734-781233
Mother's Contact No.	:	01744-351184
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

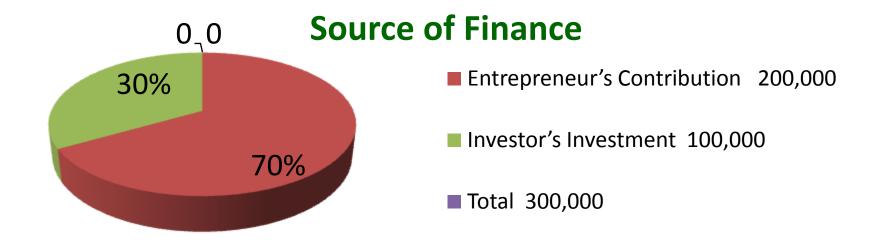
**MOST. ROMESA** joined Grameen Bank since 7 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info							
Business Name	:	SHAHIN PAN CHASH					
Location	:	Chadpur, Boshontokedar, Mohanpur, Rajshahi					
Total Investment in BDT	:	BDT 2,00,000/-					
Financing	:	Self BDT 1,50,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%					
Present salary/drawings from business (estimates)	:	BDT 5,000/-					
Proposed Salary	:	BDT 5,000/-					
Size of shop	:	36 Shotangsho					
Implementation : T ex ex en ap		<ul> <li>The business is planned to be scaled up by investment in existing; pan item etc.</li> <li>Average 100% gain on sale.</li> <li>The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.</li> <li>The shop is Rent</li> <li>Collects goods from Mohanpur.</li> <li>Agreed grace period is 3 months.</li> </ul>					

**Exsisting Business** 

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Pan Item	500	15,000	1,80,000
Total Sales (A)	500	15,000	1,80,000
Less. Variable Expense			
Pan Item	0	0	0
Total variable Expense (B)	0	0	0
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000
Less. Fixed Expense			
Rent			
Electricity Bill			
Mobile Bill		500	6,000
Salary (self)		5,000	60,000
Guard			
Transportation		500	6,000
Entertainment			
Kitnashok		2,500	30,000
Bank service Charge			
Total fixed Cost (D)		8,500	1,02,000
Net Profit (E) [C-D)		6,500	78,000

Investment Breakdown								
Existing					Proposed			
Particulars Qty. Unit Amou			Amount	Qty	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total	
Pan Chara	7500	20	1,50,000	1000	20	20,000	1,70,000	
Pan boroj Repearing	-	-	_	_	<u>-</u>	30,000	30,000	
Total	7,500		1,50,000	1000		50,000	2,00,000	



	Fina	Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd year	3rd year		
Revenue (sales)							
Pan Item	700	21,000	2,52,000	2,64,600	2,77,830		
Total Sales (A)	700	21,000	2,52,000	2,64,600	2,77,830		
Less. Variable Expense							
Pan Item	0	0	0	0	0		
Total variable Expense (B)	0	0	0	0	0		
Contribution Margin (CM) [C=(A-B)	700	21,000	2,52,000	2,64,600	2,77,830		
Less. Fixed Expense							
Rent							
Electricity Bill							
Mobile Bill		500	6,000	6,500	7,000		
Salary (self)		5,000	60,000	60,000	60,000		
Transportation		700	8,400	9,000	9,500		
Entertainment							
Salary (staff)							
Kitnashok		3,000	36,000	38,000	40,000		
Bank service Charge		100	1,200	1,200	1,200		
Total Fixed Cost		9,300	1,11,600	1,14,700	1,17,700		
Net Profit (E) [C-D)		11,700	1,40,400	1,49,900	1,60,130		
Investment Payback			20,000	20,000	20,000		

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,40,400	1,49,900	1,60,130
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,20,400	2,50,300
	Total Cash Inflow	1,90,400	2,70,300	4,10,430
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20,000
	Total Cash Outflow	70,000	20000	20,000
3	Net Cash Surplus	1,20,400	2,50,300	3,90,430

#### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

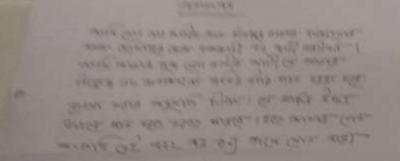
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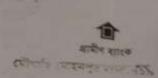
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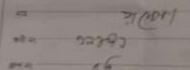
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# **FAMILY PICTURE**

