#### Proposed NU Business Name: SUNMOON TAILOR'S & ASHA CLOTH STORE



Project identification and prepared by: Md Shah Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.NUR NABI PRAMANIK			
Age	:	01-01-1990(26 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	02 Duaghter			
No. of siblings:	:	02 Brothers & 02 Sisters			
Address	:	Vill: Baghopara, P.O: Dupchachia, Thana: Kahalu Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST. ANOWARA BEGUM MD.AMZAD HOSEN Branch: Bir Kedar,Kahalu , Centre # 18(Female), Member ID: 2063/2, Group No: 06 Member since: 24-02-2004 (05 Years) First Ioan: BDT 10,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT: 20,000, Outstanding loan: BDT: Nil Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01732-965598
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

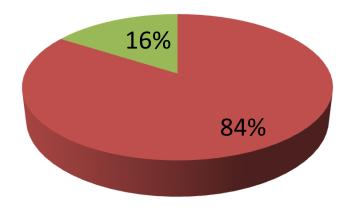
**MST. ANOWARA BEGUM** joined Grameen Bank since 5 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SUNMOON TAILOR'S & ASHA CLOTH STORE		
Location	:	Thana bus Stand, Dupchachia, Bogra		
Total Investment in BDT	:	BDT 502,000/-		
Financing	:	Self BDT 422,000/-(from existing business) 84% Required Investment BDT 80,000/-(as equity) 16%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 25 ft= 500 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; etc.</li> <li>The business is operating by entrepreneur. Existing 01 employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Dupchachia, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue(Sales)					
Poltry Hen.	360,000	4,320,000			
Total Sales (A)	360,000	4,320,000			
Less Variable Expense		0			
Poltry Hen.	324,000	3,888,000			
Total variable Expense (B)	324,000	3,888,000			
Contribution Margin (CM) [C=(A-B)	36,000	432,000			
Less Variable Expense		0			
Rent	2000	24,000			
Electricity bill	500	6,000			
Transportation	1,000	12,000			
Salary (self)	5,000	60,000			
Salary (staf)	10,000	120,000			
Entertainment	300	3,600			
Guard	100	1,200			
Genareter	100	1,200			
Mobile bill	500	6,000			
Total fixed cost (D)	19,500	234,000			
Net Profit (E)= [C-D]	16,500	198,000			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Long cloth	200	150	30000	200	150	30000	60000	
Long cloth Print	600	100	60000				60000	
Shirt & Pant Piece	200	300	60000	50	300	15000	75000	
Voyel Thin	520	100	52000	200	100	20000	72000	
Voyel Thick	400	150	60000	100	150	15000	75000	
Sharee & Lungi	100	400	40000	0	0	0	40000	
Security	1	120,000	120000	0	0	0	120000	
Total	2021	0	422,000	750	0	80,000	502000	

## **Source of Finance**



- Entrepreneur's Contribution 422,000
- Investor's Investment 80,000
- Total 502,000

Financial Projection (BDT)							
Particular	Monthly	1st Year	2nd Year	3rd Year			
Revenue (sales)							
	450,000	5,400,000	5,670,000	5,953,500			
Total Sales (A)	450,000	5,400,000	5,670,000	5,953,500			
Less. Variable Expense		0	0	0			
	405,000	4,860,000	5,103,000	5,358,150			
Total variable Expense (B)	405,000	4,860,000	5,103,000	5,358,150			
Contribution Margin (CM) [C=(A-B)	45,000	540,000	567,000	595,350			
Less. Fixed Expense		0	0	0			
Rent	2000	24,000	25,200	26,460			
Electricity Bill	1,500	18,000	18,900	19,845			
Mobile Bill	700	8,400	8,820	9,261			
Guard	100	1,200	1,260	0			
Salary (self)	5000	60,000	63,000	66,150			
Salary (staf)	15,000	180,000	189,000	198,450			
Genareter	100	1,200	1,260	1,323			
Transportation	1500	18,000	18,900	19,845			
Entertainment	3500	42,000	44,100	46,305			
Total Fixed Cost	29400	352,800	370,440	388,962			
Net Profit (E) [C-D)	15,600	187,200	196,560	206,388			
Investment Payback		32,000	32,000	32,000			

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	80,000					
1.2	Net Profit	187,200	196,560	206,388			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		147,200	303,760			
	Total Cash Inflow	287,200	343,760	510,148			
2	Cash Outflow						
2.1	Purchase of Product	80,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000			
	Total Cash Outflow	140,000	32,000	32,000			
3	Net Cash Surplus	147,200	303760	470148			



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 01 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures













দুপটাচিয়া পারসভা টেড/প্রক্রেশন লাইসেল গণপ্রজাতন্ত্রা বাংলোদেশ সরকার ১০০ 2012 279 2/56000 08-008-00030/2 08 পানা বাসহ্যান্ড যতে মেইল বাস ষ্ট্যান্ড দক্ষিন পার্শ্ব রোড। Virtuer Color is 08-03-2039 2030 08-03-2039 BR 12 M. Bruzi, consume জনিত ব্যক্তি/জীতভাবের জনুরুদে লেওয়া হটল। মাহার মেয়াল ২০১৭ টা লাবর ৫০ জন Thomas a share also corres সানমূন টেইলার্স এ্যান্ড আশা রুথ স্টোর। refe in hors inne তেইলার্স+ক্রম্ব ষ্টোর। and an apple Researce Ratora Bror Mr. SISTER and মোঃ নুর নবী প্রামানিক। 16 6 222 120126 মোঃ আমজাদ হোসেন। - Waste and any arar an erat মোছাঃ আনোয়ারা বেগম। 35147 4 460 Gen 20191 213 23 TE ON BY SIZ FJW, হোন্ডিং নথ্য ৯৯/২; দোকান নথ্য ৯৯/২; থানা বাসষ্ট্যাত, মুপচাচিয়া, বগুড়া। বাঘোপাড়া,বীরকেদার, কাহালু, বগুড়া। Non als Eur gues বাঘোপাড়া,বীরকেদার, কাহালু, বগুড়া। ATA C435 72 926 AT 28 976 20068920682006 app 211: Salar CAN. CONST 979 - 1212 2902-2000000 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার 11919292 3465 031 32224 - CB 091 3 NATIONAL ID CARD / জাতীয় পরিচয় পত্র 000 নাম: মোঃ নূর নবী প্রামানিক 0 শেখ হাসিনার দর্শন Name: Md. Nur Nabi Paramanik 0 বাংলাদেশের উনুরান পিতা: মোঃ আমজাদ হোসেন 0 at the there arany that shad - 512 0 ৯ মাতা: মোছাঃ আনোয়ারা বেগম 2 Conto Date of Birth: 01 Jan 1990 ন্দধারীর নিকট হইতে সকল পাওনা বাবদ মোট ID NO: 1015413574935 ৫০০ টাকা আদাম করা হইক bo "দেশ প্রেমের শপথ নিন, দুর্নীতিকে বিদায় দিন" ্রহ কার্ডটি গণগুজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্তু পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রান্তা: বাঘোপাড়া, ধীরকেদার, ডাক্ষর: ভূপচাঁচিয়া - ৫৮৮০, কাহালু, বণ্ডডা

# **FAMILY PICTURE**

