#### **Proposed NU Business Name: BABU STORE**



Project identification and prepared by: MD. Kahirul Islam, Bogra Sadar Unit,Bogra

Project verified by: MD. Majharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ROKY BABU		
Age	:	15-01-1991(26 Years)		
Education, till to date	:	CLASS 5		
Marital status	:	Married		
Children	:	1 SON		
No. of siblings:	:	2 Brothers ,1 Sister		
Address	:	Vill: Chak sekandar, P.O: Moria, P.S: Gabtoli, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father REHENA BEGUM  ABDUL SATTAR SONA  Branch: Mohishaban Gabtoli, Centre # 3(Female), Member ID: 5206; No:09  Member since: 25-1-1992 (05 Years)  First loan: -3000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 12000, Outstanding Ioan: BDT nil N/A No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has no Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761551546
Mother's Contact No.	:	01797660652
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Unit, Bogra.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**REHENA BEGUM** joined Grameen Bank since 05 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

#### **Proposed Nobin Udyokta Business Info Business Name BABU STORE**

Location Pachmail bazar, Gabtoli, Bogra

Total Investment in BDT BDT 140000/-

Self BDT 90000/-(from existing business) 64%

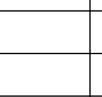
**Financing** Required Investment BDT 50,000/-(as equity) 36%

Present salary/drawings from business (estimates)

Proposed Salary

**Implementation** 

Size of shop





BDT 5,000/-12 ft x 18 ft = 216 square ft ■The business is planned to be scaled up by investment in existing

BDT 5,000/-

appointed

■ Average 20% gain on sale. ■The business is operating by entrepreneur. Existing

goods like; Grocery item etc.

employees. After getting equity fund 1 employee will ■The shop is rented. Collects goods from local market . Agreed grace period is 3 months.

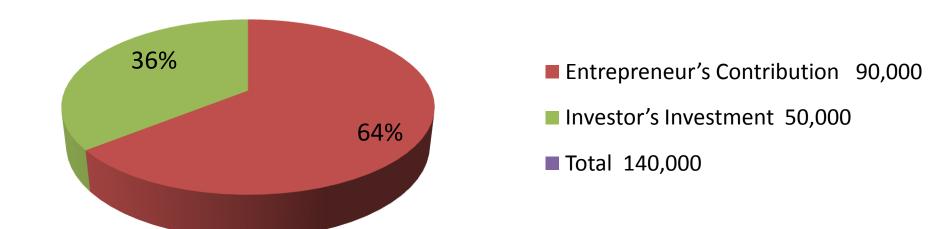
no

be

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery item	1810	54300	651600		
Total sales (A)	1810	54300	651600		
Less Variable Exp.					
Grocery item	1448	43440	521280		
Total Variable exp. (B)	1448	43440	521280		
Contribution Margin CM [C= (A-B)	362	10860	130320		
less fixed exp.					
Rent		600	7200		
Electricity bill		300	3600		
Transportation		300	3600		
Salary (self)		5000	60000		
Entertainment		300	3600		
Guard		100	1200		
Mobile		300	3600		
total fixed cost (D)		6900	82800		
Net profit (E) [C-D]		3960	47520		

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Rice	5	1000	5,000	10	2,000	20,000	25,000
Broken Rice	5	800	4,000	15	1000	15,000	19,000
Flours	4	350	1,400	2	850	1,700	3,100
oil	5	800	4,000	1	100	100	4,100
soap	4	100	400			0	400
salt	4	800	3,200			0	3,200
Ditergent	3	1400	4,200			0	4,200
pulses	1	2600	2,600			0	2,600
Drinks	1	4300	4,300				
others	20	45	900	120	110	13,200	14,100
Security			30,000				30,000
Total	52		90,000	148		50,000	140,000

### **Source of Finance**



Financial Projection					
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Grocery item	2760	82800	993600	1043280	1095444
Total Sales (A)	2760	82800	993600	1043280	1095444
less variable Expenses					
Grocery item	2208	66240	794880	834624	876355.2
Total variable Expenses (B)	2208	66240	794880	834624	876355.2
Contribution Margin (CM)= (A-B)	552	16560	198720	208656	219088.8
Less Fixed Expenses					
Rent		600	7200	7200	7200
Electricity bill		300	3600	3600	3600
Transportation		400	4800	4800	4800
Salary (self)		5000	60000	60000	60000
Salary (staff)		4000	48000	48000	48000
Entertainment		440	5280	5280	5280
Guard		100	1200	1200	1200
Mobile		400	4800	4800	4800
Total Fixed Cost		11240	134880	134880	134880
Net Profit (E) (C-D)		5320	63840	73776	84208.8
Investment Payback			20000	20000	20000

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	63,840	73,776	84208.8
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		43,840	97616
	Total Cash Inflow	113840	117616	181824.8
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	
3	Net Cash Surplus	43,840	97616	161824.8

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:1

Experience & Skill: 3 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

















#### CADUA TO

व्यक्तिकर प्रें अर्ध विकास किएकि (य. (आहर (काटम (कान हाडीर काइक प्राथम नायकर्ती आवात प्राय (केन्द्र में, अस यारी में, ८२०५ अन्य में, ठेने किस भीकी ८ वहूं भावक निम्हिल अपम्य किलान निक्र ६ वहूं अपम्य भावक कुछ अम्बद्ध वहुं काइन कर्कर,



গণপুজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesi NATIONAL ID CARD / জাতীয় পরিচয় পর



0

নাম: মোঃ রকি বাবু Name: Md. Roky Babu

পিতা: মোঃ আব্দুস ছান্তার সোনার

মাতা: মোছাঃ রেহেনা কেশম Date of Birth: 15 Jan 1991

ID NO: 19911014033000022

এই কাডটি গণ্যাজাতন্ত্ৰী বাংলাদেশ সৰকাৰের সম্পান, কাডটি ব্যৰহাৰকাহী বাকীৰ কোষাৰ পাৰস্তা শোল নিকটাই পোষ্ট অন্তিনে জমা দেখাৰ জনা অনুবোধ কৰা হং কিলানা: গ্ৰাম/বাৰা; চকনেকেম্বাৰ, চকনেকেম্বাৰ, ভাৰম্বৰ, মড়িয়া - ৫৮০০, গানাকামী, বক্সী

#### নমিনি ফর্ম

এঘানে নমিনি-১ এর (২ কপি) ছবি সংযুক্ত করুন এখানে নমিনি-২ এর (২ কপি) ছবি সংযুক্ত করুন (প্রযোজ্য ক্ষেত্রে)

ভেট্টের নামঃ	
বীন উদ্যোক্তার নামঃ	
ক্রিটা অভিযেব নামঃ	83

নবীন উদ্যোক্তার মৃত্যুবরণ জনিত কারণে ব্যবসায়ে তার অংশের নমিনি সংক্রোন্ত তথ্যঃ

नवान अवागाजाम रूक	CC.	নমিনি-২ (প্রযোজা ক্ষেত্রে)
বিবরণ	নমিনি-১	
নমিনির নাম		
C.C. salant arrest		



কজ ৪১৫৭৯১০

प्पालाम डाड़ार क्रिक नय

्या १९०१: आक्रा थहा नुश्काती) द्या: त्रकि वातु विण: क्या: आखात त्याया नुष्य: हकत्यकियात ज्याकी, कुष राम: यिश्वमारा आक्यो वहिता प्राची: मेळ द्वित्य वहिताय काण्य त्या: क्यार्क्य तुम्माम इत्याह: कहा विश्वमार्थी)

# **FAMILY PICTURE**

