Proposed NU Business Name: MA ELECTRONICS



Project identification and prepared by: Md Obaidullah, Bogra Shadar Unit, Bogra

Project verified by: MD. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD EMRAN		
Age	:	01-01-1988 (29 <i>Years</i>)		
Education, till to date	:	Class 8		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	:	03 Brothers.02 Sisters		
Address	:	Vill: Khamarkandi, P.O: Jhorgasa hat, P.S: Bogra shadar ,Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST LILY BEGUM MD ELAM UDDIN Branch: Gabtoli , Centre # 61 (Female), Member ID: 5734/2, Group No: 04 Member since: 19-06-2010 to Continue (07 Years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 25,000, Outstanding loan: Nill		
(vi) Mobile lady(vii) Grameen Education Loan(viii) Any other loan like GB,BRAC ASA etc	:	No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business. 03 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01868-912545
Mother's Contact No.	:	01811-564757
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra shadar Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST LILY BEGUM joined Grameen Bank since 07 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MA ELECTRONICS		
Location	:	Sabgra charmatha,Bogra shadar,Bogra.		
Total Investment in BDT	:	BDT 2,10,000/-		
Financing	:	Self BDT 1,60,000/-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	7 ft x 7 ft= 49 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Electronic items. The Shop is rented. 20% Gain of sale. The business is operating by entrepreneur. Existing 01 employee. One will be appointed in the future. Collects goods from Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Electrial fitings	3,000	90,000	1,080,000				
Total Sales (A)	3,000	90,000	1,080,000				
Less. Variable Expense							
Electrial fitings	2,400	72,000	864,000				
Total variable Expense (B)	2,400	72,000	864,000				
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000				
Less. Fixed Expense							
House rant		1,000	12,000				
Electricity Bill		700	8,400				
Transportation		3,000	36,000				
Salary (self)		5,000	60,000				
Salary (staf)		4,000	48,000				
Entertainment		500	6,000				
Guard		200	2,400				
Generator		200	2,400				
Mobile Bill		300	3,600				
Total fixed Cost (D)		14,900	178,800				
Net Profit (E) [C-D)		3,100	37,200				

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)	-		(BDT)	Total
Energy bulb	50	230	11,500	0	0	0	11,500
Holder	250	25	6,250	0	0	0	6,250
Switch	500	20	10,000	0	0	0	10,000
Multi plug	30	150	4,500	0	0	0	4,500
Tar	10	1000	10,000	0	0	0	10,000
Remot	100	80	8,000	0	0	0	8,000
Board	200	40	8,000	0	0	0	8,000
Cut out	100	200	20,000	0	0	0	20,000
Mobile charger	100	70	7,000	0	0	0	7,000
Coil machine	0	0	0	1	50000	50,000	50,000
Others	1	14750	14,750	0	0	0	14,750
Security	1	60000	60,000	0	0	0	60000
	0	0	160,000	0	0	50,000	210,000

Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year			
Revenue (sales)							
Electrial fitings	4,000	120,000	1,440,000	1,512,000			
Total Sales (A)	4,000	120,000	1,440,000	1,512,000			
Less. Variable Expense							
Electrial fitings	3,200	96,000	1,152,000	1,209,600			
Total variable Expense (B)	3,200	96,000	1,152,000	1,209,600			
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000	302,400			
Less. Fixed Expense							
House rant		1000	12,000	12,000			
Electricity Bill		1000	12,000	12,000			
Transportation		3000	36,000	36,000			
Salary (self)		5,000	60,000	60,000			
Salary (staf)		4000	48,000	48,000			
Entertainment		500	6,000	6,000			
Guard		200	2,400	2,400			
Generator		200	2,400	2,400			
Mobile Bill		300	3,600	3,600			
Total fixed Cost (D)		15,200	182,400	182,400			
Net Profit (E) [C-D)		8,800	105,600	120,000			
Investment Payback			30,000	30,000			

Cash flow projection on business plan (rec. & Pay) SI# **Particulars** Year 1 (BDT) Year 2 (BDT) 1 Cash Inflow 1.1 Investment Infusion by Investor 50,000 1.2 Net Profit 105,600 120,000 1.3 Depreciation (Non cash item) 85,600 1.4 Opening Balance of Cash Surplus Total Cash Inflow 155,600 205,600 2 Cash Outflow 2.1 Purchase of Product 50,000 2.2 Payment of GB Loan 2.3 Investment Pay Back (Including Ownership Tr. Fee) 30,000 30,000

70,000

85,600

30,000

185,600

Total Cash Outflow

3 Net Cash Surplus

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



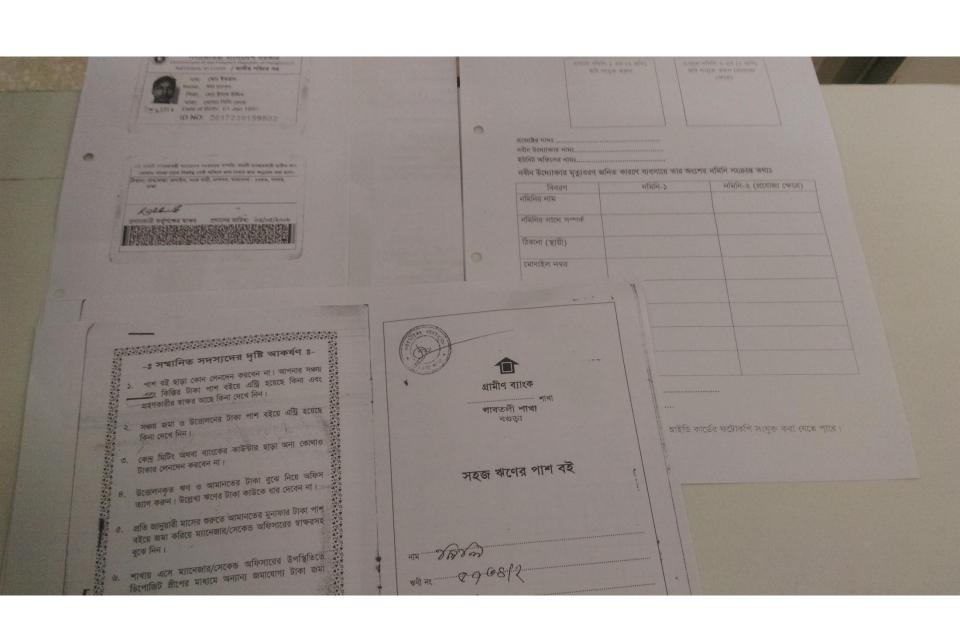












FAMILY PICTURE

