#### Proposed NU Business Name: M/S ABDUL JOLIL SAW MILL



Project identification and prepared by: Md.Sirajul Islam (Rasal), Kaliakair Unit, Gazipur Project verified by: MD. Siddiqur Rahoman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD: HEALAL UDDIN			
Age	:	18/07/1986 (32 Y <i>ears)</i>			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	1 Son and 1 Doughter			
No. of siblings:	:	2 Brother, 2 Sisters.			
Address	:	Vill: Duianicala P.O: Chabagan P.S: Kaliakair, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father HALIMA BEGUM HALIMA BEGUM MD ABDUL JALIL MIA Branch: Moddopara, kaliakair , Centre # 03 (Female), Member ID: 6328/1, Group No: 01 Member since: 12-08-2006 (11 Years) First Ioan: BDT 3,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Last loan :50,000 Outstanding loan: 12800 Father No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	15 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721-233560
Family's Contact No.	:	01721-714556
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

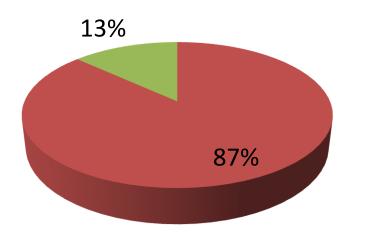
**HALIMA BEGUM** joined Grameen Bank since 11 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info					
Business Name	:	M/S ABDUL JOLIL SAW MILL			
Location	:	Jamalpur Bazar ,Kaliakair, Gazipur.			
Total Investment in BDT	:	BDT 626000/-			
Financing	:	Self BDT 526,000/- (from existing business) 84%			
	<u> </u>	Required Investment BDT 100000/- (as equity) 16%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	[:	300 ft x 300 ft= 90,000 square ft			
Security of the shop	:	26 Percant			
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like;akas moni,Khatal,mango ,etc.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur.</li> <li>Existing 02 employee.</li> <li>The shop is Rented.</li> <li>Collects goods from local area.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)		-				
Aakas moni,Khatal,mango ,etc.	18,000	540,000	6,480,000			
Total Sales (A)	18,000	540,000	6,480,000			
Less. Variable Expense						
Aakas moni,Khatal,mango ,etc.	15,300	459,000	5,508,000			
Total variable Expense (B)	15,300	459,000	5,508,000			
Contribution Margin (CM) [C=(A-B)	2,700	81,000	972,000			
Less. Fixed Expense						
Rent		4,000	48,000			
Electricity Bill		10000	120,000			
Transportation		5,000	60,000			
Mobile Bill		400	4,800			
Entertainment		300	3,600			
Salary		24,000	288,000			
Salary (self)		5,000	60,000			
Gard		200	2,400			
Genator		0	0			
Total fixed Cost (D)		48,900	586,800			
Net Profit (E) [C-D)		32,100	385,200			

Investment Breakdown						
Particulars	Q	Unit (P)	Existing	Q	Proposed	Proposed
						Total
Akasmoni wood	200	480	96,000		80000	176000
kathal wood	200	900	180,000		0	180,000
Mango wood	150	400	60,000		0	60,000
U kalaktikal	200	600	120,000		0	120,000
Security	0	0	70,000	0	0	70,000
Others	0	0		0	4,000	4,000
Total			526,000		80,000	606,000

### **Source of Finance**



Entrepreneur's Contribution 526,000

Investor's Investment 80,000

Total 606,000

Financial Projection (BDT)						
				2nd		
Particular	Daily	Monthly	1st Year	Year(+5%)		
Revenue (sales)						
Akasmoni,Khatal,mango ,etc.	22,000	660,000	7,920,000	8,316,000		
Total Sales (A)	22,000	660,000	7,920,000	8,316,000		
Less. Variable Expense						
Akasmoni,Khatal,mango ,etc.	18,700	561000	6732000	7068600		
Total variable Expense (B)	18,700	561,000	6,732,000	7,068,600		
Contribution Margin (CM) [C=(A-B)	3,300	99,000	1,188,000	1,247,400		
Less. Fixed Expense						
Rent		4,000	48,000	48,000		
Electricity Bill		10000	120,000	120,000		
Transportation		5,000	60,000	60,000		
Mobile Bill		400	4,800	4,800		
Entertainment		300	3,600	3,600		
Salary		24,000	288,000	288,000		
Salary (self)		5,000	60,000	60,000		
Gard		200	2400	2,400		
Genator		0	0	0		
Total Fixed Cost		48,900	586,800	586,800		
Net Profit (E) [C-D)		50,100	601,200	660,600		
Investment Payback			48,000	48,000		

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	601,200	660,600
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		541,200
	Total Cash Inflow	701,200	1,201,800
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	160,000	48,000
3	Net Cash Surplus	541,200	1,141,800



# Strength

Employment: Self: 0 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Jamalpur Bazar ,Kliakor,Gazipur Regular customers;

### THREATS

Theft Fire Political unrest Pictures













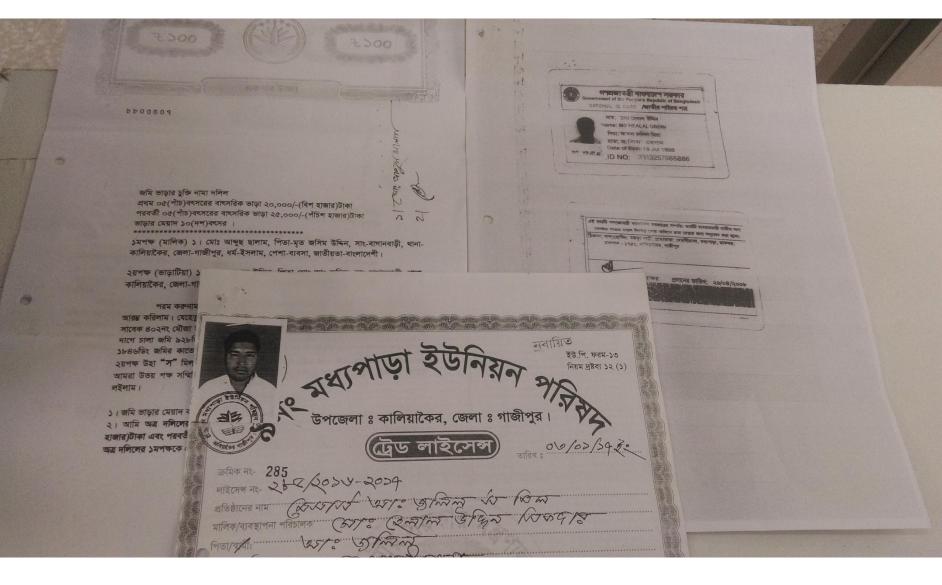












## **FAMILY PICTURE**

